

EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES  
FINANCE AND ADMINISTRATION COMMITTEE  
SEPTEMBER 2025 MEETING

10:20 – 11:00 a.m. EDT  
Friday  
September 12, 2025

East Tennessee Room  
D.P. Culp Student Center  
412 J.L. Seehorn Road  
Johnson City, TN

**AGENDA**

- I. Call to Order
- II. Roll Call
- III. [Approval of the Committee Minutes from May 23, 2025](#)
- IV. [Voyager Update](#) – *King/Graham* (15 minutes)
- V. [Quarterly Financial Update](#) – *Graham* (5 minutes)
- VI. [Quarterly Report of Agreements \\$250,000 or Greater](#) – *Ortiz* (5 minutes)
- VII. Other Business
- VIII. Adjournment

EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES

ACTION ITEM

DATE: September 12, 2025

ITEM: Approval of the Minutes from May 23, 2025

COMMITTEE: Finance and Administration

RECOMMENDED ACTION: Approve

PRESENTED BY: Dr. Adam Green  
Board Secretary

The minutes of the May 23, 2025, quarterly meeting of the Finance and Administration Committee are included in the meeting materials.

**MOTION: I move that the Board of Trustees adopt the resolution, approving the minutes as outlined in the meeting materials.**

**RESOLVED: The reading of the minutes of the May 23, 2025, meeting of the Finance and Administration Committee is omitted, and the minutes are approved as presented in the meeting materials, provided that the Secretary is authorized to make any necessary edits to correct spelling errors, grammatical errors, format errors, or other technical errors subsequently identified.**

EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES  
FINANCE AND ADMINISTRATION COMMITTEE

MINUTES

May 23, 2025  
Johnson City, Tennessee

The East Tennessee State University Board of Trustees' Finance and Administration Committee met on Friday, May 23, 2025, at 10:30 a.m. in the East Tennessee Room of the D.P. Culp Student Center.

**I. Call to Order**

Committee Chair Steve DeCarlo called the meeting to order at 10:30 a.m.

**II. Roll Call**

Board Secretary Dr. Adam Green conducted the roll call. The following committee members were physically present:

Chair Steve DeCarlo  
Trustee Charles Allen  
Trustee Dorothy Grisham  
Trustee Dr. Linda Latimer  
Trustee Trent White

Other Trustees present were Janet Ayers, Melissa Steagall-Jones, and Tony Treadway.

**III. Approval of the Committee Minutes from February 21, 2025, and April 11, 2025**

The minutes from the February 21, 2025, meeting of the Finance and Administration Committee, as well as the minutes from the committee's called meeting that took place on April 11, 2025, were approved as submitted. Trustee Charles Allen made the motion to approve, and Trustee Dorothy Grisham seconded the motion. It passed unanimously.

**IV. Action Item: Approval of Spring Estimated and July Proposed Budgets**

Ms. Christy Graham, Chief Financial Officer, noted that budget hearings across campus focused on efficiencies and how the campus can reallocate resources to most effectively meet the needs and the expectations of our students. She indicated that the tuition and mandatory fee range confirmed in March by the Tennessee Higher Education Commission established the binding range for tuition increases for undergraduate education at 0 percent to 6.5 percent.

Ms. Graham reported that the main campus budget shows revenue increasing from last July to this July by 3.8 percent or \$12 million. This includes tuition revenue increasing by \$5.6 million, mandatory fee revenue increasing by \$1 million, state appropriations increasing by more than \$2 million, and auxiliary revenues increasing by \$2 million. Expenses are budgeted to increase by 3.3 percent, excluding auxiliaries. Of the \$9 million increase in expenses, \$5 million is for salaries and benefits. Full-time employee headcount has been reduced by nine positions through vacancy management.

For the Quillen College of Medicine, Ms. Graham said that the budget projection includes a \$7 million increase in revenue, primarily due to increased state appropriations and an increase in private grants and contracts. Employee headcount is increasing by two positions. Family Medicine revenue is increasing by \$600,000, and employee headcount is increasing by one position. For the College of Pharmacy, revenue is projected to increase due to an increase in tuition and state appropriations.

Trustee Grisham made a motion to accept the budgets as presented, and Trustee Allen seconded the motion. It passed unanimously.

**V. Action Item: Approval of Non-Mandatory Fee for Quillen College of Medicine FY26**

Ms. Graham said the College of Medicine is requesting that its current \$125 per semester microscope fee be reduced to \$25 per semester and that the fee be reclassified as a microscope lab fee.

Trustee Grisham moved that the request be approved as presented, and Trustee Allen seconded the motion. It passed unanimously.

**VI. Action Item: Approval of FY26 Capital Budget Submittals and Disclosures**

Ms. Laura Bailey, Associate Vice President of Capital Planning and Facilities Services, announced that, in the capital outlay category, Phase II of Brown Hall renovation has been funded by the state in the amount of \$53,440,000. With Phase I, she said, the total project comes to more than \$101 million, covering 160,000 square feet of science space. She added that Phase I will begin in June. Another capital outlay project that has been submitted to the state is for Main Campus Utility Infrastructure, in the amount of \$16.9 million—a project that is very important given the age of several campus systems.

Ms. Bailey described various capital maintenance projects totaling \$23,490,000. She reported that the university's number-one project in this category, Safety Steam Line Repairs and Replacement, has been funded by the state at \$3.5 million. Other projects submitted to the state for consideration are HVAC and Plumbing Repairs, Elevator Repairs and Replacement, Roof

Replacements, Electrical Infrastructure, Campus Water Lines, and Exterior and Structural Repairs and Replacement.

Trustee Allen made a motion that the list of capital budget submittals and disclosures be approved, and Trustee Grisham seconded the motion. It passed unanimously.

## **VII. Quarterly Financial Update**

Ms. Graham compared revenue and expenditure information from March 31, 2024, to March 31, 2025. She reported that unrestricted education and general revenue increased year over year by 3.79 percent or \$12 million, across all appropriation units, primarily due to increases in tuition and fees and state appropriations. Unrestricted education and general expenditures have increased by 9.41 percent, which includes an increase to salaries and benefits of 8.57 percent and an increase in operating expenses of 11.54 percent. Ms. Graham said revenues and expenditures, including restricted and auxiliary operations, present a similar story. Revenues increased by 5.27 percent, with a large increase to auxiliaries, due to increased rates for housing, increased capacity, and a record number of students on meal plans. Expenditures, including auxiliary and restricted funds, increased by 10.89 percent. Salaries and benefits increased by 7.69 percent while operating increased by 12.53 percent.

Ms. Graham reported that ETSU's statement of net position indicates that we are in a strong cash position.

## **VIII. Presentation of FY24 Composite Financial Index**

Ms. Graham told the committee that the Composite Financial Index, measuring financial health, was created primarily for private institutions but was modified in 2002 for public institutions. It includes four different ratios. For fiscal year 2024, Ms. Graham reported, ETSU's total CFI was 4.58, with the standard being 3.0. ETSU scored above the standard in all four of the index's ratios. President Noland said the figures indicate that ETSU is in the strongest position it has ever been in since the data have been collected. He said the CFI is the highest it has been since we have been reporting this information to the board.

## **IX. Quarterly Report of Agreements \$250,000 or Greater**

Dr. Katie Zink, Director of Procurement and Contract Services, reported the following:

- An RFP for athletics apparel to BSN Sports (Nike), with a contract amount of \$2 million
- An RFQ for professional cleaning services to YS Janitorial Services, with a contract amount of \$1.9 million
- An RFP for enrollment consulting services to Carnegie Dartlet, with a contract amount of \$840,442

- A contract with Elsevier for online journal articles for the College of Medicine, in the amount of \$587,341
- A purchase order with Workspace Interiors to update furniture in Nicks Hall, with a contract amount of \$615,134
- An RFP out now for a library subscription agent for Sherrod Library, at an estimated \$4 million over five years
- An RFP in process for Nursing SIM equipment, estimated to be up to \$2 million for a one-time purchase

President Noland added a clarification on janitorial services, noting that the RFQ does not mean that the university is outsourcing custodial services. He said the university will enter into a swing contract with the company to fill employment gaps with contract labor when needed. He described it as a “labor stopgap.”

#### **X. Other Business**

There was no other business to come before the committee.

#### **XI. Adjournment**

The meeting was adjourned at 11:10 a.m.

EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES

INFORMATION ITEM

DATE: September 12, 2025

ITEM: Voyager Update

COMMITTEE: Finance and Administration

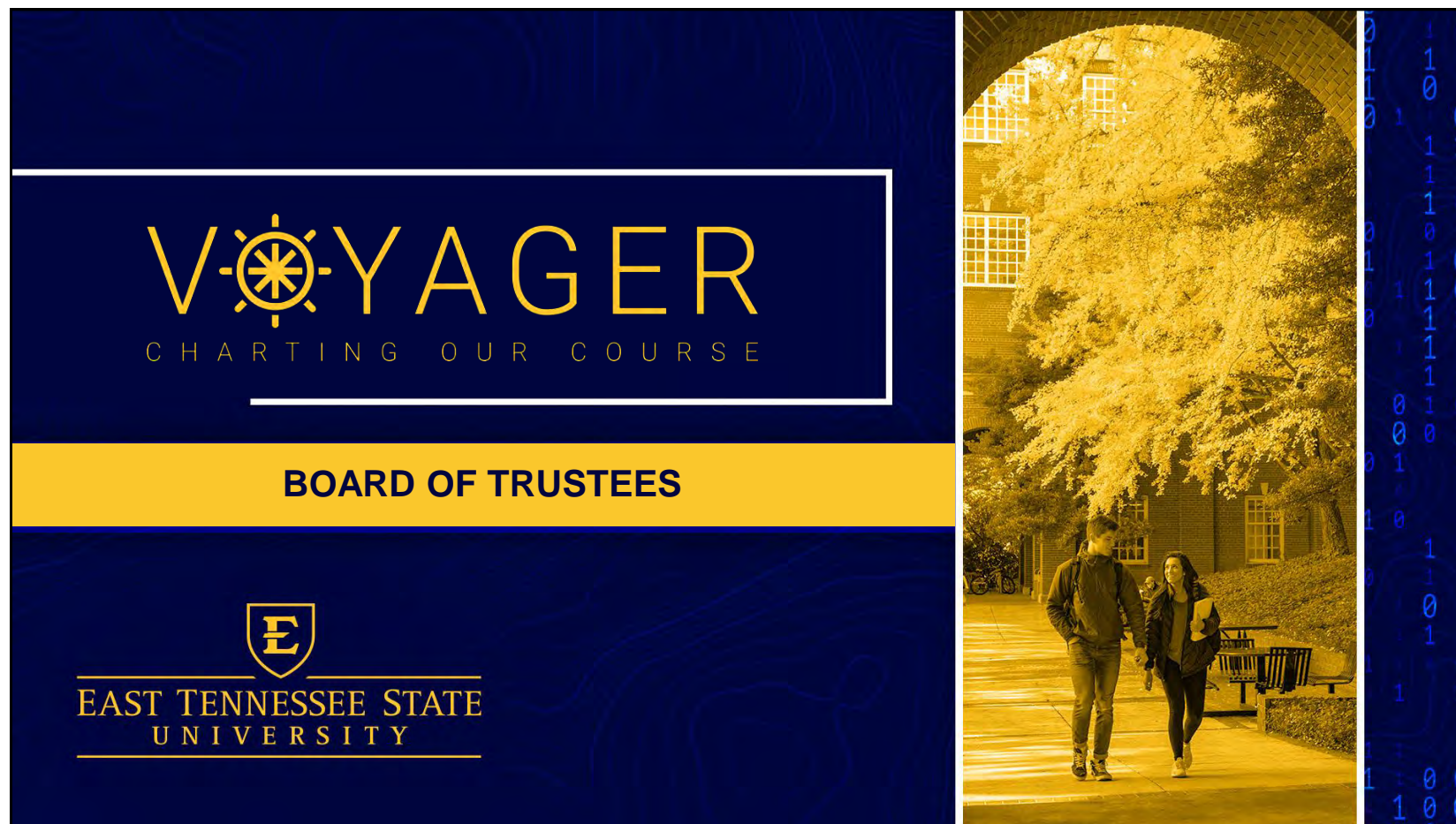
PRESENTED BY: Dr. Karen King  
Chief Information Officer

Christy Graham  
Chief Financial Officer and  
Vice President of Business and Finance

The Voyager project sponsors will brief the ETSU Board of Trustees on one of ETSU's most significant modernization initiatives—the transformation of the institution's Human Capital Management and Finance systems. This effort positions ETSU for greater efficiency, transparency, and service across campus operations.

On July 1, 2025, the University launched Voyager, which replaces aging operating systems with Oracle's Fusion Cloud, a state-of-the-art suite of applications for human resources, finance, procurement, and payroll. This cloud-based platform enables streamlined processes, improved data accuracy, and enhanced reporting capabilities to support strategic decision-making.

The presentation will showcase the project's current status, highlight next steps in implementation, and share how comprehensive training and support will prepare faculty and staff to leverage the system's capabilities. Voyager will lay the foundation for a more agile and data-informed ETSU.





# VOYAGER



## HCM and Finance Two Month Post Go-Live Update

On *July 1, 2025*, the University successfully transitioned to the Oracle HCM and Finance cloud platforms, marking a major milestone in modernizing our enterprise systems. This implementation replaced multiple legacy platforms with a unified, cloud-based solution that streamlines payroll, human resources, finance, and procurement operations.



# PAYROLL

- Bi-weekly and monthly payroll accurate and processed on time.
- Payroll operations have continued without interruption, ensuring that faculty, staff, and student workers received timely and correct compensation during each pay cycle.



# OPERATIONAL STABILITY



## Stabilization



## Extended Support



## Defect Resolution



# OPERATIONAL STABILITY



## Knowledge Transfer



## Day 2 Items

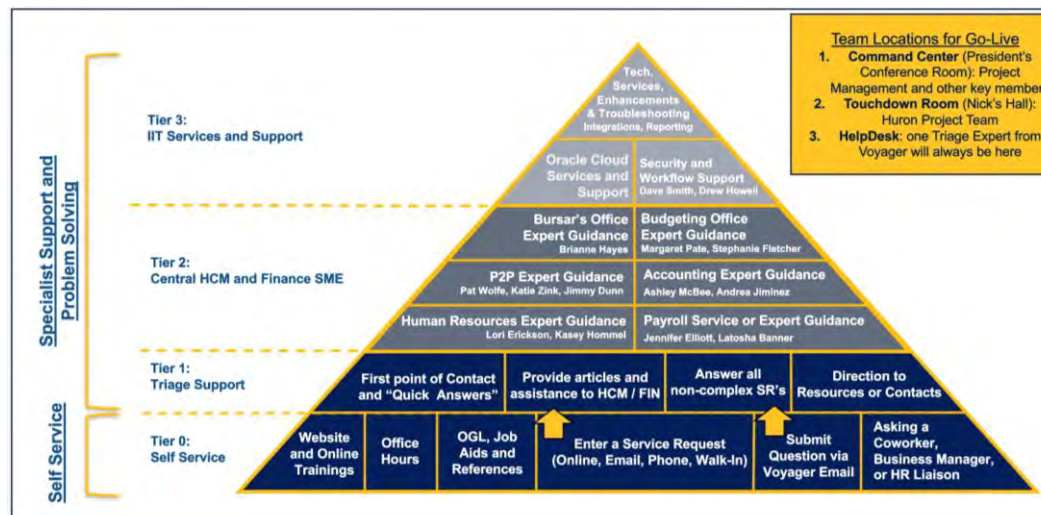




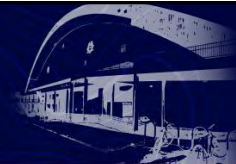
# ORGANIZATIONAL CHANGE



## Support Model



# ORGANIZATIONAL CHANGE



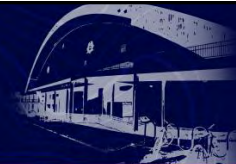
## Training Metrics

| Key Statistics                               |      |
|--|------|
| Average number of unique users per day       | 328  |
| Total number of training materials developed | 220  |
| Basic Navigation Video                       | 1426 |
| View my pay stub                             | 1874 |
| Number in ILT sessions                       | 1416 |
| Number in Open Labs                          | 383  |
| Welcome Message Views                        | 6375 |
| Links Clicked                                | 1985 |
| Smart Tip Views                              | 9326 |
| Process Guides Accessed                      | 2477 |

\*As of 8/11/25 – statistics  
will be updated prior to  
Board of Trustees  
Presentation on 9/12/25



# ORGANIZATIONAL CHANGE



## Training Resources

- [Voyager Support Website](#)
- [Voyager Index Lookup](#)
- [Chart of Accounts Resources](#)
- ITS Help Desk
  - [Submit an ITS Help Desk Ticket](#)
  - Call — [\(423\) 439-4648](#)
  - Email — [itshelp@etsu.edu](mailto:itshelp@etsu.edu)
  - Live Chat — [Start Now](#)
- [Voyager Training Feedback Form](#)
- Faculty Training Sessions
- Faculty Open Lab Sessions



# ORGANIZATIONAL CHANGE



## Web Site Statistics

### Total Sessions

The number of visits to the page.



Sessions  
**16,181**



06/01/2025 - 07/17/2025

### Engaged Sessions

A session longer than 10 seconds.



Sessions  
**11,323**



06/01/2025 - 07/17/2025

### Total users

The number of distinct users with at least one event.



Users  
**4,448**



06/01/2025 - 07/17/2025

\*As of 8/11/25 – statistics will be updated prior to Board of Trustees Presentation on 9/12/25





# ORGANIZATIONAL CHANGE



## Help Desk Statistics

Logged = 9

Assigned = 22

Updated by User = 45

In Progress = 74

Waiting for User = 64

Closed/Completed = 975

Total = 1189

\*As of 8/11/25 – statistics  
will be updated prior to  
Board of Trustees  
Presentation on 9/12/25



# FUTURE ENHANCEMENTS



Oracle provides quarterly updates

- ✓ Security Patches
- ✓ New Features

System Improvements

- ✓ Reporting Tools
- ✓ Dashboards



# FUTURE ENHANCEMENTS

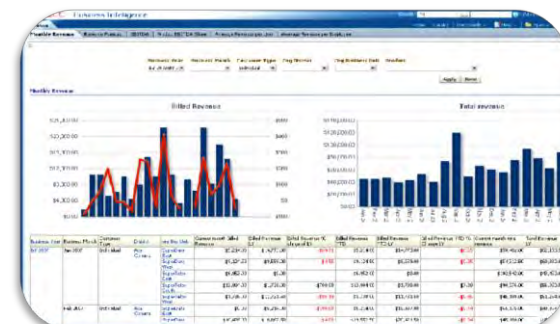
## Task Force Established



## Analytics



## Enhanced Reports



# ACKNOWLEDGMENTS



- ITS Team
- HCM Team
- Finance Team



# Thank You



EAST TENNESSEE STATE  
UNIVERSITY



EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES

INFORMATION ITEM

DATE: September 12, 2025

ITEM: Quarterly Financial Update

COMMITTEE: Finance and Administration

PRESENTED BY: Christy Graham  
Chief Financial Officer and  
Vice President of Business and Finance

The tables below summarize financial activities for the university through June of fiscal year 2024-25. The comparison is current year to prior year for the same twelve-month period.

**Table 1 – Unrestricted E&G Revenues by Unit and Revenue Source**

| <b>Unrestricted E&amp;G<br/>Year-to-Year Comparisons<br/>Year-to-Date 6-30-2024 &amp; 6-30-2025</b> |                      |                      |                      |             |
|---|----------------------|----------------------|----------------------|-------------|
|   | <b>FY2023-24</b>     | <b>FY2024-25</b>     | <b>Change<br/>\$</b> | <b>%</b>    |
| <b>REVENUES</b>   |                      |                      |                      |             |
| <b>By Appropriation Unit</b>  |                      |                      |                      |             |
| Main Campus   | \$287,447,607        | \$294,126,464        | \$6,678,856          | 2.3%        |
| Medicine/Family Med   | 100,072,919          | 99,326,157           | (746,761)            | (0.8%)      |
| Pharmacy  | 8,530,482            | 8,795,804            | 265,323              | 3.1%        |
| <b>TOTAL REVENUE</b>  | <b>\$396,051,008</b> | <b>\$402,248,426</b> | <b>\$6,197,418</b>   | <b>1.6%</b> |
| <b>By Revenue Source</b>  |                      |                      |                      |             |
| Tuition and Fees  | \$162,059,026        | \$167,819,758        | \$5,760,733          | 3.6%        |
| State Appropriations  | 167,045,119          | 168,851,575          | \$1,806,456          | 1.1%        |
| Grants, Contracts, Gifts  | 13,379,858           | 14,645,204           | \$1,265,347          | 9.5%        |
| Other   | 53,567,006           | 50,931,888           | (\$2,635,117)        | (4.9%)      |
| <b>TOTAL REVENUE</b>  | <b>\$396,051,008</b> | <b>\$402,248,426</b> | <b>\$6,197,418</b>   | <b>1.6%</b> |

**Table 2 – Unrestricted E&G Expenditures by Appropriation Unit and Classification**

| <b>Unrestricted E&amp;G<br/>Year-to-Year Comparisons<br/>Year-to-Date 6-30-2024 &amp; 6-30-2025</b> |                      |                      |                     |                     |
|---|----------------------|----------------------|---------------------|---------------------|
|   | <b>FY2023-24</b>     | <b>FY2024-25</b>     | <b>\$</b>           | <b>Change<br/>%</b> |
| <b>EXPENDITURES</b>   |                      |                      |                     |                     |
| <b>By Appropriation Unit</b>  |                      |                      |                     |                     |
| Main Campus   | \$245,750,381        | \$262,468,228        | \$16,717,848        | 6.8%                |
| Medicine/Family Med   | 90,351,278           | 93,113,224           | 2,761,946           | 3.1%                |
| Pharmacy  | 8,050,927            | 8,561,772            | 510,845             | 6.3%                |
| <b>TOTAL EXPENSE</b>  | <b>\$344,152,586</b> | <b>\$364,143,224</b> | <b>\$19,990,638</b> | <b>5.8%</b>         |
| <b>By Natural Classification</b>  |                      |                      |                     |                     |
| Salaries & Benefits   | \$264,809,590        | \$275,124,159        | \$10,314,570        | 3.9%                |
| Operating   | 51,951,133           | 58,673,657           | 6,722,524           | 12.9%               |
| Capital/Equipment   | 1,166,214            | 3,374,940            | 2,208,725           | 189.4%              |
| Scholarships/Fellowships  | 26,225,649           | 26,970,468           | 744,820             | 2.8%                |
| <b>TOTAL EXPENSE</b>  | <b>\$344,152,586</b> | <b>\$364,143,224</b> | <b>\$19,990,638</b> | <b>5.8%</b>         |
| <b>By Functional Classification</b>   |                      |                      |                     |                     |
| Instruction   | \$180,568,935        | \$187,441,435        | \$6,872,500         | 3.8%                |
| Research  | 8,911,208            | 9,726,879            | 815,672             | 9.2%                |
| Public Services   | 5,850,184            | 5,198,851            | (651,333)           | (11.1%)             |
| Academic Support  | 37,575,057           | 40,225,411           | 2,650,355           | 7.1%                |
| Student Services  | 34,342,168           | 37,914,659           | 3,572,490           | 10.4%               |
| Institutional Support   | 24,854,397           | 29,752,822           | 4,898,425           | 19.7%               |
| Physical Plant  | 25,830,701           | 26,912,697           | 1,081,997           | 4.2%                |
| Scholarships/Fellowships  | 26,219,937           | 26,970,470           | 750,533             | 2.9%                |
| <b>TOTAL EXPENSE</b>  | <b>\$344,152,586</b> | <b>\$364,143,224</b> | <b>\$19,990,638</b> | <b>5.8%</b>         |

**Table 3 – Current Operating Funds Revenues by Fund Type and Revenue Source**

| <b>Current Operating Funds (Unrestricted/Auxiliaries/Restricted)</b> |                      |                      |                     |             |
|--|----------------------|----------------------|---------------------|-------------|
| <b>Year-to-Year Comparisons</b>                                      |                      |                      |                     |             |
| <b>Year-to-Date 6-30-2024 &amp; 6-30-2025</b>                        |                      |                      |                     |             |
|  | <b>FY2023-24</b>     | <b>FY2024-25</b>     | <b>Change</b>       |             |
|  |                      |                      | <b>\$</b>           | <b>%</b>    |
| <b>REVENUES</b>  |                      |                      |                     |             |
| <b>By Current Fund Type</b>  |                      |                      |                     |             |
| Unrestricted E&G   | \$396,051,008        | \$402,248,426        | \$6,197,418         | 1.6%        |
| Auxiliaries  | 31,797,336           | 36,577,806           | 4,780,470           | 15.0%       |
| Restricted Funds   | 138,977,418          | 155,397,791          | 16,420,374          | 11.8%       |
| <b>TOTAL REVENUE</b>   | <b>\$566,825,762</b> | <b>\$594,224,023</b> | <b>\$27,398,261</b> | <b>4.8%</b> |
| <b>REVENUES</b>  |                      |                      |                     |             |
| <b>By Revenue Sources</b>  |                      |                      |                     |             |
| Tuition and Fees   | \$163,025,484        | \$168,803,737        | 5,778,252           | 3.5%        |
| State Appropriations   | 167,588,219          | 169,407,975          | 1,819,756           | 1.1%        |
| Grants, Contracts, Gifts   | 150,205,730          | 167,888,265          | 17,682,536          | 11.8%       |
| Other  | 54,708,744           | 52,332,596           | (2,376,148)         | -4.3%       |
| Auxiliaries  | 31,297,585           | 35,791,451           | 4,493,866           | 14.4%       |
| <b>TOTAL REVENUE</b>   | <b>\$566,825,762</b> | <b>\$594,224,023</b> | <b>\$27,398,261</b> | <b>4.8%</b> |



**Table 4 – Current Operating Funds Expenditures by Fund Type and Classification**

| <b>Current Operating Funds (Unrestricted/Auxiliaries/Restricted)</b><br><b>Year-to-Year Comparisons</b><br><b>Year-to-Date 6-30-2024 &amp; 6-30-2025</b> |                      |                      |                            |             |
|--|----------------------|----------------------|----------------------------|-------------|
|  | <b>FY2023-24</b>     | <b>FY2024-25</b>     | <b>Change</b><br><b>\$</b> | <b>%</b>    |
| <b>EXPENDITURES</b>  |                      |                      |                            |             |
| <b>By Current Fund Type</b>  |                      |                      |                            |             |
| Unrestricted E&G   | \$344,152,586        | \$364,143,224        | \$19,990,638               | 5.8%        |
| Auxiliaries  | 18,248,510           | 19,936,358           | 1,687,848                  | 9.3%        |
| Restricted Funds   | 135,342,217          | 143,128,349          | 7,786,132                  | 5.8%        |
| <b>TOTAL EXPENSE</b>   | <b>\$497,743,312</b> | <b>\$527,207,931</b> | <b>\$29,464,618</b>        | <b>5.9%</b> |
| <b>EXPENDITURES</b>  |                      |                      |                            |             |
| <b>By Natural Classification</b>   |                      |                      |                            |             |
| Salaries & Benefits  | \$316,926,135        | \$328,119,641        | \$11,193,506               | 3.5%        |
| Operating  | 94,382,932           | 102,165,853          | 7,782,921                  | 8.2%        |
| Capital/Equipment  | 1,943,499            | 4,946,419            | 3,002,920                  | 154.5%      |
| Scholarships/Fellowships   | 84,490,746           | 91,976,018           | 7,485,272                  | 8.9%        |
| <b>TOTAL EXPENSE</b>   | <b>\$497,743,312</b> | <b>\$527,207,931</b> | <b>\$29,464,618</b>        | <b>5.9%</b> |
| <b>EXPENDITURES</b>  |                      |                      |                            |             |
| <b>By Functional Classification</b>  |                      |                      |                            |             |
| Instruction  | \$187,630,291        | \$194,589,606        | 6,959,315                  | 3.7%        |
| Research   | 25,160,999           | 24,424,072           | (736,927)                  | (2.9%)      |
| Public Services  | 62,524,160           | 65,366,345           | 2,842,186                  | 4.5%        |
| Academic Support   | 38,199,030           | 40,892,898           | 2,693,868                  | 7.1%        |
| Student Services   | 35,655,962           | 39,128,182           | 3,472,219                  | 9.7%        |
| Institutional Support  | 26,430,405           | 31,028,258           | 4,597,853                  | 17.4%       |
| Physical Plant   | 25,952,123           | 26,985,278           | 1,033,155                  | 4.0%        |
| Scholarships/Fellowships   | 77,941,832           | 84,856,934           | 6,915,102                  | 8.9%        |
| Auxiliaries  | 18,248,510           | 19,936,358           | 1,687,848                  | 9.2%        |
| <b>TOTAL EXPENSE</b>   | <b>\$497,743,312</b> | <b>\$527,207,931</b> | <b>\$29,464,618</b>        | <b>5.9%</b> |

## **Table 5 – Statement of Net Position**

Table 5 will be provided to Committee members during its September 12, 2025, meeting.

EAST TENNESSEE STATE UNIVERSITY  
BOARD OF TRUSTEES

INFORMATION ITEM

DATE: September 12, 2025

ITEM: Quarterly Report of Agreements \$250,000 or Greater

COMMITTEE: Finance and Administration

PRESENTED BY: Alex Ortiz  
Director of Procurement and Contract Services

Included below is a list of agreements with amounts totaling \$250,000 or greater processed during the period of April 2025 – June 2025.

**Contract/PO Date****April - June 2025: Contracts/Purchase Orders\*****Fiscal Review**

| <b>Start</b> | <b>End</b> | <b>Contractor</b>                        | <b>Description of Services/ Products</b>                             | <b>Contract/PO Amount</b> | <b>\$ Annual Contract</b> | <b>Competitive</b> | <b>Approval</b> |
|--------------|------------|--|--|---------------------------|---------------------------|--------------------|-----------------|
| 05/20/2025   | 05/19/2030 | Daktronics/Huntington National Bank      | LED video scoreboard and ribbons for Freedom Hall                    | \$1,577,400               | \$1,577,400               | Yes                | N/A             |
| 07/01/2025   | 06/30/2030 | Tri-Cities Regional Emergency Physicians | Teach adult and pediatric medicine to medical students and residents | \$1,300,000               | \$260,000                 | No                 | N/A             |
| 08/25/2025   | 08/01/2028 | Johnson City Transit – Bucshot           | Contracted services for student transportation                       | \$677,038                 | \$677,038                 | No                 | N/A             |
| 07/15/2025   | 10/31/2025 | Huron Consulting Services LLC            | Statement of Work – extended hypercare support                       | \$409,869.14              | \$409,869.14              | Yes                | N/A             |
| 05/27/2025   | 05/26/2026 | Dell Computer Corporation                | 2025 Summer PC Rollout   | \$283,453.56              | \$283,453.56              | Yes                | N/A             |
| 05/21/2025   | 05/20/2026 | NexGen Security, LLC                     | Main Campus-Phase 2 Genetec-Access Cont                              | \$737,111                 | \$737,111                 | Yes                | N/A             |
| 05/02/2025   | 05/01/2026 | Echosens North America Inc.              | Two Fibroscan Units for Internal Medicine                            | \$433,068                 | \$433,068                 | Yes                | N/A             |

*\*This report does not include contracts or agreements associated with revenue, software/systems maintenance agreements, contracts with the federal government, and construction projects which are approved through the State Building Commission.*

**RFQ/RFPs –In-Process and Upcoming**

- Nursing SIM Equipment RFQ
  - Fall 2025 – estimated up to \$2,000,000 for one-time purchase