This plan is intended to be the guiding document for academic and administrative units when
developing and prioritizing their strategies for achieving the strategic goals of the university
and to guide budgeting and resource allocation decisions. The hope is that decision-making
will become a more decentralized process that will encourage innovation among the units.

**ETSU Vision**

Developing a world-class environment to enhance student success and improve the quality of
life in the region and beyond.

**ETSU Mission and Values**

ETSU provides a student-centered community of learning, reflecting high standards and
promoting a balance of liberal arts and professional preparation, and continuous improvement.
The university conducts a wide array of educational and research programs and clinical services
including a comprehensive Academic Health Sciences Center. Education is the university’s
highest priority, and the institution is committed to increasing the level of educational attainment
in the state and region based on core values where:

- **PEOPLE** come first, are treated with dignity and respect, and are encouraged to achieve their
  full potential; **RELATIONSHIPS** are built on honesty, integrity, and trust; **DIVERSITY** of people
  and thought is respected; **EXCELLENCE** is achieved through teamwork, leadership, creativity,
  and a strong work ethic; **EFFICIENCY** is achieved through wise use of human and financial
  resources; and **COMMITMENT** to intellectual achievement is embraced.

ETSU endorses the value of a liberal education and provides enriching experiences in
honors education, student research and creative activity, study abroad, service-learning, and
community-based education.

ETSU honors and preserves the rich heritage of Southern Appalachia through distinctive
education, research, and service programs and is actively engaged in regional stewardship.

ETSU affirms the contributions of diverse people, cultures, and thought to intellectual, social,
and economic development.

ETSU offers students a total university experience that includes cultural and artistic programs,
diverse student activities, a variety of residential opportunities, and outstanding recreational
and intercollegiate athletic programs.

ETSU awards degrees in over one hundred baccalaureate, master, and doctoral programs,
including distinctive interdisciplinary programs and distance education offerings that serve
students from the region and beyond.
Executive Summary

Through a combination of primary and secondary data review, the University Planning Committee identified six major areas of focus to guide priority development and budget allocations for 2016-2026. These items and their subordinate points are not intended to define all activities the university should undertake, but rather to provide a framework for planning and decision-making at the appropriate level. The six key areas are:

1. Supporting a strategic growth agenda that maximizes the student experience both inside and outside the classroom
2. Ensuring the diversity and inclusion of people and ideas
3. Empowering employees to make ETSU a great place to learn, work, and grow
4. Supporting Excellence in Teaching
5. Expanding the foundation for scholarly (research and creative activity) excellence and innovation in all disciplines
6. Leading the region forward through community engagement and service

Through a focus on activities designed to have a positive impact on improving each of these areas, the committee believes ETSU can realize the vision established by the Committee for 125.
Strategic Framework

1. Supporting a strategic growth agenda that maximizes the student experience both inside and outside the classroom
   a. Student life
      i. Prioritize funding for academic and administrative programs, at both the university and college level, that are designed to create an engaged campus experience
      ii. Increase opportunities and participation by students in intercollegiate athletics, club sports, and intramurals
   b. Scholarships
      i. Increase stipends for Graduate Assistantships and Fellowships to nationally competitive levels while ensuring a balanced approach of both merit and need-based undergraduate financial aid
      ii. Increase mission-centered financial aid that has an additional impact on the region, particularly in the areas of the arts and public service
      iii. Expand the university’s geographical footprint through revision of its tuition policy as it relates to out-of-state students
   c. Academics
      i. Increase opportunities and participation by students in high-impact educational practices—e.g., first-year seminars and experiences, learning communities, collaborative assignments and projects, undergraduate research, diversity/global learning (augmented by experiential learning in the community and/or study abroad), service-learning/community-based learning, internships, and capstone courses and projects
      ii. Promote a balance of workforce and academic outcomes by prioritizing funding for the creation of professional master’s and doctoral programs
      iii. Increase opportunities for students to interact with faculty outside the classroom
      iv. Expand the number of fully online programs, focusing on programs with high demand and strong potential for attracting non-traditional students
   d. Recruitment
      i. Increase both undergraduate and graduate applications for admittance to ETSU with a focus on increased yield rates
      ii. Increase the number of enrolled students who enter the university as first-time freshmen, first-time transfer students, participants in distance-learning cohorts (in-state and out-of-state), students in cost centers at Sevierville and Kingsport, dual enrollment students, and graduate students
      iii. Promote a more diverse student body by establishing benchmark percentages for targeting the enrollment of diverse groups, with the goal of 33 percent of new enrollment growth at ETSU being from traditionally under-represented students
      ix. Develop a marketing plan that leverages our academic and athletic achievements to expand the core market area for ETSU enrollment from 75 miles to 300 miles

2. Ensuring the diversity and inclusion of people and ideas
   a. Establish a diversity task force that will be responsible for developing and implementing a strategic plan for diversity and inclusion to be integrated with the strategic plan and implemented in 2017-18
b. Focus on defining diversity and defining inclusion and expanding our view of diversity beyond race or nationality. Areas of focus:
   i. Students
   ii. Faculty/Staff
   iii. Student life
   ix. Community around ETSU

3. Empowering employees to make ETSU a great place to learn, work, and grow
   a. Employee well-being
      i. Implement a Human Resources organizational structure and philosophy that supports faculty and staff in a way that aligns with ETSU’s values and promotes employee well-being and professional development as the top priority
      ii. Take adequate measures to ensure campus safety and annually review those measures and the campus perception to continually improve campus environment
   b. Decentralized budget model
      i. Transition to a decentralized budget model by 2018-19 with the goal of incentivizing units based on student outcomes and obtaining extramural funding at the college level
      ii. Commit to a budget imperative of allocating at least a 2.5 percent salary pool annually for market-salary equity adjustments each year of the plan and review current salary tables for adjustment to incrementally increase base hiring salary in high-need areas
   c. Professional Development
      i. Establish and cultivate a formal mentoring program where funded faculty-endowed professors and other established faculty mentor junior faculty, post-doctoral fellows, and senior doctoral students
      ii. Expand the Presidential Fellows program to become a leadership institute that benefits both faculty and staff to aid in succession planning and employee development
   d. Awards and recognition
      i. Increase opportunities to recognize in a meaningful way the impact of our faculty and staff upon ETSU and the community

4. Supporting Excellence in Teaching
   a. Provide support and resources for addressing recommendations of the Work Group on Teaching that garner formal university endorsement
   b. Develop academic staffing plans, workload policies, and monitoring protocols that support education, research and scholarship, and service and that reflect both peer standards of practice and support by academic administration at the department, college, and university levels
   c. Support strategies for enhancing curricular, pedagogical, program delivery (including calendars), and infrastructure that encourage innovations that reflect commitment to student engagement, learning, and academic success
   d. Define and pursue strategies to eliminate silos that limit interdisciplinary programming and encourage inter-college and inter-departmental collaboration
5. Expanding the foundation for scholarly (research and creative activity) excellence and innovation in all disciplines
   a. Provide support and resources to colleges for stimulating and facilitating collaborative and interdisciplinary research among the colleges and encourage hiring college-level research officers who will act as a college-level resource for sponsored programs administration
   b. Target deficiencies in baseline space needs identified in the ETSU Facilities Master Plan (2014) to ensure the strength, quality, and growth of scholarly activities
   c. Review the availability of research instrumentation and determine whether new core facilities should be established to reduce ongoing expenditures and ensure availability to all faculty
   d. Increase the numbers of tenured/tenure-track faculty with terminal degrees and active research programs
   e. Expand research support (start-up funds) for incoming faculty and “bridge support” for faculty who lose funding but have high probability for new funding
   f. Develop interdisciplinary centers of research to promote sharing resources and increase depth of funding proposals

6. Leading the region forward through community engagement and service
   a. Create and provide appropriate resources to identify and depict clearly mission-based community and public service provided at ETSU by faculty, staff, and students
   b. Assure that ETSU maintains ongoing annual reporting of activity sufficient to address SACSCOC reporting and adherence to the expected standards for warranting inclusion in the Carnegie Community Engagement Classification
   c. Create opportunities for students to engage with the community that promote community and public service and active citizenship
   d. Engage in service activities that promote economic development in the region
   e. Through the Academic Health Sciences Center and interdisciplinary partnerships, expand our engagement in research and service opportunities that promote the health and wellness of the region and pursue the opportunities associated with the potential merger of the regional health care systems
   f. Reflect commitment to the Arts Initiative through construction and occupancy of a Performing Arts Center, expanded programming as envisioned in the Arts Initiative, and expanding the number of art and cultural service opportunities available to students in partnership with the external community
   g. Emphasize the university’s role to foster research and economic development in the region
Summary and Strategic Goals

The story of ETSU began in 1911 with a focus on being of service to the state and the region in the areas of education and scholarship and has grown to include leadership in the health sciences. This plan is an extension of the 106-year tradition of improving the lives and well-being of the people in our region and beyond. While our core focus is on the people in our region, the agenda for higher education begins at the state level. The Tennessee Higher Education Commission has as its focus for the next decade: access, student success, quality, and resourcefulness and efficiency. This plan aligns with those core areas and strengthens our place within the statewide higher education agenda in Tennessee.

The Focus Act has provided an opportunity to be the author of our own story over the next decade. This plan establishes a framework that prepares ETSU to maximize the benefit of its own board of trustees.

This plan is not the first chapter of the ETSU story, but it is an outline for what will be one of the boldest chapters in our history. Between now and 2026, we will add many pages to the next chapter of ETSU’s story; the content of which remains unknown, but the conclusion of this next chapter will result in an ETSU that will...

1. Have 18,000 students enrolled on campus, online, or at a remote location.
2. Have 3,500 out-of-state and international students enrolled.
3. Have 2,000 transfer students enrolled.
4. Graduate 60 percent of first-time, full-time, degree-seeking students within six years.
5. Retain 85 percent of first-time, full-time, degree-seeking students from fall to fall.
6. Receive 12,000 freshman applications with an average ACT of 24.
7. Be an Insight into Diversity: Higher Education Excellence in Diversity institution.
8. Receive $60 million for research and other extramurally sponsored activities.
9. Receive $25 million in annual giving to ETSU.
10. Have a 10 percent alumni giving rate.
11. House 3,500 students on campus, with another 2,500 living within two miles of campus.
12. Have market-salary equity for faculty, staff, and graduate student salaries/stipends.
13. Be recognized as a Chronicle Great College to Work For.

East Tennessee State University does not discriminate against students, employees, or applicants for admission or employment on the basis of race, color, religion, creed, national origin, sex, sexual orientation, gender identity/expression, disability, age, status as a protected veteran, genetic information, or any other legally protected class with respect to all employment, programs and activities sponsored by ETSU. The following person has been designated to handle inquiries regarding non-discrimination policies: Special Assistant to the President for Equity and Diversity/Affirmative Action Director, 206 Dessett Hall, 439-4111. ETSU’s policy on non-discrimination can be found at: http://www.etsu.edu/equity/compliance.aspx. Designed by ETSU University Relations. TBR 260-223-16.02M

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