



# **Repayment Strategies**

# **Quillen College of Medicine**

Julie Gilbert Sr. Education Debt Management Specialist April 10, 2018

### Agenda



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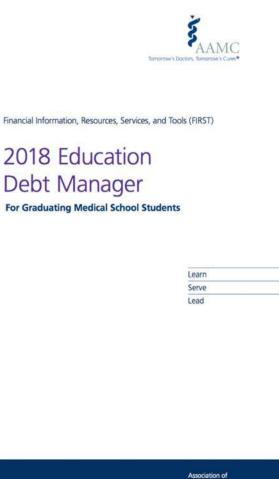
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### **Online Resource**





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# aamc.org/first/graduating-edm

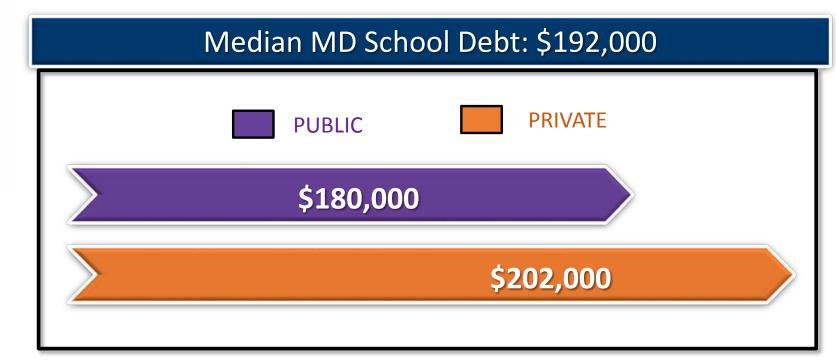
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# **Class of 2017**

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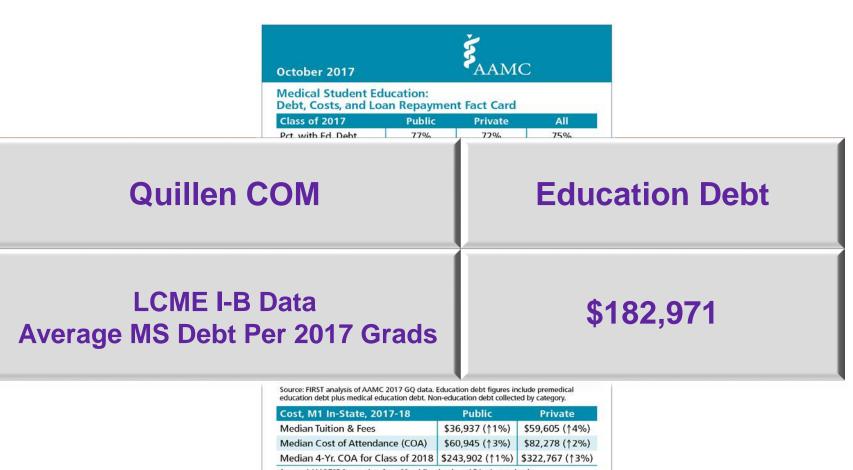
Source: AAMC 2017 Graduate Questionnaire (GQ)

75% of class report having educational debt48% report debt of \$200,000 or higher

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#### **Debt Fact Card**



Source: AAMC TSF Survey data from 88 public schools and 54 private schools.

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### Find Your Loans



NSLDS.ed.gov

# Know Your Portfolio

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## NSLDS.ed.gov

# **Review Each Loan Record**

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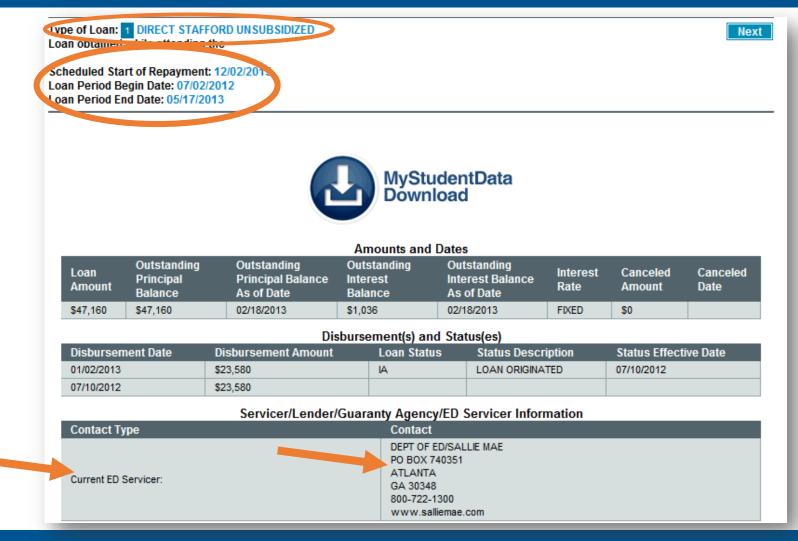
		Type of Loan	Loan Amount	Loan Date	Disbursed Amount	Canceled Amount	Outstanding Principal	Outstanding Interest
PROGRAM	1	DIRECT STAFFORD UNSUBSIDIZED	\$47,160	07/10/2012	\$47,160	\$0	\$47,160	\$1,036
	2	DIRECT PLUS GRADUATE	\$36,393	07/10/2012	\$36,393	\$0	\$36,393	\$928
	3	DIRECT STAFFORD UNSUBSIDIZED	\$32,000	08/19/2011	\$32,000	\$0	\$32,000	\$2,767
	4	DIRECT STAFFORD SUBSIDIZED	\$8,500	08/19/2011	\$8,500	\$0	\$8,500	\$0
	5	DIRECT PLUS GRADUATE	\$33,484	08/19/2011	\$33,484	\$0	\$33,484	\$3,364
PR	6	DIRECT STAFFORD SUBSIDIZED	\$8,500	08/25/2010	\$8,500	\$0	\$8,500	\$0
FIRST	7	DIRECT PLUS GRADUATE	\$31,547	08/25/2010	\$31,547	\$0	\$31,547	\$5,636
Ξ	8	DIRECT STAFFORD UNSUBSIDIZED	\$32,000	08/25/2010	\$32,000	\$0	\$32,000	\$4,920
	9	DIRECT STAFFORD UNSUBSIDIZED	\$5,500	08/31/2007	\$5,500	\$0	\$5,889	\$1,668
	10	DIRECT STAFFORD SUBSIDIZED	\$5,500	08/31/2006	\$5,500	\$0	\$5,500	\$35
	11	DIRECT CONSOLIDATED UNSUBSIDIZED	\$6,297	06/26/2006	\$6,297	\$0	\$7,219	\$1,412
	12	DIRECT STAFFORD UNSUBSIDIZED	\$3,500	08/31/2005	\$3,500	\$0	\$0	\$0
	13	DIRECT STAFFORD UNSUBSIDIZED	\$2,625	10/10/2004	\$2,625	\$0	\$0	\$0
	Total DIRECT STAFFORD UNSUBSIDIZED						\$117,049	\$10,391
	Total DIRECT PLUS GRADUATE						\$101,424	\$9,928
	Total DIRECT STAFFORD SUBSIDIZED Total DIRECT CONSOLIDATED UNSUBSIDIZED Total All Loans						\$22,500	\$35
							\$7,219	\$1,412
							\$248,192	\$21,766

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# NSLDS.ed.gov

### Who Is Your Loan Servicer?

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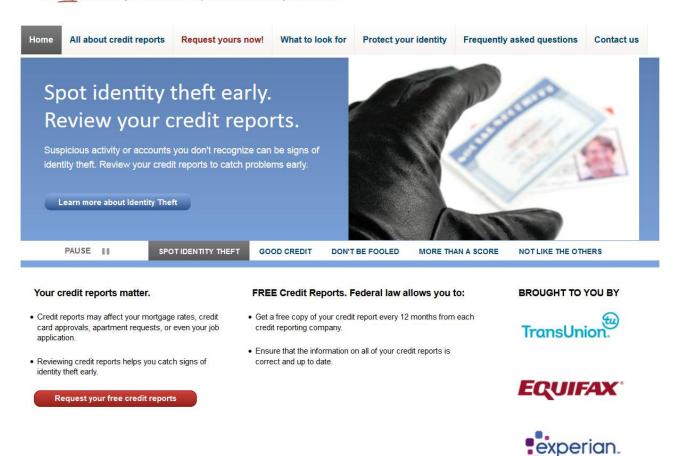
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# NSLDS.ed.gov

## **Other Debt?**

#### Annual Credit Report.com

The only source for your free credit reports. Authorized by Federal law.



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## annualcreditreport.com

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# **Types of Loans**

### Subsidized

- Direct Subsidized
- Perkins Loans \*

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- Primary Care Loans
- Loans for Disadvantaged Students (LDS)
- Institutional Loans (some)
- Consolidation Loans (underlying subsidized loans)

\* Subsidy and deferment rights are lost in a consolidation loan

# Unsubsidized

- Direct Unsubsidized
- Direct PLUS

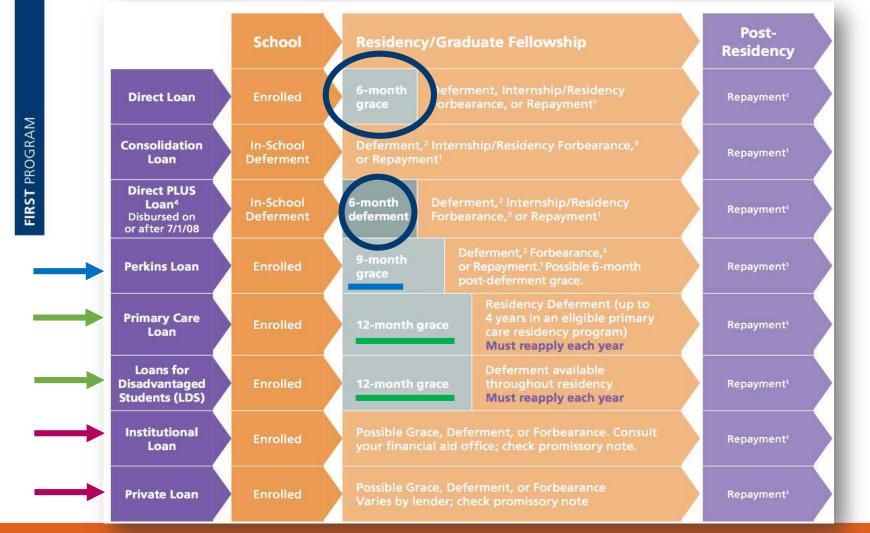
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- Private Loans
- Institutional Loans (some)
- Consolidation Loans
   (underlying unsubsidized loans)

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#### **Loan Repayment Timeline**

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## **Interest Rates**

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Graduate and Professional Loans	Interest Rates
Direct Unsubsidized Loans (disbursed between 7/1/17 and 6/30/18)	6.00% Fixed
Direct Unsubsidized Loans (disbursed between 7/1/16 and 6/30/17)	5.31% Fixed
Direct Unsubsidized Loans (disbursed between 7/1/15 and 6/30/16)	5.84% Fixed
Direct Unsubsidized Loans (disbursed between 7/1/14 and 6/30/15)	6.21% Fixed
Direct Unsubsidized Loans (disbursed between 7/1/13 and 6/30/14)	5.41% Fixed
Stafford Loans (disbursed between 7/1/06 and 6/30/13)	6 80% Fixed
Direct PLUS Loans (disbursed between 7/1/17 and 6/30/18)	7.00% Fixed
Direct PLUS Loans (disbursed between 7/1/16 and 6/30/17)	6.31% Fixed
Direct PLUS Loans (disbursed between 7/1/15 and 6/30/16)	6.84% Fixed
Direct PLUS Loans (disbursed between 7/1/14 and 6/30/15)	7.21% Fixed
Direct PLUS Loans (disbursed between 7/1/13 and 6/30/14)	6.41% Fixed
Direct PLUS Loans (disbursed between 7/1/06 and 6/30/13)	7 90% Fixed
PCL/LDS	5.00% Fixed
Private Loans	Varies by loan – Check the Promissory Note
Institutional Loans	Varies by Ioan –
	Check the Promissory Note
Consolidation Loans	<b>Fixed rate</b> based on weighted average interest rate of underlying loans rounded up to the nearest one-eighth of a percent

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# **Reduce the Impact of Capitalization**



\$180,000 M1 to M4 Loans









\$28,200 Accrued Interest Med School and Grace Period

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# **After Grace Capitalization Occurs**



# After capitalization, you will owe \$208,200

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### **Reduce the Cost of Capitalization**

If possible, pay some (or all) accrued interest before it capitalizes.









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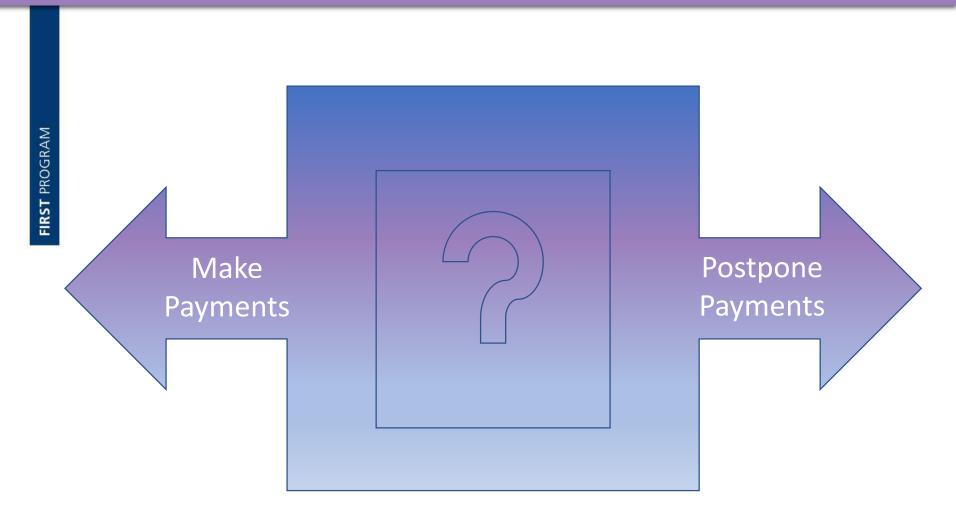
# **Impact of Capitalization**

Principal Borrowed	Interest	Owed after Grace	Interest During Residency
\$140K	\$22K	\$162K	~ <b>\$800</b> /mo
\$190K	\$30K	\$220K	~ <b>\$1,100</b> /mo
\$200K	\$32K	\$232K	~ <b>\$1,200</b> /mo
\$250K	\$41K	\$291K	~ <b>\$1,500</b> /mo
\$300K	\$50K	\$350K	~ <b>\$1,800</b> /mo

\* Numbers are rounded.

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# **Decision Time**



#### **Postpone Payments**

#### Deferment

- <u>Subsidized</u> loans are interest free
- Interest accrues on unsubsidized loans
- Contact each loan servicer to apply
- Strict requirements to qualify

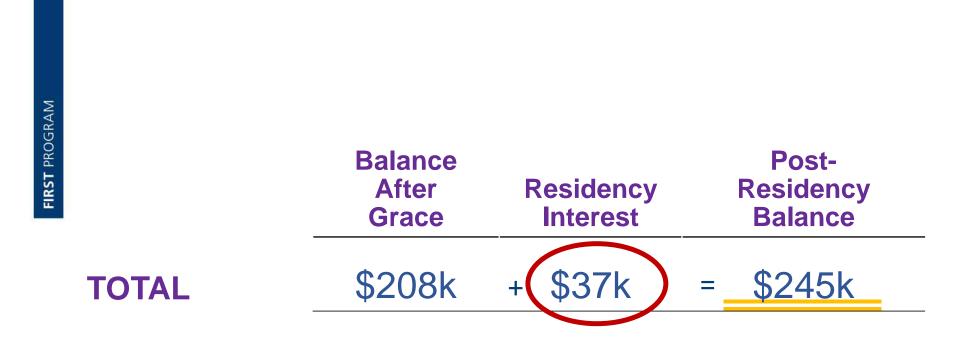
#### **Postpone Payments**

## Forbearance

- Interest accrues on all loans
- Interest will capitalize
- Contact each loan servicer to apply
- Request 30-days before needed



### **Repayment After Forbearance**



\* Based on \$180k originally borrowed and a 3-year residency. Numbers are rounded.



### Is Forbearance A Good Option For You?

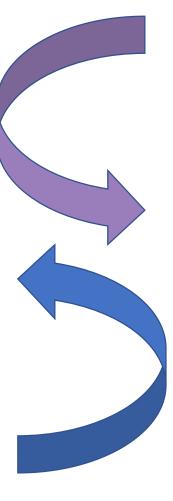


Seeking to REDUCE stress and financial obligations

BEST for You, IF...

Desiring to INCREASE disposable income

Have PRIVATE loans with higher interest rates



# NOT for You, IF...

Seeking Public Service Loan Forgiveness (PSLF)

Seeking an Income-Driven Repayment (IDR) plan forgiveness

Want to begin repayment immediately



# **Choosing a Repayment Plan**

There is no right or wrong answer!

# **REPAYMENT PLANS**

# YOUR decision depends on YOUR goals!



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# **Repayment Plans Compared**

- Which loans qualify for the plan?
- What are the advantages of each plan?
- How will the monthly payment be determined?
- How long does this plan give you to pay off your loans?
- What are the eligibility requirements?
- Does this plan qualify for Public Service Loan Forgiveness?
- What else do you need to know about this plan?

aamc.org/repayplans

## **Discretionary Income**

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Example of a PGY-1 Resident						
In	IBR	In PAYE				
Monthly Adjusted Gross Income <sup>1</sup>	\$4,640	Monthly Adjusted Gross Income <sup>1</sup>	\$4,640			
(minus) 150% of Poverty Line <sup>2</sup> – <b>\$1,530</b>		(minus) 150% of Poverty Line <sup>2</sup>	- \$1,530			
Discretionary Income	= \$3,110	Discretionary Income	= \$3,110			
(multiplied by) <sup>3</sup>	× 15%	(multiplied by) <sup>3</sup>	× 10%			
Monthly IBR Payment	\$470 <sup>4</sup>	Monthly PAYE Payment	<b>\$310⁵</b>			

1. Based on AAMC estimate for the 2018 first post-MD-year median stipend

2. Based on AAMC estimate of 2018 federal poverty guideline for a family size of one in the 48 contiguous states.

- 3. Based on 2015 federal regulations.
- 4. New borrowers on or after July 7, 2014, qualify for the "new" IBR plan, but the PAYE plan may lead to lower total repayment cost.
- 5. Rounded to the nearest tenth.

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### **Partial Financial Hardship**

The Partial Financial Hardship (PFH) test for entering IBR or PAYE:

# IS YOUR STANDARD MONTHLY PAYMENT . .

(the 10-year monthly payment amount determined when you enter the plan)

# greater than

# your monthly payment in IBR or PAYE

(whichever plan you are applying for)

If "yes," you have a PFH.

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# Partial Financial Hardship (PFH)



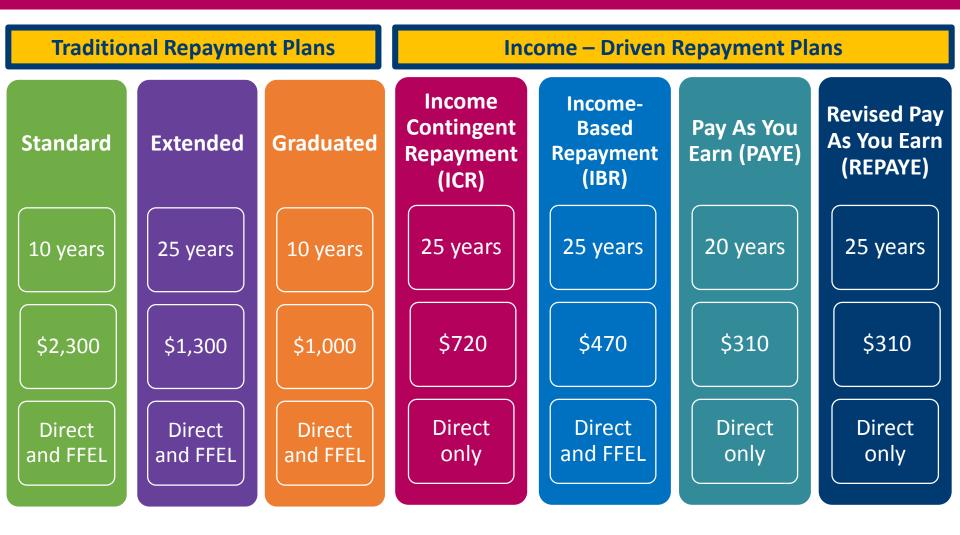
#### Must have PFH to enter into IBR or PAYE

- Can remain in IBR or PAYE in subsequent years, even without a PFH
- Must submit annual documentation
- Max payment in IBR or PAYE is the Standard amount (determined when entering the plan)

Based on \$180k borrowed, PGY1 stipend of \$55,700, and a family size of 1. Numbers are estimates.

### **Repayment Plan Options**

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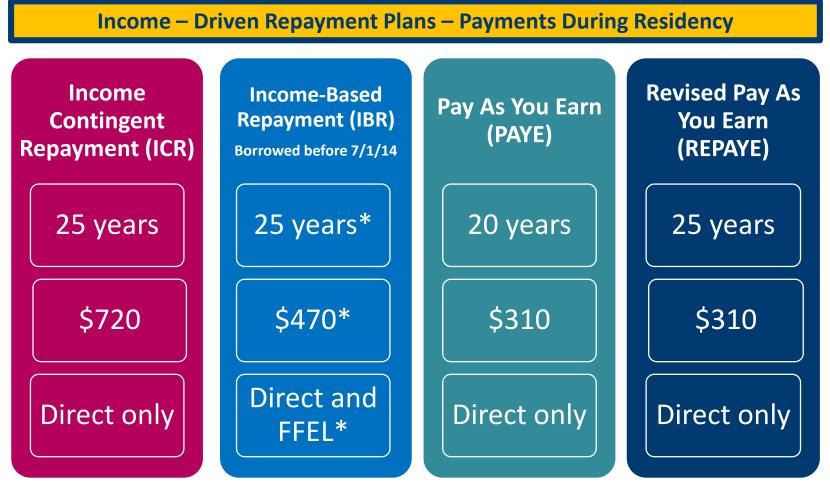
Based on \$180k borrowed. Income-Driven Plans use PGY1 stipend of \$55,700 and a family size of 1. Numbers are estimates.

### **Traditional Repayment Plans**



#### Based on \$180k borrowed. Numbers are estimates.

#### **Income – Driven Repayment Plans**

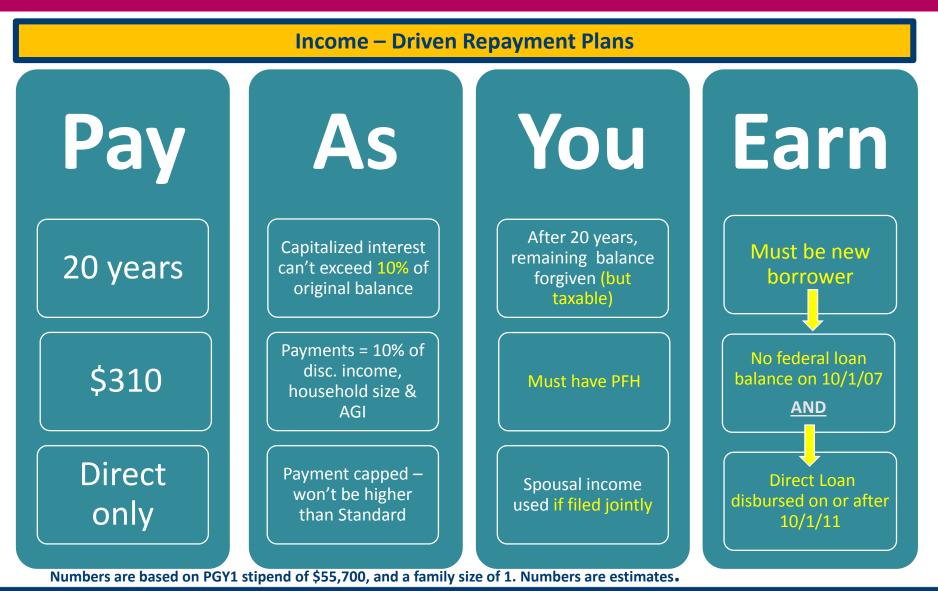


Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Numbers are estimates.

\* New Direct Loan borrowers on or after July 1, 2014 that select IBR will see payment amounts equal to that of PAYE, and the repayment term will be up to 20 years.

## PAYE

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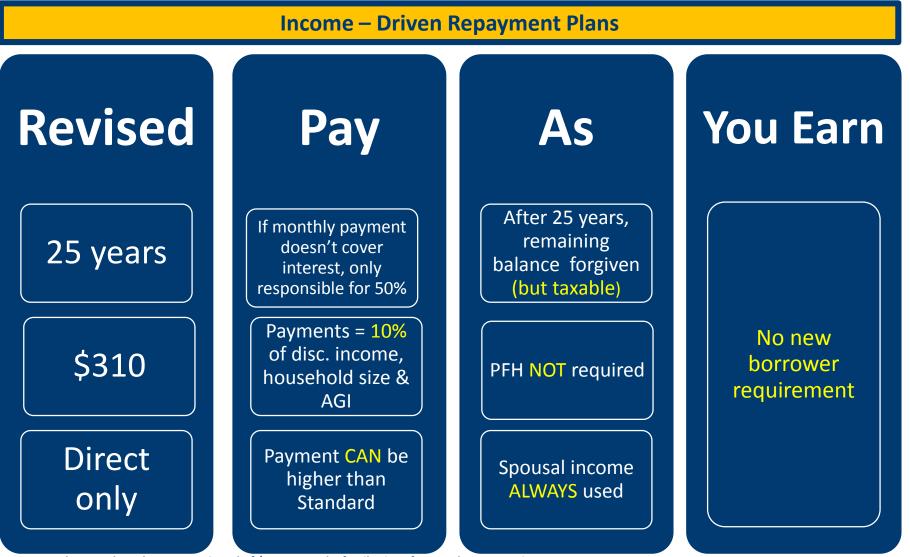
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#### REPAYE

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Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Numbers are estimates.

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## **IDR Plan Request Form**

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#### **INCOME-DRIVEN REPAYMENT PLAN REQUEST:**

For the Revised Pay As You Earn (REPAYE), Pay As You Earn (PAYE), Income-Based (IBR), and Income-Contingent (ICR) repayment plans under the William D. Ford

OMB No. 1845-0102 Form Approved Exp. Date 10/31/2018



WARNING: Any person who knowingly makes a false statement or misrepresentation on this form or on any accompanying document is subject to penalties that may include fines, imprisonment, or both, under the U.S. Criminal Code and 20 U.S.C. 1097.

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#### SECTION 1: BORROWER IDENTIFICATION

Please enter or co	rrect the following information.			
Check this box if any of your information has changed.				
SSN	·			
Name				
Address				
City, State, Zip Code				
Telephone - Primary	() -			
Telephone - Alternate				
Email (Optional)	· · ·			

May submit application for income-driven repayment as early as 90 days before the end of grace.

#### SECTION 2: REPAYMENT PLAN OR RECERTIFICATION REQUEST

#### READ BEFORE COMPLETING THIS FORM:

- You can apply online at <u>StudentLoans.gov</u>. It is faster and easier to complete this form online.
- Income-driven repayment plans offer many benefits, but may not be right for everyone.
- You can learn more about these plans at <u>StudentAid.gov/IDR</u> and by reading Sections 9 and 10.
- It's simple to explore all of your repayment options at StudentAid.gov/repayment-estimator.
- You can find out which types of loans you have and who your loan holder or servicer is at <u>nslds.ed.gov</u>.
- If you need help completing this request, contact your loan holder or servicer for free assistance.
- You may have to pay income tax on any loan amount forgiven under an income-driven plan.

### studentloans.gov

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# IDR Plan Request Form

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#### SECTION 4A: INCOME INFORMATION FOR SINGLE BORROWERS

- 8. Did you file a federal income tax return for either of the past two tax years?
  - Yes Continue to Item 9.
  - No Skip to Item 10.
- 9. Has your income significantly changed since you filed your last federal income tax in turn? For example, have you lost your job, gotten divorced, as experienced a drop in income?
  - Yes Continue to Item 10.
  - ] No Provide your most recent federal income ta return or transcript. <u>Skip to Section 6.</u>

- 10. Do you currently have taxable income? Check "No" if you do not have any income or receive only untaxed income.
  - Yes Skip to Section 5.

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No - Skip to Section 6.

Remember, any person who makes a knowingly false statement or misrepresentation on this form may be subject to fines, imprisonment, or both.

> Your answers determine what paperwork is requested.

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**Dr. Primary Care** 

**Career: Internal Medicine Residency Length: 3 years** Starting Residency Stipend: \$55,700 Post Residency Starting Salary: \$190,000 (2016\$) Net Monthly Income: residency \$3,400 post residency \$10,000



# **Repayment Example**

3 Year Residency - \$100,000 Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	13	\$1,500	\$180k	\$0		
ΡΑΥΕ	\$310 - \$360	14	\$1,300	\$180k	\$0		
REPAYE	\$310 - \$360	10	\$1,600 - \$1,800	\$160k	\$0		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$190k. Numbers are estimates.

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3 Year Residency - <mark>\$180,000</mark> Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	13	\$2,700	\$324k	\$0		
ΡΑΥΕ	\$310 - \$360	19	\$1,600 - \$2,300	\$380k	\$0		
REPAYE	\$310 - \$360	18	\$1,600 - \$2,300	\$354k	\$0		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$190k. Numbers are estimates.

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3 Year Residency - \$250,000 Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	13	\$3,900	\$462k	\$0		
ΡΑΥΕ	\$310 - \$360	20	\$1,600 - \$2,300	\$404k (+ ~ \$79k)	\$237k (taxable)		
REPAYE	\$310 - \$360	25	\$1,600 - \$2,700	\$556k (+ ~ \$34k)	\$102k (taxable)		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$190k. Numbers are estimates.

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**Dr. Cardiology** 

**Career:** Cardiology **Residency Length: 6 years** Starting Residency Stipend: \$55,700 Post Residency Starting Salary: \$463,000 (2016\$) Net Monthly Income: residency \$3,400 post residency \$21,500

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6 Year Residency - <mark>\$100,000</mark> Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	16	\$1,700	\$207k	\$0		
ΡΑΥΕ	\$310 - \$450	18	\$1,300	\$205k	\$0		
REPAYE	\$310 - \$450	9	\$4,400 - \$4,500	\$159k	\$0		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$463k. Numbers are estimates.

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6 Year Residency - \$180,000 Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	16	\$3,100	\$373k	\$0		
ΡΑΥΕ	\$310 - \$450	19	\$2,300	\$392k	\$0		
REPAYE	\$310 - \$450	11	\$4,400 - \$4,700	\$294k	\$0		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$463k. Numbers are estimates.

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6 Year Residency - <mark>\$250,000</mark> Loan Debt							
Repayment Plan	Payment During Residency	Total Years Including Residency	Payment After Residency	Total Repayment Amount	Forgiven		
Forbearance then Standard	\$0	16	\$4,500	\$535k	\$0		
ΡΑΥΕ	\$310 - \$450	20	\$3,300	\$574k (~ \$1,300)	\$4k (taxable)		
REPAYE	\$310 - \$450	13	\$4,400 - \$5,100	\$441k	\$0		

Numbers are based on PGY1 stipend of \$55,700, and a family size of 1. Salary after residency = \$463k. Numbers are estimates.

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#### **Determine the Impact**

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MedLoans<sup>®</sup> Organizer and Calculator

## Know your numbers so you can make educated repayment decisions.

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To log in to the MedLoans Organizer and Calculator, use your AAMC username and password.

#### aamc.org/medloans

To see your repayment options quickly, export your loan information from NSLDS and then upload it into the Organizer for calculation.

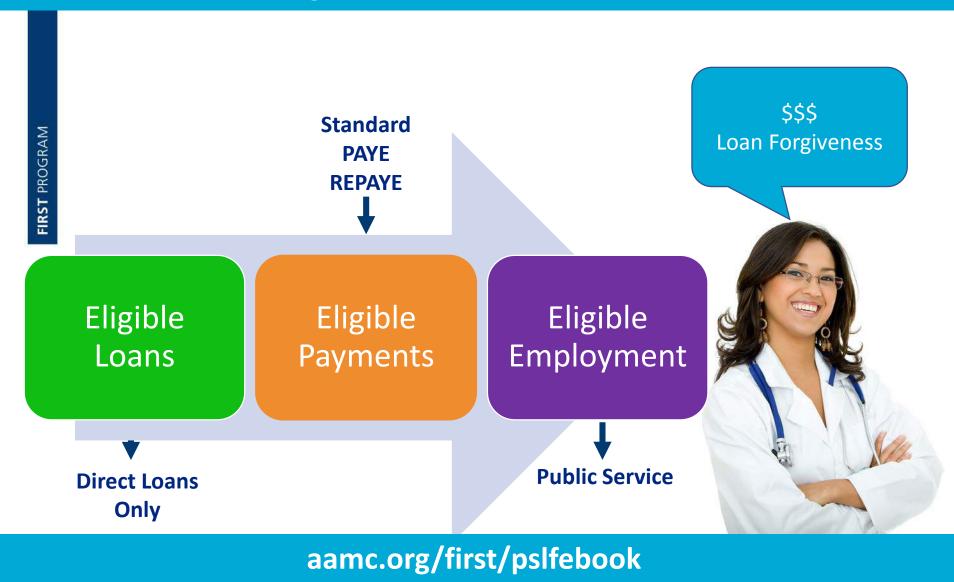
For log in assistance, email dhales@aamc.org.

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#### **Public Service Loan Forgiveness**

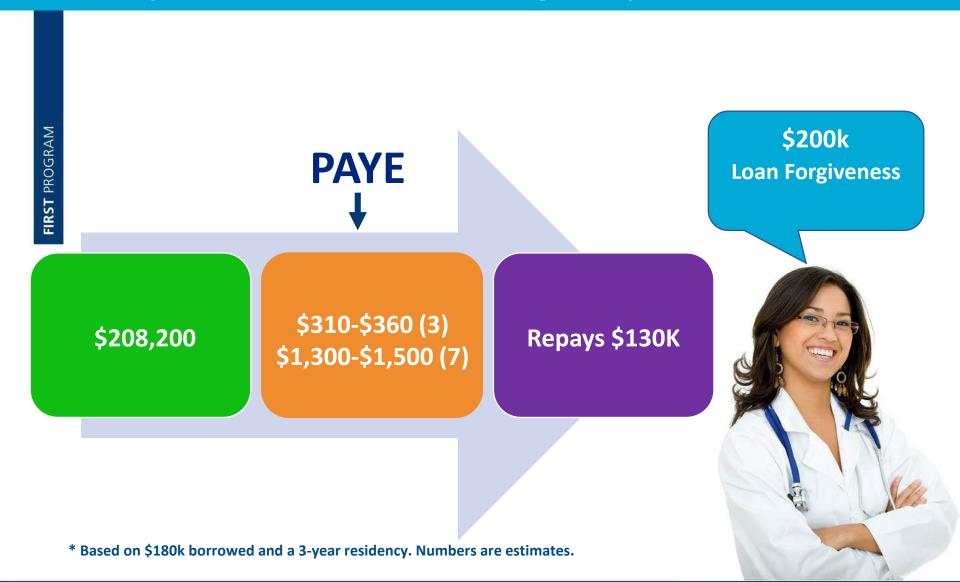


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#### **PSLF Example - Dr. Pediatrician – Starting Salary \$160k**



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#### **Five Steps for PSLF**

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#### Public Service Loan Forgiveness (PSLF): Eligibility and Action Plan

If you decide to work in public service, you may be eligible for federal student loan forgiveness after 10 years of full-time work. The information below outlines the qualifying components of the PSLF program, and a timeline of action to enter PSLF is included on page 48.

#### Five steps to ensure eligibility for Public Service Loan Forgiveness

Step 1: Request a qualifying repayment plan for your eligible loans (re-request annually).

Step 2: If necessary, consolidate eligible FFEL, LDS, and Perkins Loans into a Direct Consolidation Loan.

- Step 3: Submit an Employment Certification Form (ECF) to FedLoan Servicing (resubmit annually).
- Step 4: Make 120 qualifying payments while completing eligible work.
- Step 5: Upon completion of requirements, apply with FedLoan Servicing for the actual forgiveness.

organization,	agency,	or	entity	

A branch of the military

Servicing (myfedloan.org). They are the servicer that oversees PSLF.

(ment plan)

ing repayment plan.

ne of the following:

rganization—a private

oviding a public service

ment plan (or a repayment plan

thly amount paid is not less than

nount required under the 10-year

0 years in a public service position.

about eligible employers to FedLoan

\* Full-time work is considered to be 30 hours per week or the number of hours the employer considers to be full-time.

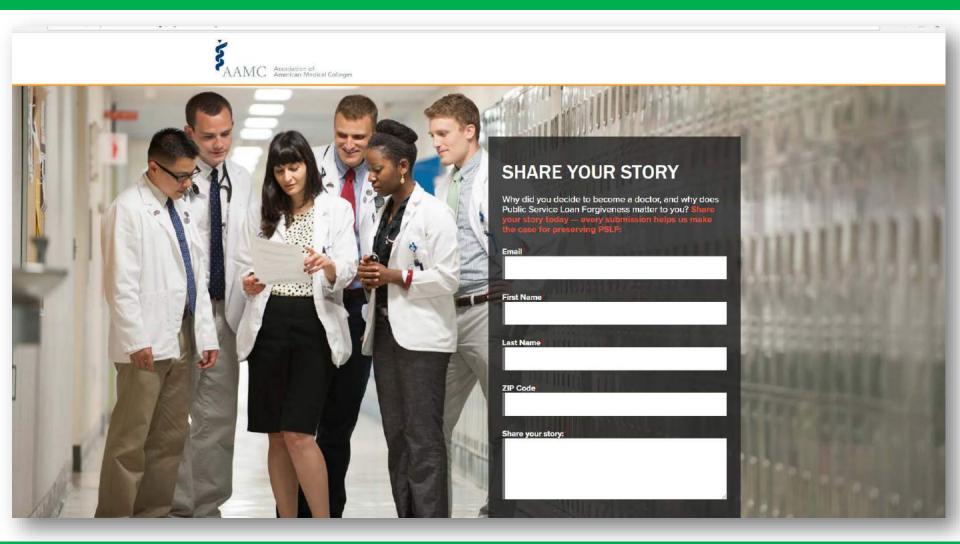
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## Why Is PSLF Important to You?

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#### aamcaction.org/ShareYourPSLFStory

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#### **Loan Forgiveness**





National Institutes of Health







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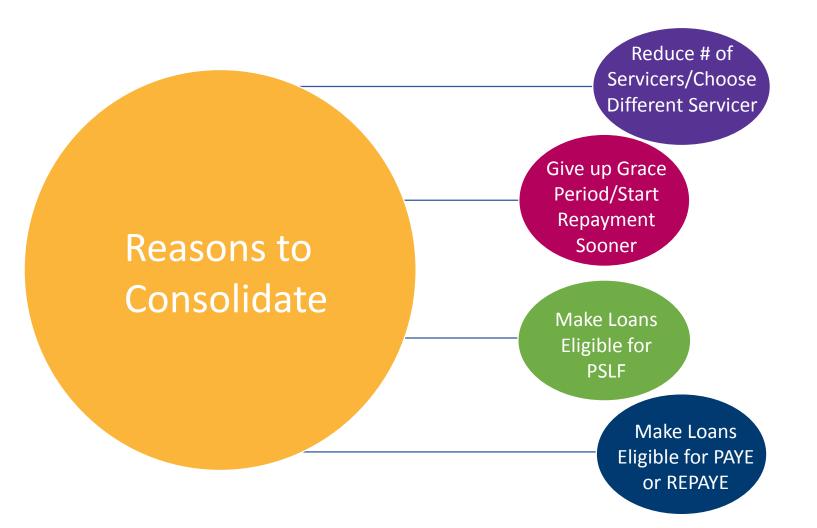


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### Why Consolidate?

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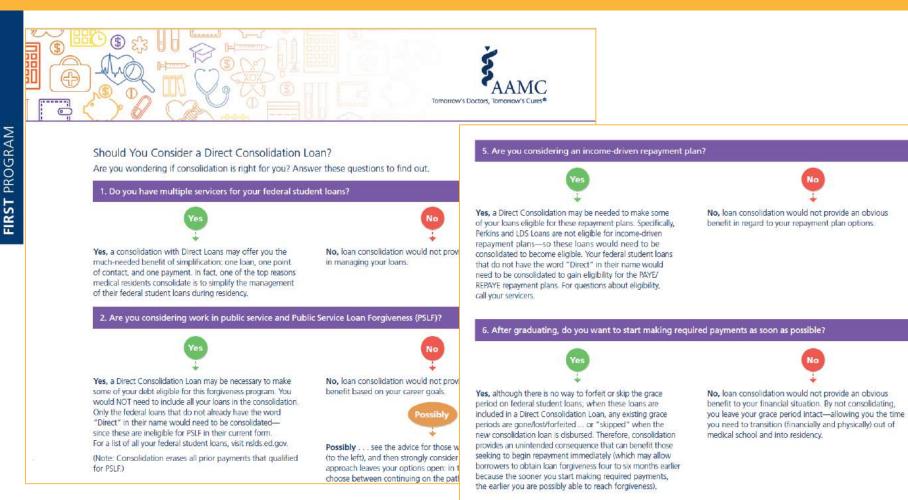
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#### Should You Consolidate?



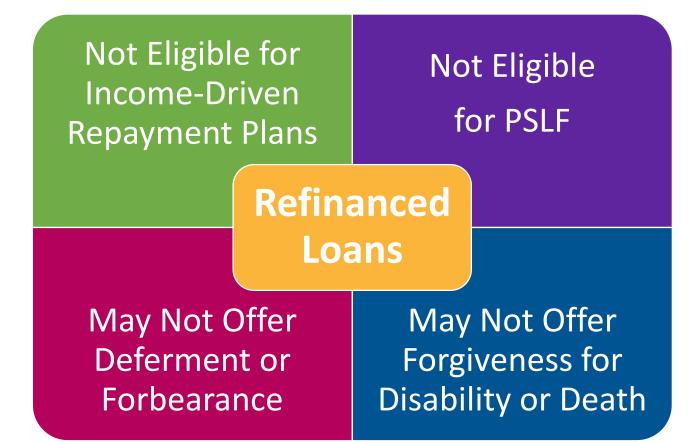
aamc.org/first/consolidatequiz

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**Differences Between Consolidation and Refinancing** 



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# Are Payments Possible On Your Resident Salary?

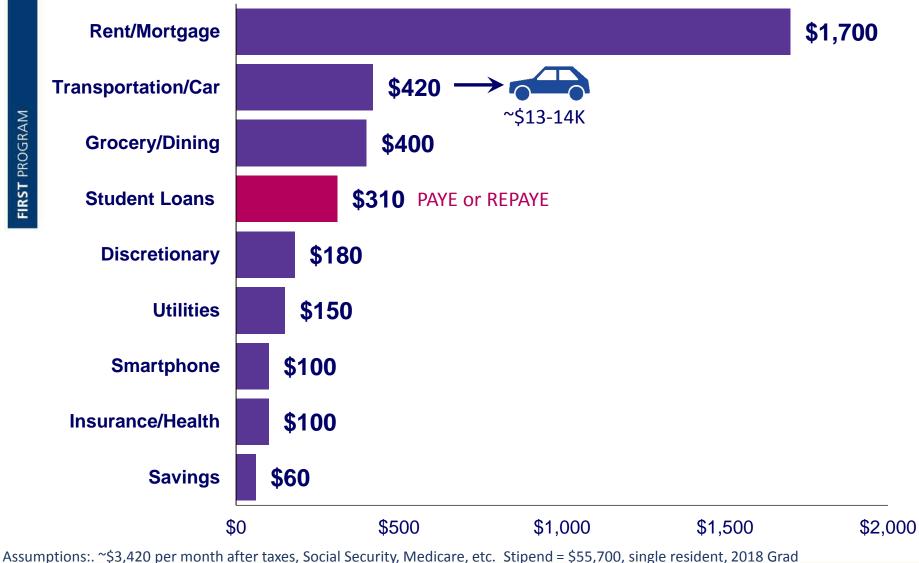
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## **Budgeting During Residency**

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#### Wrap Up

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The AAMC's **FIRST** program provides financial information, resources, services, and tools for students and residents regarding debt management and student loan repayment.

## aamc.org/FIRST

Questions? Contact first@aamc.org.

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