RICHARD A. MANAHAN

Professor of Accountancy Emeritus
College of Business and Technology
ETSU Foundation President/CEO Emeritus
University Vice President for University Advancement Emeritus
University Vice President for Finance and Administration Emeritus
East Tennessee State University
Johnson City, Tennessee

Phone: 423-282-6424 (Home)

Mailing Address: 816 Xanadu Court Johnson City, Tennessee 37604

EDUCATION

Illinois State University, Normal, Illinois

Ed.D., Education Administration, Higher Education Concentration, 1975
Dissertation: Perceptions of Legislative Members and University/
College Chief Administrators Concerning Levels of Support for Higher Education

M.S., Business Administration, 1971

B.S., Business Education and Economics, 1965

Bloomington and Arrowsmith, Illinois Public School Systems

UNIVERSITY ADMINISTRATIVE EXPERIENCE

Vice President for University Advancement/President/CEO of the Foundation, East Tennessee State University, 2005 - 2013

Vice President for University Advancement/Executive Vice President of the Foundation, East Tennessee State University, 1994 – 2005

Vice President for Finance/Administration and Development/Executive Director of University Foundation, East Tennessee State University, 1985 - 1994

Vice President for Finance and Administration/Executive Assistant to the President, East Tennessee State University, 1984 - 1985

Vice President for Finance and Administration, East Tennessee State University, 1981 - 1984

UNIVERSITY ADMINISTRATIVE EXPERIENCE (Continued)

Vice President for Business Affairs, Radford University, 1976 - 1981

Staff System Auditor, Illinois Board of Regents, 1975 - 1976

Office of the Vice President/Dean of Administration. Administration Services Coordinator, Director of Internal Auditing, and Assistant Auditor, Illinois State University, 1968 - 1975

OTHER EMPLOYMENT EXPERIENCE

Staff Auditor and Accountant, Alexander Grant and Company (National CPA Firm), Bloomington, Illinois, 1966 – 1968

Auditing Assistant, Springfield Marine Bank, Springfield, Illinois, 1965 - 1966

ACADEMIC APPOINTMENTS

Professor of Accountancy, College of Business & Technology, East Tennessee State University, 1981 - 2020; Tenured 1990

Professor of Educational Leadership and Policy Analysis, Claudius G. Clemmer College of Education, East Tennessee State University, 1982 - 2020

Graduate Faculty, East Tennessee State University, (Periodic Reviews 1989, 1996, 2002, 2008), 1982 - 2020

Associate Professor of Business, Radford University, 1976 - 1981

Graduate Faculty, Radford University, 1976 - 1981

Instructor, College of Business, Illinois State University, 1970 - 1975

ACCOMPLISHMENTS

American Institute of Certified Public Accountants Honorary Member, 2019.

Virginia Society of Certified Public Accountants Lifetime Membership, 2017.

During Tenure and Margin of Excellence Leadership to East Tennessee State University and the ETSU Foundation, over \$350 million in private giving was received for endowments, scholarships, and academic programs to support the university as a result of University Advancement team efforts.

The ETSU Foundation achieved 27 years of Unqualified Audit Reports without any findings or recommendations.

MILITARY SERVICE

U.S. Army (September 1958 to September 1960). Stationed at Fort Hood, Texas for six months, and European Ordnance Battalion in Germany for eighteen months. Honorable discharge July 31, 1963. Military awards: Certificate of Merit, Certificate of Safety and Good Conduct Medal.

CERTIFICATIONS

Certified Public Accountant (Inactive), States of Tennessee, Virginia and Illinois
Certificate of Appreciation and Recognition for 35 years of Loyal and Outstanding Service to the
State of Tennessee, Presented by Governor Bill Haslam, 2016
American Institute of Certified Public Accountants
Certified Internal Auditor
Teaching Certificate, State of Illinois, 1966

SELECTED EAST TENNESSEE STATE UNIVERSITY SERVICE

President's Senior Staff

President's Council

Information Technology Governance Committee (ITGC)

Intercollegiate Athletic Committee

Football Feasibility Evaluation Task Force

University Planning Committee

University Five-Year Strategic Planning Advisory Committee

(Through 1990) Co-Chair with Academic Affairs Vice President

University Governance Task Force

Post Secondary and Private Sector Doctoral Program Advisory Board

President's Representative to Tokyo, Japan (NCAA Daiwa Basketball Tournament)

University Governance and Search Committees

Human Resources Director Search and Screening Committee

Vice-President University Advancement/President of ETSU Foundation Search Committee, 2014-2015

College of Business and Technology Student Affairs Committee, 2014-2015.

College of Business and Technology Scholarship Committee, 2014-2015.

Department of Accountancy Promotion and Tenure Committee, 2015-2020.

CAPITAL CAMPAIGNS

ETSU Reaching Higher Capital Campaign - A Ten Year Strategic Plan, Goal \$212 million, 2004 - 2014

The Campaign for ETSU Tomorrow, began 1997 at \$40 million, completed 2002 at \$106 million

SELECTED INSTITUTIONAL ADVANCEMENT RECOGNITIONS

Awarded 2011 Award of Excellence for "Audiovisual Communication Television" by the Council for Advancement and Support of Education (CASE) Region District III, Atlanta, Georgia, February, 2012

Awarded 2010 Special Merit Award for Audiovisual Communication Television for "Pride Week Television Promotion" by the Council for Advancement and Support of Education (CASE) Region District III, New Orleans, Louisiana, February, 2011

Awarded 2008 Grand Award for "ETSU – Why?" by the Council for Advancement and Support of Education (CASE) Regional District III Awards Competition for Films and Videotapes, Atlanta, Georgia, February, 2008

Awarded 2008 Special Merit Award for "Graduation Celebration: Real World 101" by the Council for Advancement and Support of Education (CASE) Regional District III Awards Competition for Constituency Organizations Program, Atlanta, Georgia, February, 2008

Awarded the 2008 Circle of Excellence Bronze Medal for Individual Public Relations and Community Relations Projects, presented by the Council for Advancement and Support of Education (CASE) Annual National Assembly, New York City, New York, July, 2008

Awarded the 2007 Award of Excellence for Public Affairs Programs "ETSU President's Classroom" by the Council for Advancement and Support of Education (CASE) Region District III, Atlanta, Georgia, February, 2008

Awarded the 2005 Award of Excellence for Institutional Relations Project "ETSU Foundation Carillon and Alumni Plaza" by the Council for Advancement and Support of Education (CASE) Region District III Awards Program, Nashville, Tennessee, February, 2005.

Awarded the 2005 Special Merit Award for "ETSU PRIDE Media Insider's Briefing" by the Council for Advancement and Support of Education (CASE) Region District III Awards Competition for Media Relations Projects, Nashville, Tennessee, February 2005

Awarded the 2003 Special Merit for Graphic Identity Programs for Foundation Logo, in recognition of outstanding achievement in concept and execution of programs for institutional advancement, by the Council for Advancement and Support of Education (CASE) Region District III, Atlanta, Georgia, February 2003

Awarded the 2002 Circle of Excellence in Educational Fund Raising Award, which honors outstanding fund-raising programs across the country, presented by the Council for Advancement and Support of Education (CASE) Annual National Assembly, Chicago, Illinois, July, 2002

Awarded the 2002 Grand Award for Total Educational Fund Raising Program "The Campaign for ETSU Tomorrow" by the Council for Advancement and Support of Education (CASE) Region District III Awards Competition for Fund-Raising & Alumni Relations Programs, Atlanta, Georgia, February 2002

SELECTED INSTITUTIONAL ADVANCEMENT RECOGNITIONS (Continued)

Awarded the 2002 Grand Award for Graphic Identity Programs "The Campaign for ETSU Tomorrow" by the Council for Advancement and Support of Education (CASE) Regional District III Awards Competition for Publications Programs, Atlanta, Georgia, February 2002

Awarded the 2001 Award of Excellence for Total Educational Fund Raising Programs by the Council for Advancement and Support of Education (CASE) Region District III Awards Programs, Atlanta, Georgia, February 2001

Awarded the 1999 Grand Award for "ETSU PRIDE Program" by the Council for Advancement and Support of Education (CASE) Region District III Awards Competition for Public Affairs Programs, Charlotte, North Carolina, February 1999

Awarded the 1998 Special Merit Award for "ETSU PRIDE Program" by the Council for Advancement and Support of Education (CASE) Region District III Awards Competition for Public Affairs Programs, Orlando, Florida, February 1998

Awarded the <u>1997 Circle of Excellence in Educational Fund Raising Award</u>, which honors outstanding fund-raising programs across the country, presented by the Council for Advancement and Support of Education (CASE) Annual National Assembly, Washington, D.C., July, 1997

Awarded the 1997 Special Merit Award for Alumni Relations Programs for "ETSU PRIDE Program" by the Council for Advancement and Support of Education (CASE) Region District III, Atlanta, Georgia, February 1997

EDITORIAL BOARDS

ETSU TODAY, Senior Editor, 1994 - 2013

ETSU Today Honor Roll, Senior Editor, 1994 - 2013

National Forum, The Phi Kappa Phi Journal, Editorial Advisor for Academic Administration,

Auburn University, 1985 – 1994

STATE OF TENNESSEE APPOINTMENTS

State Workforce Development Board, Governor Bill Haslam Appointment, 2013-2015.

Tennessee Court of Judiciary, Lt. Governor Ron Ramsey Appointment, 2009-2012.

Education Commission of the States (National), Governor Don Sundqvist Appointment, 2002-2003.

Tennessee Board of Nursing, Governor Ned McWherter Appointment, 1990-1997.

EAST TENNESSEE STATE UNIVERSITY EMERITUS

College of Business and Technology Professor of Accountancy Emeritus ETSU Foundation President/CEO Emeritus ETSU University Vice President for University Advancement Emeritus ETSU University Vice President for Finance and Administration Emeritus

HONORS, AWARDS AND PROFESSIONAL RECOGNITIONS

The Johnson City Schools Hall of Fame. The Hall of Fame was created to celebrate and honor people who have distinguished themselves from their peers with their years of service and success to Johnson City Schools. This is a way to show appreciation for the path that the member helped carve to make Johnson City Schools a great beacon of academic excellence, Class of 2020.

Tennessee School Board Association (TSBA). All Tennessee School Board Association. Selected by panel of judges nominated by Johnson City Board. Criteria: quality of service, participation in board development, specific accomplishments of local board and leadership activities at local, regional, or state level. TSBA Annual Convention, Nashville, Tennessee, October 2018.

Johnson City Educational Association (JCEA) for Service to Education for dedication to students, family and teachers of Johnson City, November 2018.

Tennessee School Board Association (TSBA) Scholars Circle recognizes those School Board Members that have achieved Level V and Attained 900 or more Boardsmanship Points in TSBA Boardsmanship Award Program, Nashville, Tennessee, 2017.

Bloomington High School Hall of Fame, Bloomington, Illinois, September 17, 2015.

ETSU Foundation designated the Margin of Excellence Award recipients the "Dr. Richard A. Manahan Margin of Excellence Award." The Award recognizes individuals who have exhibited loyalty for every aspect of supporting the mission of ETSU and the ETSU Foundation, October 30, 2013.

Designated President Emeritus of the ETSU Foundation, June 26, 2013.

Hall of Fame Award (2012), Johnson City-Jonesborough-Washington County Chamber of Commerce, 98th Annual Meeting; Longstanding Volunteer Leader in the Community, Founding Chair of the Chamber Foundation, furthering Town and Gown initiatives and fostering our progress for business, January 11, 2013.

State of Tennessee Senate Proclamation, members General Assembly citizens salute, Nashville, Tennessee, March 31, 2010.

HONORS, AWARDS AND PROFESSIONAL RECOGNITIONS (Continued)

Illinois State University Distinguished Alumni Award, recognizes the exceptional achievement by the Alumni Association; recipients have demonstrated outstanding performance in their profession and have made outstanding contributions to the community, state, and nation, February 28, 2010.

Inaugural Amzi Smith Enterprise Award, Johnson City-Jonesborough-Washington County Chamber of Commerce, 95th Annual Meeting; Recognizes Commitment to Excellence, January 22, 2010.

National Wrestling Hall of Fame "Outstanding American" Award, Illinois Chapter. This award acknowledges a former wrestler during their lifetime and credits the lessons learned in the sport for helping them achieve great career success, October 25, 2009.

ETSU Alumni Association designated the <u>Challenge 2000</u> recipients The Richard A. Manahan Scholars (Manahan Scholars) highlighting his personal achievements, leadership and academic ability while lauding his steadfast stewardship of the ETSU Foundation and creating partnerships among alumni, friends of the university and the community, October, 2008.

State of Tennessee Senate Joint Resolution No. 358 to honor and commend Dr. Richard A. Manahan for meritorious service to the State and his community, by Rusty Crowe, Senator, Ron Ramsey, Speaker of the Senate, Jimmy Naifeh, Speaker of the House of Representatives, and Phil Bredesen, Governor, May, 2007.

ETSU Foundation Carillon and Clock Tower Dedicated to Dr. Richard A. Manahan by the Foundation and University for "decades of vision and leadership to the growth and mission of East Tennessee State University Foundation," August 31, 2005.

National School Board Association (NSBA) Award for Distinguished Service "in recognition of an unparalleled commitment to America's children through school board leadership and service," Fall 2003.

Tennessee School Board Association (TSBA) Level V Master School Board Member recognition for the highest level of Achievement for Excellence In Boardsmanship, (only 69 of Tennessee's more than 900 school board members have reached this level of distinction since the program's inception in 1993), Tennessee School Board Association (TSBA) 66th Annual Convention, Nashville, Tennessee, Fall 2003.

Illinois State University, College of Business Alumni Hall of Fame. Recognizes and honors significant professional accomplishments of the Illinois State University College of Business alumni. Fall 2003.

East Tennessee State University, Distinguished Staff Award. Recognizes employee whose performance inspires other employees, instills positive attitude in working with others, and commitment to the university, May 2003.

HONORS, AWARDS AND PROFESSIONAL RECOGNITIONS (Continued)

East Tennessee State University National Alumni Association, George L. Carter Award. Bestowed upon graduates or friends of ETSU who have made the university a more dynamic and viable force in the world of higher education, May 2002.

East Tennessee State University Foundation, Margin of Excellence Award. Recognizes individuals who have exhibited loyalty for every aspect of supporting the mission of ETSU and the ETSU Foundation, February 2002.

Illinois State University, Alumni Achievement Award. The award is presented to alumni whose achievement in their field or avocation have received favorable statewide, national or international recognition, Spring 2001.

Illinois State University, College of Education Alumni Hall of Fame. Recognized as leader in the field of education, Fall 1998.

Phi Delta Kappa (Illinois State University)

Delta Mu Delta Beta Chi Chapter (Radford University)

Kappa Delta Pi (Radford University)

Phi Kappa Phi (East Tennessee State University)

Beta Alpha Psi, The National Accounting Fraternity, Eta Omega Chapter (East Tennessee State University)

Radford University Board of Visitors Testimonial Resolution

Southern Association of Colleges and Universities Regional Accreditation Association Visitation Team

Jaycees: Spoke Award, Presidential Award of Honor and Ambassador State Award

BIOGRAPHICAL OUTLINE LISTINGS

- "International Who's Who of Intellectuals" (IV Edition)
- "Who's Who in American Nursing" (6th Edition)
- "Personalities of America" (2nd Edition)
- "Two Thousand Notable Americans" (2nd Edition)
- "The Dictionary of Distinguished Americans" (1981 Edition for Service to Community)
- "Men of Achievement" (8th Edition)
- "Personalities of the South" (11th and 12th Editions)
- "Who's Who in the South and Southwest" (17th, 18th and 19th Editions)
- "Who's Who in Illinois" (1974 Edition)
- "Who's Who in Finance and Industry" (24th Edition)

EXTERNAL BOARDS AND COMMITTEES

Washington County Board of Equalization, 2020-2022.

Home Trust Banqshares, Inc. Advisory Board, 2017.

TriSummit Bank Board of Directors 2005 - 2017

Organizing Director, 2005 - 2017

Board's Corporate Secretary, 2005 - 2017

Executive Committee, 2005 - 2017

Audit Committee Chair, 2005 - 2017

Investment Committee, 2007 – 2017

Strategic Planning Committee, 2011 – 2017

Asset/Liability Committee, 2007-2017

Board of Education, Johnson City Schools, Elected 1999 - 2003; Elected 2003 - 2007;

Elected 2009 - 2013; Elected 2013 - 2018

Johnson City Schools Hall of Fame, Class of 2020.

Johnson City Education Association (JCEA) Honored for Service to Education, November 2018.

Tennessee School Board Association All Tennessee School Board Member, TSBA Annual Convention, Nashville, Tennessee, October 2018.

Member of Policy Committee, Finance Committee, and Facilities/Capital

Improvement/Site Committee, Curriculum Council, and Athletic Committee, 2014

Chair of Superintendent's Compensation Committee, 2011-2015

Chinese Bridge Program for U.S. Administrators Hosted by Hanban, Hubei

University and the Confucius Institute, October 8-16, 2013

School Board of the Year, The Tennessee School Board Association, November 2011

Vice Chair of Johnson City School Board of Education, 2011-2015

Chairman of Johnson City School Board of Education, 2002-2004

National School Board Association Distinguished Service Award, Fall 2003

Tennessee School Board Association Master School Board Member, Fall 2003

Gold Medal School District Winner (Top 17 percent of Districts Nationwide),

Expansion Management, Education Quotient, 2002

Board of Distinction, Tennessee School Board Association (TSBA), 2002 - 2004

Certificate of Accreditation, Southern Association of Colleges and Schools, Commission on Elementary and Middle Schools, Commission on Secondary and Middle Schools and Commission of International and Trans-Regional Accreditation

Bristol, Tennessee City Schools System Board of Distinction, Management Assessment, April 2003

Secretary of School Board, 2001 - 2002

Tennessee Legislature Network (TLN), 2003 – 2006

Voting Delegate Assembly, Tennessee School Board Association, TSBA Annual Convention, Nashville, Tennessee, 2002 - 2005

Tennessee School Board Association (TSBA)

Boardsmanship Level I, July 2000

Boardsmanship Level II, September 2001

Boardsmanship Level III, September 2002

Boardsmanship Level IV, September 2002

Boardsmanship Level V, September 2003

Scholars Circle, November 2017

Selected School Presentations

Commencement Exercises, May 2003

Academic Honors Banquet, April 2003

In-Service Program, August 2002

City Commission Meeting, June 2002

East Tennessee State University Foundation

President/CEO Emeritus of the ETSU Foundation, 2013

President/CEO of the Foundation, 2005 - 2013

ETSU Reaching Higher Capital Campaign, Goal \$225 million, including a new

College of Pharmacy, 2005

The Campaign for ETSU Tomorrow Capital Campaign, Completed at \$106 million, 1997 – 2002

Executive Committee, 1981 - 2013

Investment Committee, 1981 - 2013

Nominating Committee, 1981 - 2013

Assistant Treasurer, 1981 - 1994

Chamber of Commerce Board of Directors, Johnson City/Jonesborough/Washington County

Council Vice President Governmental Relations, 1999 - 2002

Council Vice President Convention and Visitors, 1997-1999

Member, Governmental Relations Council 1999 - 2013

Retail Trade Council, 1996 - 2002

Focus 2015 Steering Committee, 1991-1992

Sister City Exchange Representative to Rybinsk, Russia, Summer 1991

Chair Board of Directors, 1990

Chair-Elect Board of Directors, 1989

Regional Medical Center Commission, 1989

Treasurer, 1988

Vice President Health Service Council, 1986

Financial Task Force on Accreditation, 1984

Board Membership, 1986 – 2009

Chamber Membership, 1981 – 2013

Chamber of Commerce Foundation Board of Directors, Johnson City/Jonesborough/

Washington County (Founded 2002)

Chairman, Foundation Board of Directors, 2002 – 2009

Johnson City Downtown Foundation Treasurer, 2008-2013 Secretary/Treasurer, 2013- 2013

Kingsport Chamber of Commerce, 1997 – 2000

Blue Ridge Medical Management Corporation Board of Directors Chairman of Board of Directors, 2003 - 2004 Vice Chair of Board of Directors, 2001 - 2003 Board Membership, 2001 - 2007

Med Tech Properties, Inc., 2002 - 2007

Economic Development Board, Johnson City/Jonesborough/Washington County Chair of Board of Directors, 2001 -2002; 2004 - 2005 Vice Chair of Board of Directors, 2000 - 2001; 2003 - 2004 Executive Committee, 1999 - 2005 Recruiting New Business, 1998 - 2005 Board Development Chair, 1998 - 2005 Serve on Board, 1990 - 1992; 1998 - 2009

Johnson City Power Board

Chairman of Board of Directors, 1999 - 2000; 2003 - 2004 Vice Chair of Board of Directors, 1998 - 1999; 2002 - 2003 Finance Committee Chairman, 1999 - 2005 Personnel Committee, 1999 - 2005 Land Use Committee, 1999 - 2003 Economic Development Board, 1998 - 2005 Service Extension Committee, 1997 - 2005 Board Member, 1997 - 2005

Johnson City Development Authority

Chair of the Board of Commissioners, 1996-1998 Vice Chair of Board of Commissioners, 1994-1996 Continuing Education Center Task Force, 1996 – 1998 Cultural District Task Force, 1996 - 1998

Performing Arts Center Committee, 1996 Board of Commissioners, 1989 - 1998

Heritage Bancshares, Inc./Heritage Federal Bank, Kingsport, TN
Chair Board of Directors, Bank and Holding Corporation, 1993-1994
Vice Chair Board of Directors, Bank and Holding Corporation, 1992-1993
Compensation Committee, 1990-1995
Audit Committee, 1990-1995

Stock Conversion Committee, 1990-1992 NOTE: Acquired by First American National Bank, 1995 Acquired by AmSouth Bank, 1999

Board of Trustees, Rocky Mount Museum, 2000 – 2002

Board of Trustees, Dawn of Hope Foundation, Inc., 1999 – 2001

Tri-Cities Tennessee/Virginia Economic Summit Steering Committee, 1998

Tennessee Board of Regents

Chair Business Advisory Group, 1988-1989 System Athletic Committee, 1988 Management Information System Committee, 1988 Business Advisory Group, 1981-1994

Johnson City Area United Way

Board of Directors, 1990-1996 Evaluation and Allocation Committee, 1987 Chair Financial Division, 1983 Financial Division, 1982

Johnson City Health, Education and Housing Facilities Board, 1986-2013

Chairman, 2014 - Present Secretary, 1986 - 2014

Medical Education Assistance Corporation/University Physicians Practice Group

University President Representative, 1981-1997

Treasurer, 1986 - 1997

Administrative and Budget Committee, 1981-1997

Tennessee Higher Education Commission

Medical Formula Evaluation Committee, 1986

Association of American Medical Colleges

Member, 1981 - 2013

National Association of College and University Business Officers (NACUBO)

Member, 1977 - 2013

National Center of Higher Education Management System, 1983-1994 Council on Governmental Relations, 1981-1994

Southern Association of Colleges and University Officers (SACUO)

Member, 1977 - 2013

Host Committee, Asheville, North Carolina, 1993

Program Committee, Fort Worth, Texas, 1989 Membership Committee, 1988-1989 Ledger Correspondent, 1987-1993

Boy Scouts of America

Sequoyah Advisory Board, 1987 - Present Blue Ridge Mountain Council, 1977 - 1981 Executive Board, 1980-1981 Chair Finance Committee, Council 599, 1977-1978

Radford Chamber of Commerce, 1977 - 1981

President, 1981 Vice President, 1980 Industrial Development Advisory Committee, Radford City Council, 1980-1981 Economic Revitalization Committee, Radford City Council, 1978-1981

Virginia Council of Higher Education, 1976-1981

Chair Virginia Council of State Senior Business Officers, 1981 Vice-Chair Virginia Council of State Senior Business Officers, 1980

Illinois State University Alumni Association Board of Directors, 1975-1990

Johnson City 101 Certificate of Recognition for Successful Completion of Spring 2008 Class, May, 2008.

The United States District Court, Eastern District of Tennessee, Certificate of Appreciation for Jury Service, J. Ronnie Greer, United States District Judge, November, 2007.

Johnson City Power Board of Directors Resolution for Outstanding and Honored Service to Citizens of Power Board Service Area, June, 2005.

Tennessee Delegation, 28th Annual Meeting Southeast US/Japan/US Southeast Association, Atlanta, Georgia, 2004.

Ancient Free and Accepted Masons of Illinois, Member 1960, Life Member Wade Barney Lodge No. 512, Bloomington, Illinois, 2004, 50-year certificate and lapel pin, 2012.

Illinois State University, College of Education Fund Raising Steering Committee, 2002.

Centre at Millennium Park Grand Opening Ceremony Steering Committee, Fall 1999.

Johnson City Symphony, 1995 – 1998.

OTHER BOARDS, COMMITTEES, ORGANIZATIONS, MEMBERSHIPS, AND ACTIVITIES

American Red Cross, 1993 – 1995

Board of Directors, Dawn of Hope Development Center, 1990

Board of Directors of the National Center for Quality (NCQ), 1990

Watauga Mental Health Services, Inc., Management Study Review Team, Mission Statement and Strategic Management Plan, 1990

J.C. Penney Golden Rule Award Panel Selection Committee, 1990

Advisory Board for Post Secondary and Private Sector Doctoral Program, Department of Supervision and Administration, 1986-1988

State of Tennessee Homecoming 1986 Steering Committee Chair, East Tennessee State University, 1985

Council for Advancement and Support of Education, 1985 - 2013

Industry, Government and Education Committee, Tennessee Society of Certified Public Accountants, 1984-1985

Governor's Regional Task Force on Community and Economic Development, Upper East Tennessee (Steering Committee), 1984-1986

American Association of State Colleges and Universities (Federal Relations Contact), 1983-1994

Administrative Board of Central United Methodist Church, Radford, Virginia, 1981

Basketball Coach, 9/11 year olds, Radford Recreation League, Radford, Virginia, 1978-81

Southern Association for Institutional Research, 1977-1994

Association for Institutional Research, 1977-1994

Board of Directors and Treasurer, Radford University Foundation, 1977-1981

Advisory Board of First and Merchants National Bank of Radford, Virginia, 1977-1981

Vice Chairman of Illinois Society of Certified Public Accountants, Advisory Committee for Members in Industry, Education and Government, Chicago, Illinois, 1976

Citizens Advisory Council, Bloomington Public Schools, 1976

President, Parent Teacher Organization, Centennial School, Bloomington, Illinois, 1976

President of the Congregation and Chairman of the Official Board, First Christian Church, Bloomington, Illinois, 1971-73

YMCA Fund Drive, Bloomington, Illinois, 1967

Treasurer, Springfield, Illinois Jaycees, 1966

Shrine, Mohammed Temple, Peoria, Illinois, 1965

Ancient Accepted Scottish Rite, 32 Degrees, Lodge Council Chapter Consistory Scottish Rite Bodies in the Valley of Bloomington, 1964

Wade Barney Masonic Lodge 512, Bloomington, Illinois, 1962

Fort Hood, Texas, Member, Novice Boxing Team, 1958

Captain, Bloomington High School Wrestling Team, 1958

SELECTED DISSERTATION, THESES, AND TEACHING

<u>Comparison of Learning Outcomes from Online and Face-to-Face Accounting Courses</u>, Doctoral Dissertation Committee, Educational Leadership & Policy Analysis, Joel K. Faidley, 2017-2018.

Capital Accumulation between the U.S.A. and China under Solow Growth Model: Analysis of Growth Tendency and the Break-Even Amount of Capital Investment for Private/Public Sector, Yuan Xu, Public Administration, Master Theses Committee, Spring 2016.

<u>Determining the Critical Elements of Evaluation of University Staff: Quantifiable and Non-Quantifiable Associated with Fundraising Effectiveness</u>, Dr. Krystal L. Wilson, Educational Leadership & Policy Analysis, Doctoral Dissertation Committee, August 2015.

Support for Higher Education: Perception of Selected University Administrators and Legislators in Tennessee. Dr. Deidre L. Yowell, Educational Leadership & Policy Analysis, Doctoral Dissertation Committee, December 2012.

An Analysis of Financial Planning for Employees of East Tennessee State University, Dr. Steven R. Campbell, Educational Leadership & Policy Analysis, Doctoral Dissertation Committee, May, 2006.

"Review of Staffing and Operation Support of Alumni Associations at Public Universities in Southeastern United States and ETSU Peer Institutions," Mr. Robert M. Plummer, Independent Study in Accountancy, Educational Leadership & Policy Analysis, Doctoral Student, Spring, 2006.

"Employee Financial Planning Workshop," Mr. Steven Campbell, Supervision of Independent Study, Accounting, Summer, 2004.

Educational Leadership & Policy Analysis, Mr. Steven Campbell, Doctoral Advisory Committee, Fall/Spring, 2004.

Six College and University Presidents' Perception of Ethics and Values in Higher Education and Their Role as Leaders, Dr. Bonnie Burchett, Educational Leadership & Policy Analysis, Chair Doctoral Dissertation Committee, Spring, 1999.

<u>Factors Which Influence Student-Athlete Choice of Institution</u>, Dr. Edward G. Howat, Educational Leadership & Policy Analysis, Chair Doctoral Dissertation Committee, Spring, 1999.

Educational Leadership & Policy Analysis, Ms. Margaret Wyatt, Doctoral Advisory Committee, Fall, 1998.

External Evaluator for the graduate student team's consulting project for Northeast State Technical Community College, Spring, 1996.

"Off-Campus Budgeting," Ms. Beth L. Morris, Supervision of Independent Study, Accounting, Spring, 1996.

Educational Leadership & Policy Analysis, Administration of Higher Education, Spring, 1995.

An Analysis of Reported Paid and Unpaid Time Off For Administrative Employees at Selected Public Universities In Tennessee, Dr. Ginger Jan Hawk Rutherford, Educational Leadership & Policy Analysis, Doctoral Dissertation Committee, May, 1993.

Occupational Stress Among Nurse Administrators In General Hospitals In Tennessee, Dr. Ruby Tweed Davis, Educational Leadership & Policy Analysis, Chair Doctoral Dissertation Committee, May, 1992.

Supervision/Administration, Reading and Research, Doctoral Student, Fall, 1991.

The Relationship of Presidential Leadership Style and The Financial Health of Private, Non-Proprietary Institutions of Higher Learning, Dr. Sandra Kay Eldridge Seay, Educational

Leadership & Policy Analysis, Doctoral Dissertation Committee, December, 1989.

Interdisciplinary: Management (College of Business MBA Program), Supervision/ Administration (College of Education), Organizational Leadership and Politics, Spring, 1989.

Accountancy, Principles of Accounting, Fall, 1989.

Supervision/Administration, Mr. Joe Olson, Doctoral Advisory Committee, Spring, 1988.

Supervision/Administration, Mr. Douglas Eugene Arnold, Doctoral Advisory Committee, Summer, 1988.

<u>Leadership Decisions: Situational Dimensions and Leader's Responses In Labor Industries,</u> Dr. Allen R. McMurray, Supervision/Administration, Chair Doctoral Dissertation Committee, Spring, 1987.

Supervision/Administration, Mr. Mike Browder, Doctoral Advisory Committee, Spring, 1987.

Supervision/Administration, Ms. Lois Susanne Caldwell, Doctoral Advisory Committee, Spring, 1987.

Supervision/Administration, Ms. Ruby T. Davis, Doctoral Advisory Committee, Spring, 1986.

Supervision/Administration, Ms. Sandra Kay Eldridge Seay, Doctoral Advisory Committee, Spring, 1986.

Leadership Behavior Analysis," Mr. Allen R. McMurray, Special Topics in Supervision and Administration, Supervision/Administration, Spring, 1986.

Perceptions of Selected School Board Members, Principals, and Students on the School Activity Program of Certain Secondary Schools, Dr. Clarence Berkley Clear, Jr., Supervision/Administration, Doctoral Dissertation Committee, Summer, 1986.

Supervision/Administration, Mr. Allen R. McMurray, Doctoral Dissertation Advisory Committee, Summer, 1986.

"Review of Selected Literature," Mr. W. Bruce Ayers, Independent Study in the Administration of Higher Education, Supervision/Administration, Summer, 1986.

An Analysis of Faculty and Administrator Perception of Faculty Involvement in Decision Making In the University of Kentucky Community College System, Dr. W. Bruce Ayers, Supervision/Administration, Doctoral Dissertation Committee, Fall, 1986.

Supervision/Administration, Mr. Bruce W. Ayers, Doctoral Advisory Committee, Fall, 1986.

Interdisciplinary: Management (College of Business MBA Program) and Supervision/Administration (College of Education), Leadership Behavior, Fall, 1986.

"Evaluation of Curricular Offerings of Division of English and Humanities at the University of Kentucky Southeast Community College," Mr. Bruce W. Ayers, Independent Study in the Administration of Higher Education, Supervision/Administration, Fall, 1986.

Supervision/Administration, Mr. Clarence Berkley Clear, Jr., Doctoral Advisory Committee, Spring, 1985.

Supervision/Administration, Ms. Ginger Jan Hawk, Doctoral Advisory Committee, Spring, 1985.

"Perceptions and Development of Leadership," Mr. Allen R. McMurray, Independent Study in the Administration of Higher Education, Supervision/Administration, Spring, 1985.

Supervision/Administration, Leadership, Fall, 1985.

Graduate Assistant Supervision, Operations and Research Assistant, Office of the President, Mr. Carlton L. Purvis, Fall/Spring, 1984-85.

Graduate Assistant Supervision, Operations and Research Assistant, Office of the President, Mr. Robert M. Plummer, Fall/Spring, 1984-85.

A Proposal Emergency Preparedness Plan for the East Tennessee State University Campus, Mr. Richard Waldo Williams, Environmental Health Research and Thesis, Master of Science in Environmental Health, Summer, 1984.

Supervision/Administration, Administration of Higher Education, Fall, 1984.

Environmental Health, Masters Degree Advisory Committee, Mr. Richard Waldo Williams, Fall, 1983.

Supervision/Administration, Doctoral Internship in Educational Administration, Office of the Vice President for Finance and Administration, Ms. Nancy Lewis Garland, Fall, 1983.

Analysis of Teaching Instruments In Use In Tennessee Public School Systems, Dr. Jane L. Williams, Supervision/Administration, Doctoral Dissertation Committee, Fall, 1983. Supervision/Administration, Ms. Jane L. Williams, Doctoral Advisory Committee, Fall, 1983.

Supervision/Administration, Ms. Drucilla A. Hite, Doctoral Advisory Committee, Fall, 1983.

Accountancy, Intermediate Accounting, Spring, 1982.

Business, Auditing, Spring, 1980.

"The Study of Typical Employment Applications in the New River Valley Area Concerning Compliance With Title VII of the Civil Rights Act of 1964," Ms. Martha H. Bolt, Business,

Directed Study, Master of Science in Business, Summer, 1980.

"The Study of Relevant Research Literature Concerning the Town-Gown Relationship and the Analysis of Management Applications," Ms. Martha H. Bolt, Business, Directed Study, Master of Science in Business, Summer, 1980.

"Financial Statement Analysis of Ford Motor Company," Mr. Gregory L. Ritter, Business, Directed Study, Master of Science in Business, Fall, 1980.

"Computer Applications on Accounting Problems," Mr. Thomas A. Gruber, Business, Directed Study, Master of Science in Business, Fall, 1980.

Doctorate Externship Supervision, Public Administration Department, Virginia Polytechnic Institute and University, Mr. Clarence Rose served as Special Assistant to the Vice President for Business Affairs, Summer, 1979.

"Foreign Corrupt Practices Act 1979 - The Hidden Impact to Business," Mr. John C. Moody, Jr., Master of Science in Business, Directed Study, Summer, 1979.

A Comprehensive Energy Conservation Program, Mr. Clarence Rose, Public Administration Department, Virginia Polytechnic Institute and State University, Center for Public

Administration and Policy Innovation Proposal, Doctorate Externship Supervision, Fall, 1979.

Business, Analysis Financial Statements, Fall, 1979.

"The Study of Petrochemical Investments for Iran," (Joint Venture) Mr. Hamid Hasheminejad, Business, Directed Study, Master of Science in Business, Fall, 1979.

"Analysis of a Parent Corporation and Wholly Owned Subsidiary Dividend Relationship," Mr. Richard A. Whalen, Business, Directed Study, Master of Science in Business, Fall, 1979.

"Zero-Base Budgeting: Theory, Application, and Future," Mr. John C. Moody, Jr., Business, Directed Study, Master of Science in Business, Fall, 1978.

"Financial Analysis of a Corporate Structure (Southern Railway Company and Consolidated Subsidiaries/A Financial Analysis)," Ms. Dale Wells, Business, Directed Study, Master of Science in Business, Spring, 1977.

Business, Managerial Accounting (Cost), Fall, 1977.

GRADUATE PROGRAM REPRESENTATIVE

Francis Canedo, Doctor of Education in Educational Leadership, October 29, 2019
Carmen Cristy Pendergrass, Doctor of Education in Educational Leadership, October 29, 2019
Caitlin Chapman-Rambo, Doctor of Education in Educational Leadership, July 8, 2019
Ian Miller, Master of Science Biology, March 26, 2018
Neequate Theophilus, Master of Science Chemistry, June 22, 2018
Robert Allen Quinn, Master of Science Biology, March 26, 2018
Teresa Dobbs, Doctor of Education in Educational Leadership, March 2, 2016
Michelle J. Chandley, Doctor of Philosophy In Biomedical Science, July 3, 2008
Louise Dickson, Doctor of Education In Educational Leadership, April 6, 2008
Amanda H. Johnson, Doctor of Education In Educational Leadership, April 6, 2008
Kathy Ross-Sisco, Doctor of Education In Educational Leadership, April 6, 2008
Bhavya Voleti, Doctor of Philosophy In Biomedical Science, September 27, 2007

SELECTED PUBLICATIONS, PAPERS, PANELS, AND WORKSHOPS

Fundraising at the Business School Level: The Role of the Dean and Faculty. (Presentation), Southern Business Administration Association (SBAA) Conference, Biloxi, Mississippi, Spritzer, Allan D., Depew, Dennis R. and Manahan, Richard A., July, 2016.

Fundraising For Academics: Developing Strategies and Relationships for Deans, Department Heads and Faculty. (Presentation), American Society of Business and Behavioral Sciences (ASBBS) Annual Conference, Las Vegas, Nevada, Spritzer, Allan D. and Richard A. Manahan, February, 2014.

Manahan, Richard A. (Senior Editor), Smith, Larry D. (Photographic Editor), Design Editors: Yowell, Deidre L., Barber, Jennifer H., Plummer, Robert M., <u>ETSU Generations of Pride</u> (Centennial Celebration). Book is organized into a unique 160-page format to emphasize ETSU, the beauty of the mountains, quality of life, the culture, and the strength of its people and their commitment to education. The Overmountain Press, Johnson City, Tennessee, October, 2010.

Making New Friends: Identifying, Cultivating and Soliciting Prospective Donors Outside of Your Natural Constituencies/Identifying, Cultivating and Soliciting Prospective Donors During Difficult Economic Times. (Philanthropy Presentation), Council for Advancement and Support of Education (CASE) Regional District III, Atlanta, Georgia, Manahan, Richard A., Todd, Barbara, for Ashby, Dianne, February, 2008.

Manahan, Richard A., "Put Others First to Build Relationships," <u>The Major Gifts Report</u>, December 2006/Vol. 8, No. 12.

<u>Long-Range Growth Plans - Johnson City Schools</u> (Share the Success Clinic), Tennessee School Board Association (TSBA) 66th Annual Convention, Nashville, Tennessee, McGriff, Toni and Richard A. Manahan, Fall, 2003.

General Shale Quality President's Excellence and Achievement Awards, Judging Committee,

The General Shale Quality Process: "The Foundation for the American Dream," General Shale Products LLC, The Centre at Millennium Park, Johnson City, Tennessee, June 25-26, 2003.

An Academic and Administrative Campus Master Plan in Higher Education (Demonstration), The Association of Institutional Research (AIR), Chicago, Illinois, Manahan, Richard A., Jerry L. Gehre, James Hales, April, 1993.

Manahan, Richard A., "Outlook for Schools for 2001," Selected Guest Editorial, <u>Johnson City</u> Press, December, 2000.

Manahan, Richard A., and Jerry L. Gehre, "Strategic Management Planning: An Interactive Planning/Budgeting Performance Based Model," National Association of College and University Business Officers (NACUBO) <u>Business Officers</u>, (December 1989).

<u>Integration of Financial Reporting Using FBM070 and FBM075</u> (Presenter/Panelist), 1989 Financial Accounting System (FAS/Financial Reporting System (FRS) International Users Conference, Salt Lake City, October, 1989.

The Evaluation of Administrative Support Services - The Forgotten Area of Assessment

(Moderator/Panelist), The Association of Institutional Research (AIR), Theme: "Higher Education and the Future: Initiative for Institutional Research," Baltimore, Maryland, April, 1989. Strategic Space Planning: The Personal Computer as a Tool in Coordinating Major Space Moves (Demonstration), The Association of Institutional Research (AIR), Baltimore, Maryland, Manahan, Richard A. and Jerry L. Gehre, April, 1989.

An Assessment of the Use of Computer and Information Technologies on Academic and Administrative Decision Making: An Appraisal (Paper Presented), Southern Association of Institutional Research/Society of University and College Planners (SAIR/SCUP); Houston, Texas, Manahan, Richard A., and Jerry L. Gehre, October, 1988.

<u>Academic and Administrative Leadership in Planning and Budgeting</u> (Presentation), Engineering Technology Leadership Institute, Purdue University, Lafayette, Indiana, Manahan, Richard A., James Hales, and Jerry L. Gehre, November, 1988.

A Management Planning System - An Academic/Administrative Leadership/Budgeting Process (Workshop), The Association of Institutional Research (AIR), Theme: "Promoting Quality Through Leadership," Phoenix, Arizona, Manahan, Richard A., James Hales, and Jerry L. Gehre, May, 1988.

The Impact of the Information Age on the Quality of Academics and Administrative Leadership (Moderator/Panelist), The Association for Institutional Research (AIR), Phoenix, Arizona, May, 1988.

Strategic Management Planning System: An Academic/Administrative Budgeting Process, The Association of Institutional Research (AIR), Theme: "Managing Education Better: Technology and Tomorrow," Kansas City, Missouri, Manahan, Richard A., James Hales, and Jerry L. Gehre, May, 1987.

<u>Position Control - Accounting Transaction</u> (Workshop), Information Associates International User Conference, Payroll Personnel System/Human Resource System User Conference (PRS/HRS), Scottsdale, Arizona, Manahan, Richard A., David D. Collins, and Ginger J. Hawk, October 22, 1986.

<u>Subsystem Interfaces</u> (Panel), Information Associates International User Conference, Financial Accounting System/Financial Resource System (FAS/FRS), Scottsdale, AZ, October 21, 1986.

Management Information Systems, "Integrating Information and Technology for Academic Strategic Planning and Decision Making." (Workshop/Publication), The Association for Institutional Research (AIR), Portland, Oregon, Manahan, Richard A., Jerry L. Gehre, and Hubert R. Hansen, 1985.

Manahan, Richard A., Nancy Lewis Garland, Glenn E, Bettis, "Governance is Academic," Phi Kappa Phi National Forum, Summer, 1985, "Higher Education: Is It At Risk, Also."

Manahan, Richard A. and Nancy Lewis Garland, "A University Coming of Age," <u>ETSU TODAY</u> (December 1984).

Humanizing Academic Information Systems in Higher Education - The Budget Process (Publication/Workshop), The Association for Institutional Research (AIR), Theme: "Integrating Human Resources and Technology," Toronto, Ontario, Beller, Ronald E., Richard A. Manahan, and Jerry L. Gehre, May 23, 1983.

<u>The Computer Translator - A New Role for Institutional Research</u> (Panel/Publication), the Association for Institutional Research (AIR), Theme: "Integrating Human Resources and Technology," Toronto, Ontario, May 26, 1983.

A Systematic Approach to Problem-Solving and Decision-Making In Higher Education (Publication/Workshop), The Association for Institutional Research (AIR), Theme: "Responding to Qualitative and Political Issues," Denver, Colorado, Manahan, Richard A., and Jerry L. Gehre, May, 1982.

<u>Interaction Between External and Internal Pressures in Higher Education</u> (Panel), The Association for Institutional Research (AIR), Theme: "Responding to Qualitative and Political Issues," Denver, Colorado, May, 1982.

Manahan, Richard A., "Town and Gown: The Relationship Between City and Campus," <u>Vital Speeches of the Day</u>, (September, 1980).

Duncan, George D. and Richard A. Manahan, <u>A Parking System for Institutions of Higher Education</u>, Washington, D.C., The Institutional and Municipal Parking Congress and the International Parking Clearinghouse, 1980.

Allocation of Scarce Resources in a Steady State Economy (Panel), The Association for Institutional (AIR), Theme: "Meeting the Challenge of the Eighties: Redirection of Resources for Research," Atlanta, Georgia, April, 1980.

Manahan, Richard A. and Fletcher F. Carter, "Show and Tell - Your College Has Economic Value to the Community But Does Everybody Know It?" <u>Association of Governing Boards of Universities and Colleges</u>, (September-October 1979).

<u>The Budgetary Process in a Steady State Economy</u> (Panel), Southern Association for Institutional Research (SAIR), Theme: "The Future of Institutional Research," Orlando, Florida, October, 1979.

<u>Issues for the Eighties: Economic Impact Studies for Institutions of Higher Education</u> (Publication/Workshop), The Association for Institutional Research, San Diego, California, Manahan, Richard A. (Chairman), and Fletcher F. Carter, May, 1979.

<u>Economic Impact Studies for Institutions of Higher Education</u> (Publication/Workshop), Southern Association for Institutional Research, Nashville, Tennessee, Manahan, Richard A. and Fletcher F. Carter, October, 1978.

<u>The Economic Impact of Radford College on the New River Valley</u>, Radford College Economic Impact Advisory Committee, Manahan, Richard A. (Chairman), and Fletcher F. Carter (Institutional Research Director), Radford, Virginia, March, 1978.

Manahan, Richard A., "Higher Education and Governmental Leadership," <u>Planning and Changing</u>, 1978.

Manahan, Richard A., "The Importance of Internal Auditing in State Higher Education," <u>Journal of the Institute of Internal Auditors</u>, (October, 1976).

Manahan, Richard A., <u>Perceptions of Legislative Members and College/University Chief</u>
<u>Administrators Concerning Levels of Support for Higher Education</u>. Doctoral Dissertation: Illinois State University, 1975.

Hepperly, Merlyn R. And Richard A. Manahan, "Computer Auditing in Colleges and Universities," <u>Association for College and University Auditors</u>, 1975.

Budgeting Process - Operating Budgets, Capital Budgets - Development, Format, and Implementation, Illinois State University Planning Workshop, 1973.

Scott, Keith L., <u>Feasibility Study, Hancock County, Illinois</u>, Richard A. Manahan, contributing author, Bloomington, Illinois, Bloomington Offset Press, 1971.

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