



EAST TENNESSEE STATE
UNIVERSITY



ETSU 2016-2017 Budget Presentation

Interim University Council
May 9th, 2016

Overview

- Through its culture of stewardship, ETSU has weathered the Great Recession, subsequent downturns in the state economy, shifting demographics, and the launch of Tennessee Promise.
- Work is underway to develop new budget models and evaluate base budget assumptions. The budget presented to the IUC does not call for structural revenue redistributions, but represents a continuation of our “base-plus” model for 2016-17.
- The proposed budget priorities require the approval of TBR and are subject to change by TBR.
- We must be mindful of the national budget landscape. For example, a recent report by Moody’s noted the difficult financial future facing public colleges:
 - Their analysis of median fiscal data from public universities details that enrollment at public colleges was essentially flat
 - Revenues grew less than 2 percent; and, expenses increased more than 3% (nearly twice as fast as inflation).
 - Their analysis placed public colleges on a path to economic uncertainty and “the developing trend of expense growth outpacing revenue growth is unsustainable.”



Budget Priorities

- Invest in our faculty and staff by providing across the board salary enhancements
- Address long-standing salary equity issues
- Enhance the teaching, research, and service mission of the university through the addition of new faculty lines
- Prepare for the inevitable decline in state support by growing institutional reserves



2016 - 17 Budget Assumptions

- Stable support from the state, without the possibility of unanticipated costs or revenue reductions
- Stable enrollment, with an overall projection between 14,350 and 14,900 students



Fall 2016 Enrollment Projection

ETSU Fall 2016 Enrollment Outlook					
Student Category	F14	F15	F16	% Change Yr. to Yr.	% Change
Main Campus	13,822	13,727	13,940	1.55%	0.85%
COM	288	284	284	0.00%	-1.39%
COM (Residents)	249	251	251	0.00%	0.80%
COP	324	323	323	0.00%	-0.31%
COP (Fellow)	2	2	2	0.00%	0.00%
Total	14,685	14,587	14,800	1.46%	0.78%
Applications (Received)	8,544	10,985	10,126	-7.82%	18.52%
Applications (Accepted)	5,871	6,809	6,929	1.76%	18.02%

- Applications support the current projection
- Although down year over year in received applications, we are up in accepted applications

(change in received applications due to waiving of Royall application fee in 2015 – required payment in 2016)

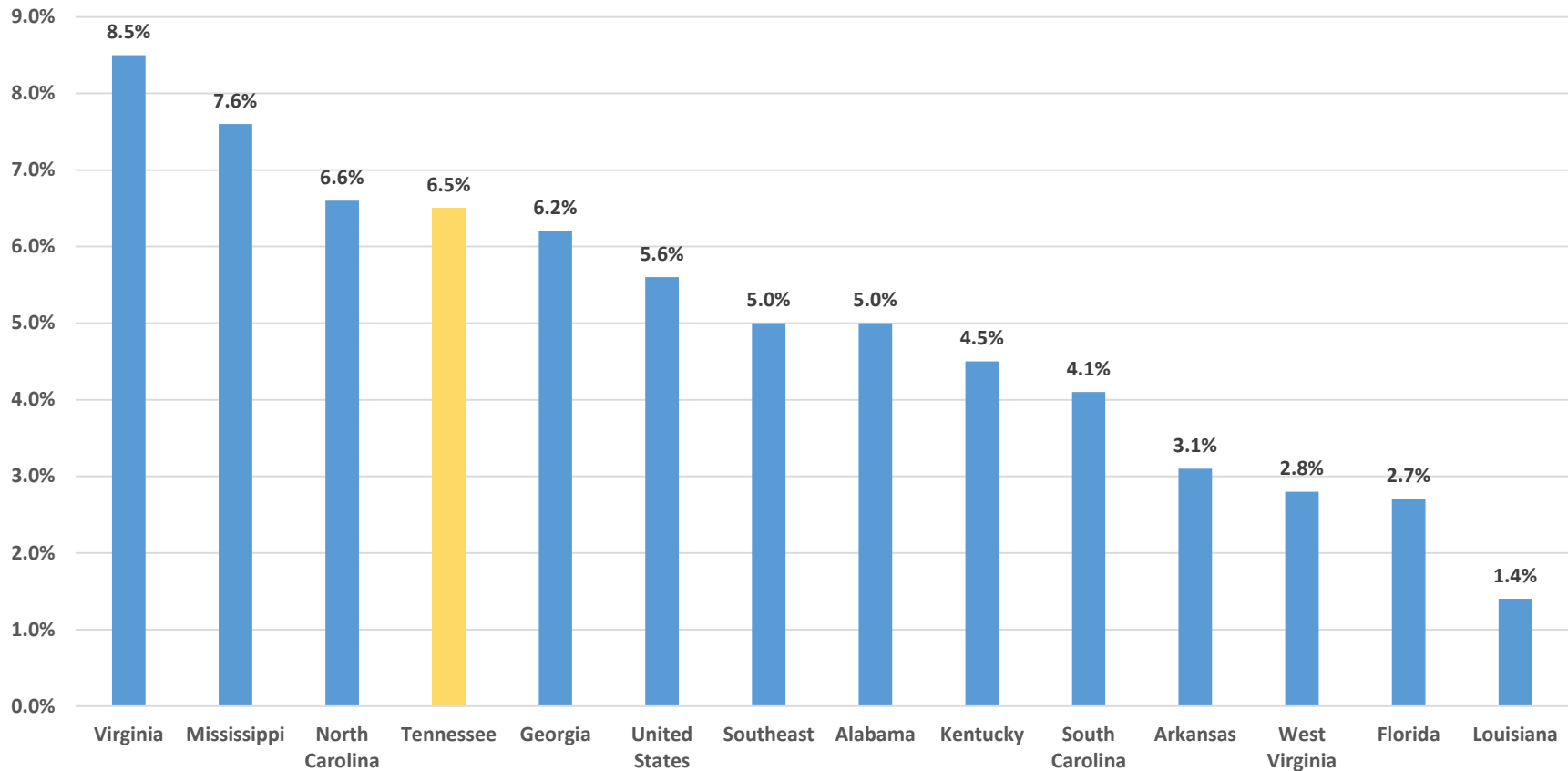
State Funding Landscape

- Complete College Tennessee Act and Drive to 55 focus on increasing the educational attainment of Tennessee residents, creating better prepared workforce
- In 2010, Tennessee discontinued enrollment-based model, and built a funding formula entirely based on outcomes. Enrollment simply no longer factors into state funding.
- Policy goal reasonable, but there is a disconnect between CCTA goals (completion driven) and realities of institutional finance (enrollment driven).
- State revenues are stable and the budget forecast for the foreseeable future is positive.
- Shifting landscape of state support for salaries vis a vis the funding formula.
- Stable support for capital construction, with the continued expectation for local matching funds.



State Revenue Profiles

Figure 2.9: Tennessee Has Fourth Highest Growth Rate in Total Tax Revenues Among Southeastern States, Fiscal Year 2015 (July 2014-June 2015)



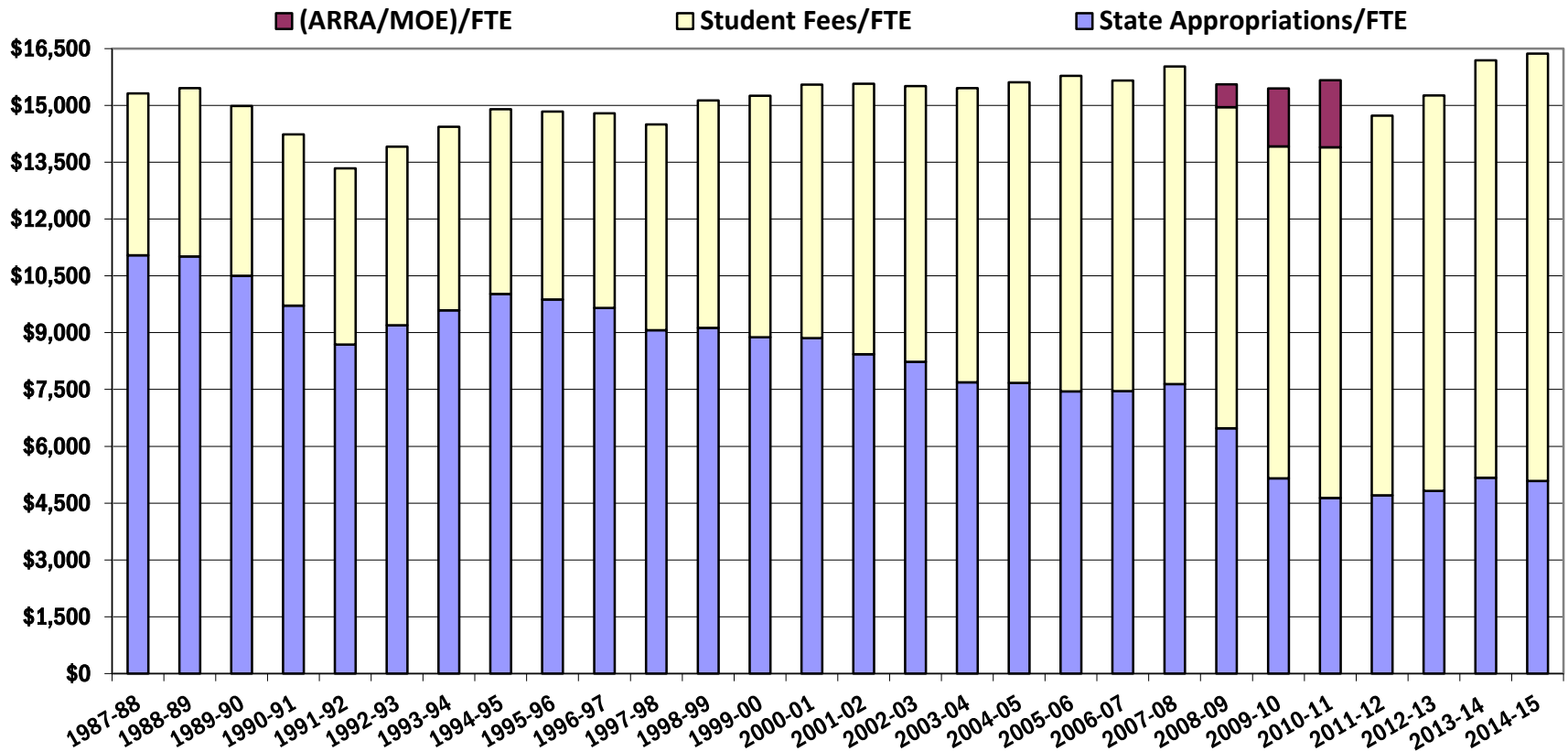
State Revenue Profiles

Table 3.3: Tennessee Inflation-Adjusted Gross Domestic Product by Sector	Level (millions of 2009 dollars)			Growth Rate (%)	
	2005	2015	2025	2005 to 2015	2015 to 2025
State Gross Domestic Product	252,717	281,548	349,209	1.1	2.2
Natural Resources & Mining	2,553	3,216	4,486	2.3	3.4
Construction	11,319	9,756	12,058	-1.5	2.1
Manufacturing	43,954	47,428	59,291	0.8	2.3
Durable Goods	26,116	27,410	36,122	0.5	2.8
Nondurable Goods	17,838	20,017	23,170	1.2	1.5
Trade, Transportation, Utilities	52,831	52,904	65,661	0.0	2.2
Wholesale Trade	18,420	18,933	24,685	0.3	2.7
Retail Trade	20,139	19,590	23,870	-0.3	2.0
Transportation & Utilities	14,272	14,382	17,106	0.1	1.7
Information	7,424	9,068	11,988	2.0	2.8
Financial Activities	35,367	45,432	56,876	2.5	2.3
Professional & Business Services	25,285	33,169	47,691	2.8	3.7
Education & Health Services	22,995	29,853	36,806	2.6	2.1
Leisure & Hospitality	11,330	11,960	14,349	0.5	1.8
Other Services	7,496	6,477	6,060	-1.5	-0.7
Government	32,163	32,285	33,943	0.0	0.5
Federal	8,507	7,582	6,214	-1.1	-2.0
State & Local	23,656	24,704	27,729	0.4	1.2

- Inflation-adjusted state GDP will grow by 2.2 percent between 2015 and 2025. This is slightly slower than the 2.4 percent compound annual growth rate projected for national GDP.
- It is notable that manufacturing output will expand while manufacturing employment is expected to contract.

Cost Effectiveness

Total Revenue per FTE - Universities Inflation Adjusted (2014 Dollars)



**State Appropriations for Tennessee Public Higher Education Formula Units
2010-2016**

Institution	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
TBR Universities							
Austin Peay State University	25,570,600	26,107,600	28,537,600	32,995,000	34,239,800	36,983,700	40,320,200
East Tennessee State University	45,582,600	44,000,700	45,772,200	48,685,000	48,048,900	51,428,100	55,249,400
Middle Tennessee State University	71,318,700	73,423,800	77,193,600	81,024,600	82,830,300	85,856,700	90,092,000
Tennessee State University	28,554,800	29,335,100	30,810,900	32,610,800	32,088,900	32,892,000	32,635,100
Tennessee Technological University	35,853,000	35,086,300	37,288,600	39,559,500	38,394,000	39,297,400	41,896,800
University of Memphis	91,785,400	85,464,300	87,346,700	89,106,400	89,331,900	95,139,600	102,249,100
TBR University Total	298,665,100	293,417,800	306,949,600	323,981,300	324,933,800	341,597,500	362,442,600
UT Universities							
University of Tennessee-Chattanooga	33,463,400	33,294,400	34,601,800	36,128,500	37,501,400	41,674,700	44,802,900
University of Tennessee-Martin	143,699,500	144,150,000	153,343,900	174,335,300	179,044,900	187,890,300	195,932,700
University of Tennessee-Knoxville	24,047,300	23,636,300	24,609,100	25,243,000	26,249,700	27,892,100	28,981,100
UT University Total	201,210,200	201,080,700	212,554,800	235,706,800	242,796,000	257,457,100	269,716,700
TBR Community Colleges							
Chattanooga State Community College	20,086,100	19,970,200	21,902,500	26,624,800	26,008,100	27,449,400	29,269,000
Cleveland State Community College	9,062,000	8,421,200	8,672,000	8,997,100	8,843,700	9,336,300	9,735,400
Columbia State Community College	11,439,800	11,121,800	11,294,400	12,339,500	12,349,500	12,842,400	13,885,000
Dyersburg State Community College	6,168,000	6,484,500	6,867,800	7,238,900	7,317,900	7,841,700	8,604,800
Jackson State Community College	10,479,000	10,518,500	10,821,400	11,510,200	11,095,700	11,401,100	12,376,200
Motlow State Community College	8,591,400	9,662,900	10,310,000	11,017,200	10,656,700	11,007,400	11,723,800
Nashville State Community College	12,677,800	13,794,900	14,516,500	15,983,500	15,861,200	16,935,900	17,725,700
Northeast State Community College	10,605,000	11,924,900	12,920,300	13,648,200	13,224,100	14,594,100	16,028,200
Pellissippi State Community College	17,199,100	18,692,600	20,819,800	22,913,400	23,429,800	25,599,300	27,292,000
Roane State Community College	15,684,300	14,750,900	15,244,700	16,619,800	17,399,500	18,011,800	18,920,300
Southwest Tennessee Community College	32,436,900	28,648,100	27,953,000	25,739,300	24,677,200	25,278,600	26,090,800
Volunteer State Community College	15,389,800	15,281,400	15,614,700	16,075,400	16,216,000	17,198,100	18,642,800
Walters State Community College	16,032,000	15,745,100	17,043,300	19,866,900	20,350,200	20,967,800	21,879,100
Community College Total	185,851,200	185,017,000	193,980,400	208,574,200	207,429,600	218,463,900	232,173,100
TN Colleges of Applied Technology	46,263,500	52,260,300	53,848,800	57,400,500	55,346,600	56,343,900	60,736,500
Total Academic Formula Units	731,990,000	731,775,800	767,333,600	825,662,800	830,506,000	873,862,400	925,068,900

Share of Outcomes Based Formula

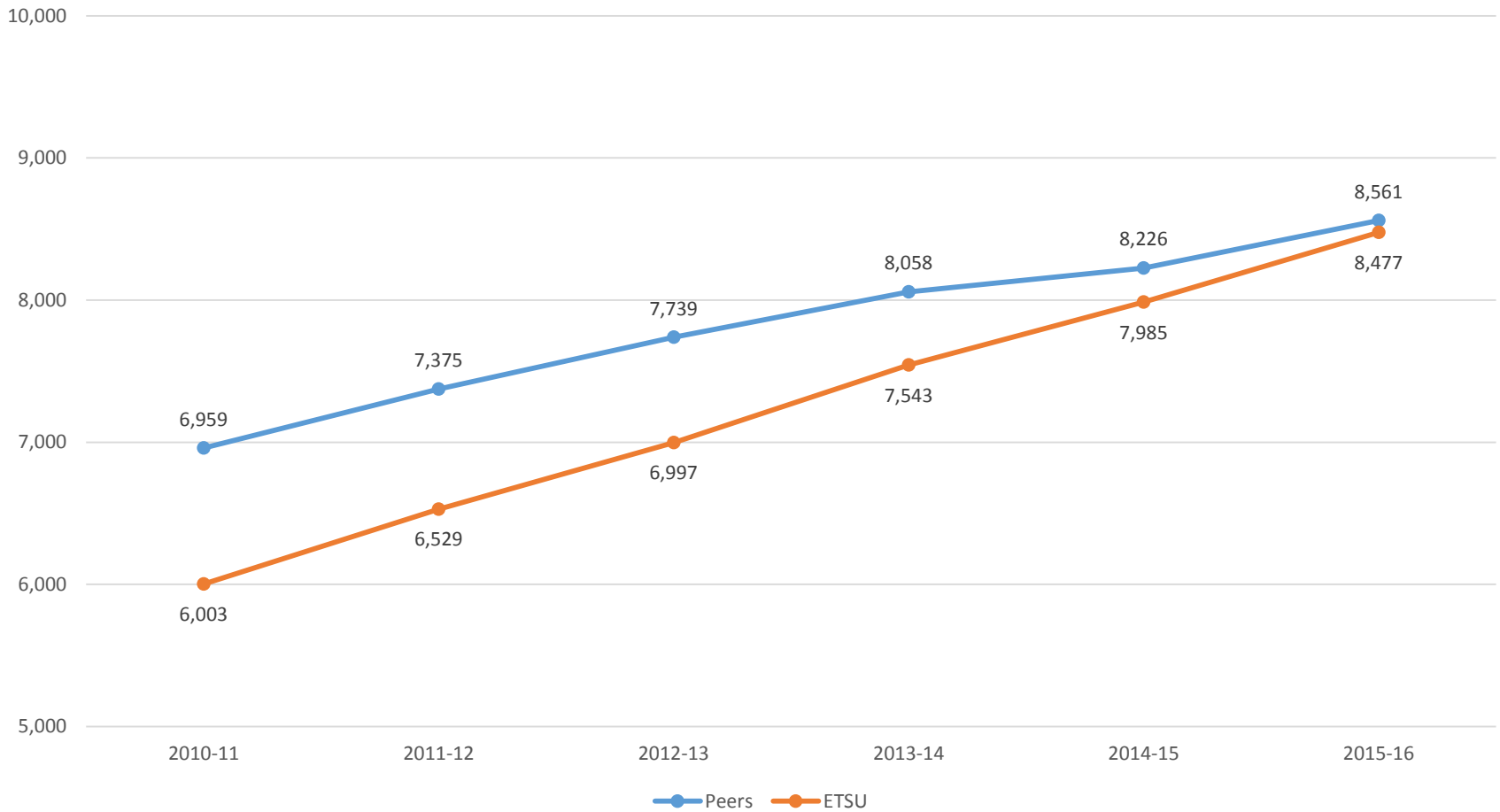
Institution	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
TBR Universities						
Austin Peay State University	3.84%	4.00%	4.29%	4.42%	4.54%	4.65%
East Tennessee State University	6.48%	6.42%	6.34%	6.20%	6.28%	6.30%
Middle Tennessee State University	10.81%	10.82%	10.55%	10.69%	10.55%	10.42%
Tennessee State University	4.32%	4.32%	4.24%	4.14%	4.04%	3.86%
Tennessee Technological University	5.16%	5.23%	5.15%	4.95%	4.83%	4.90%
University of Memphis	12.58%	12.24%	11.60%	11.52%	11.69%	11.79%
TBR University Total	43.19%	43.03%	42.17%	41.92%	41.93%	41.92%
UT Universities						
University of Tennessee-Chattanooga	4.90%	4.85%	4.70%	4.84%	5.12%	5.26%
University of Tennessee-Martin	21.21%	21.49%	22.69%	23.10%	22.71%	22.66%
University of Tennessee-Knoxville	3.48%	3.45%	3.29%	3.39%	3.40%	3.38%
UT University Total	29.59%	29.79%	30.68%	31.33%	31.23%	31.30%
TBR Community Colleges						
TBR Community College Total	27.23%	27.19%	27.15%	26.76%	26.84%	26.78%

ETSU Formula Outcomes

Outcomes	2011-12	2012-13	2013-14	2014-15	1 Year Change	Percent Change	Overall Change	Percent Change
Students Accumulating 30 Hours	1,755	1,745	1,609	1,807	198	12.3%	52	3.0%
Students Accumulating 60 Hours	1,805	1,676	1,657	1,702	45	2.7%	(103)	-5.7%
Students Accumulating 90 Hours	2,196	2,075	2,014	2,021	7	0.3%	(175)	-8.0%
Bachelors and Associates	2,146	2,314	2,321	2,229	(92)	-4.0%	83	3.9%
Masters / Ed Specialists	609	576	647	585	(62)	-9.6%	(24)	-3.9%
Doctoral / Law Degree	83	86	114	122	8	7.0%	39	47.0%
Research and Service	23,159,718	22,836,711	20,608,903	18,039,143	(2,569,760)	-12.5%	(5,120,575)	-22.1%
Degrees per 100 FTE	19.3	21.4	22.4	21.7	(0.7)	-3.1%	2	12.4%
Six-Year Graduation Rate	51.9%	52.6%	54.3%	51.8%	-2.5%	-4.6%	-0.1%	-0.2%

Tuition & Mandatory Fees

Average Peer Tuition & Mandatory Fees



**Annual Undergraduate Tuition and Mandatory Fees (In-State)
Based on 15 Hour Enrollment for Fall and Spring Semesters**

Institution Name	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	Overall Change
Central Michigan University	10,380	10,740	10,950	11,220	11,550	11,850	14%
Oakland University	9,285	9,938	10,230	10,613	10,613	11,513	24%
Southern Illinois University-Edwardsville	8,401	8,865	9,251	9,666	9,738	10,247	22%
Old Dominion University	7,708	8,144	8,450	8,820	9,250	9,768	27%
University of Missouri-Kansas City	8,602	9,029	9,299	9,456	9,476	9,559	11%
Ball State University	8,214	8,558	8,980	9,610	9,344	9,498	16%
Sam Houston State University	7,000	7,328	8,120	8,594	8,932	9,337	33%
University of South Alabama	6,810	7,380	7,950	8,310	8,610	8,790	29%
Wright State University-Main Campus	7,797	8,070	8,354	8,542	8,730	8,730	12%
Indiana State University	7,714	7,982	8,098	8,256	8,416	8,580	11%
Texas Woman's University	6,960	6,587	6,703	7,290	7,560	8,522	22%
East Tennessee State University	6,003	6,529	6,997	7,543	7,985	8,477	41%
University of Northern Colorado	5,655	6,623	6,836	7,168	7,573	8,166	44%
University of Arkansas at Little Rock	6,643	7,041	7,344	7,601	7,934	8,108	22%
Georgia Southern University	6,240	6,606	6,724	7,066	7,190	7,318	17%
Marshall University	5,285	5,648	5,930	6,216	6,526	6,814	29%
University of North Carolina at Greensboro	4,520	5,493	6,086	6,322	6,385	6,733	49%
East Carolina University	5,076	5,317	5,869	6,143	6,143	6,550	29%
University of North Carolina at Charlotte	5,138	5,440	5,873	6,009	6,277	6,531	27%
Florida Atlantic University	4,794	5,330	5,986	6,193	6,039	6,039	26%
Peer Institutions	6,959	7,375	7,739	8,058	8,226	8,561	23%



**Annual Undergraduate Tuition and Mandatory Fees
Based on 15 Hour Enrollment for Fall and Spring Semesters**

Institution	Last Year	Current Year			Proposed		
	2014-2015	2015-2016	\$ Increase	% Increase	2016-2017	\$ Increase	% Increase
TBR Universities							
Austin Peay State University	7,462	7,801	339	4.5%	7,980	179	2.3%
East Tennessee State University	7,985	8,477	492	6.2%	8,665	188	2.2%
Middle Tennessee State University	8,188	8,404	216	2.6%	8,595	191	2.3%
Tennessee State University	7,224	7,417	193	2.7%	7,602	185	2.5%
Tennessee Technological University	8,017	8,353	336	4.2%	8,561	208	2.5%
University of Memphis	8,973	9,272	299	3.3%	9,458	186	2.0%
UT Universities							
University of Tennessee-Chattanooga	8,138	8,356	218	2.7%	N/A	N/A	N/A
University of Tennessee-Martin	8,024	8,326	302	3.8%	N/A	N/A	N/A
University of Tennessee-Knoxville: Admitted 2014-15	11,876	12,436	560	4.7%	N/A	N/A	N/A
University of Tennessee-Knoxville: Admitted 2013-14	11,584	12,134	550	4.7%	N/A	N/A	N/A
University of Tennessee-Knoxville: Admitted Before 2013-14	10,276	10,786	510	5.0%	N/A	N/A	N/A
TBR Community Colleges							
Chattanooga State Community College	4,027	4,153	126	3.1%	4,261	108	2.6%
Cleveland State Community College	3,985	4,127	142	3.6%	4,234	107	2.6%
Columbia State Community College	3,973	4,099	126	3.2%	4,206	107	2.6%
Dyersburg State Community College	4,001	4,127	126	3.1%	4,234	107	2.6%
Jackson State Community College	3,987	4,113	126	3.2%	4,220	107	2.6%
Motlow State Community College	3,978	4,129	151	3.8%	4,236	107	2.6%
Nashville State Community College	3,927	4,053	126	3.2%	4,160	107	2.6%
Northeast State Community College	3,989	4,115	126	3.2%	4,222	107	2.6%
Pellissippi State Community College	4,041	4,167	126	3.1%	4,275	108	2.6%
Roane State Community College	4,005	4,131	126	3.1%	4,238	107	2.6%
Southwest Tennessee Community College	4,017	4,143	126	3.1%	4,250	107	2.6%
Volunteer State Community College	3,975	4,105	130	3.3%	4,212	107	2.6%
Walters State Community College	3,990	4,116	126	3.2%	4,223	107	2.6%
TN Colleges of Applied Technology							
TN Colleges of Applied Technology	3,425	3,554	129	3.8%	3,650	96	2.7%

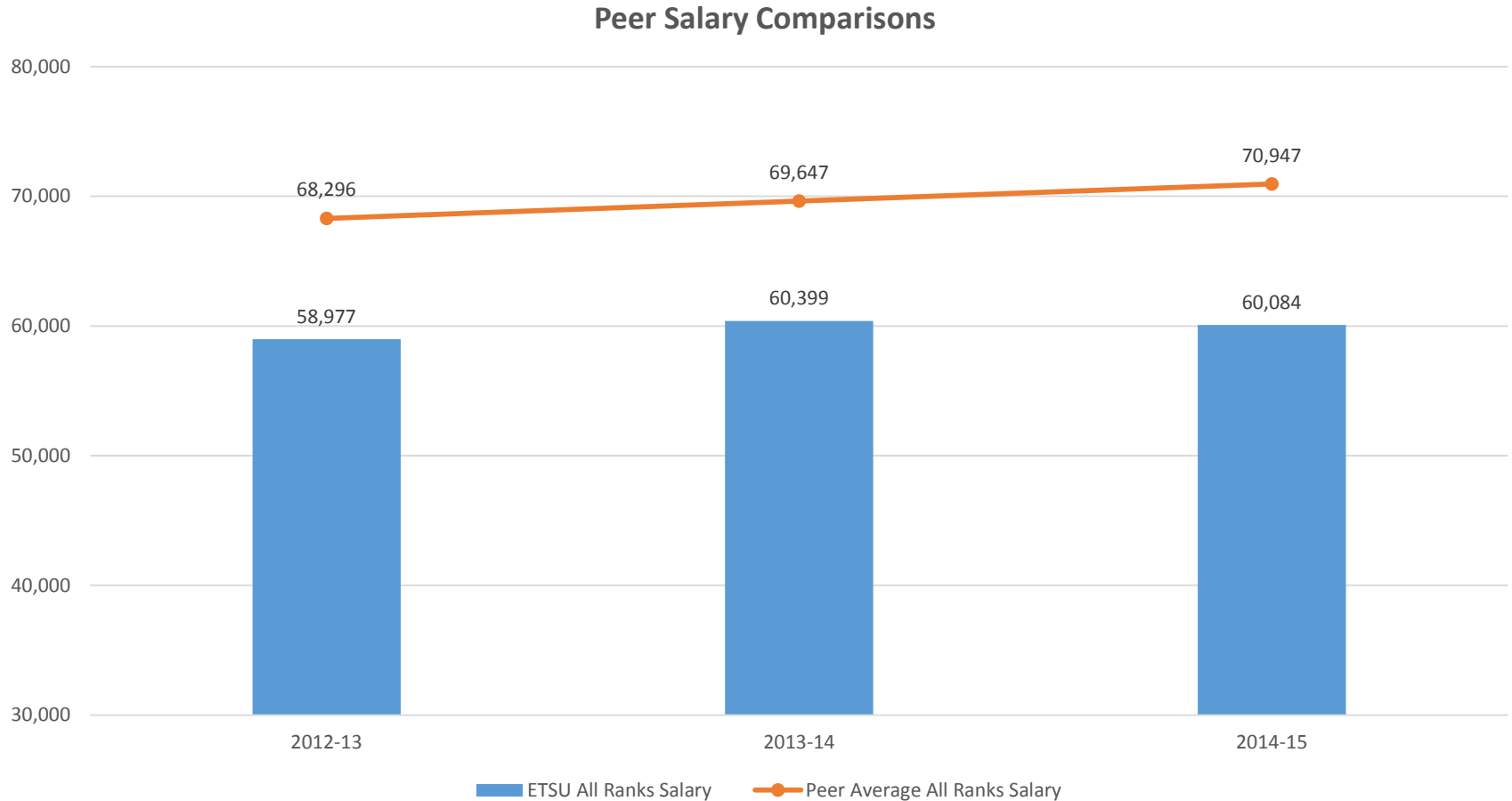
Peer Faculty Salary Comparisons

Peer Faculty Salary Comparisons (All Ranks)

Institution	2012-13	2013-14	2014-15	% Change
Oakland University	75,384	76,338	79,281	5.2%
Old Dominion University	77,148	78,561	77,004	-0.2%
Wright State University-Main Campus	73,728	75,492	76,932	4.3%
University of North Carolina at Charlotte	77,058	75,033	76,410	-0.8%
University of Missouri-Kansas City	73,476	74,745	76,329	3.9%
Florida Atlantic University	70,425	71,658	76,005	7.9%
Central Michigan University	73,728	77,427	75,951	3.0%
Texas Woman's University	66,348	67,599	72,765	9.7%
University of North Carolina at Greensboro	71,649	71,334	72,522	1.2%
East Carolina University	70,308	71,775	71,685	2.0%
University of Arkansas at Little Rock	65,565	67,320	70,929	8.2%
Southern Illinois University-Edwardsville	69,174	70,731	70,794	2.3%
University of Northern Colorado	64,890	67,383	68,310	5.3%
Ball State University	64,350	65,745	67,086	4.3%
Sam Houston State University	62,163	65,844	66,042	6.2%
University of South Alabama	63,189	64,908	64,755	2.5%
Marshall University	61,146	61,803	64,053	4.8%
Indiana State University	62,334	63,639	63,513	1.9%
East Tennessee State University	58,977	60,399	60,084	1.9%
Georgia Southern University	55,566	55,953	57,618	3.7%
Peer Average	68,296	69,647	70,947	4.0%
Peer Median	69,174	70,731	71,685	3.9%



Peer Faculty Salary Comparisons



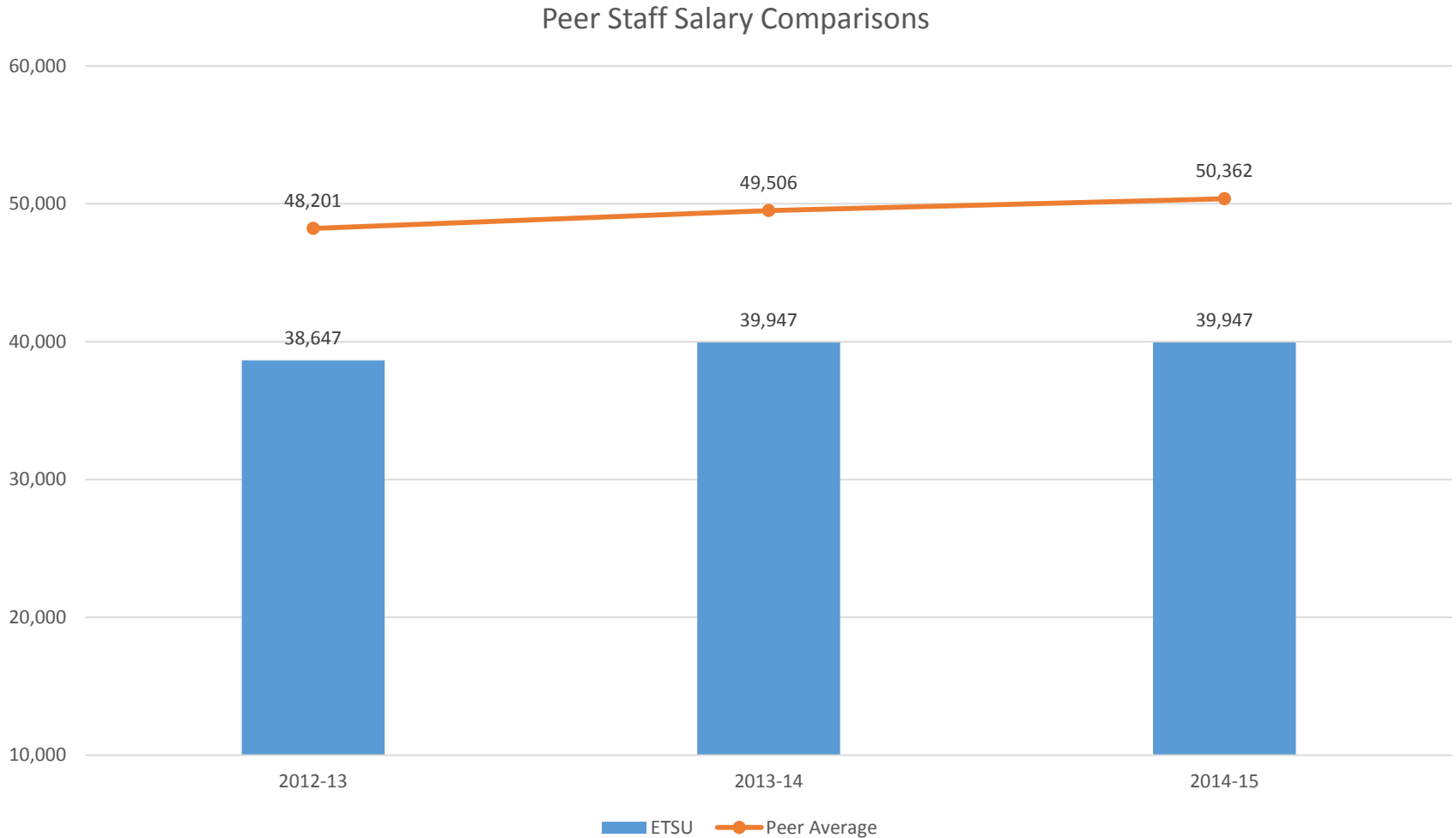
Peer Staff Salary Comparisons

Peer Staff Salary Comparisons

Institution	2012-13	2013-14	2014-15	% Change
Wright State University-Main Campus	55,183	56,378	58,803	6.6%
Florida Atlantic University	54,910	57,502	57,974	5.6%
Oakland University	54,560	55,483	56,750	4.0%
University of North Carolina at Charlotte	51,756	51,882	53,229	2.8%
University of North Carolina at Greensboro	52,054	52,461	53,197	2.2%
Old Dominion University	50,995	53,400	53,177	4.3%
University of Missouri-Kansas City	49,051	51,201	51,357	4.7%
Ball State University	49,596	49,967	50,834	2.5%
Sam Houston State University	48,217	49,327	50,427	4.6%
Central Michigan University	49,258	52,655	50,242	2.0%
East Carolina University	48,102	48,718	49,889	3.7%
University of Northern Colorado	45,718	47,994	49,499	8.3%
Southern Illinois University-Edwardsville	46,232	47,308	47,484	2.7%
Texas Woman's University	43,324	43,909	46,821	8.1%
University of Arkansas at Little Rock	44,106	45,823	46,352	5.1%
Indiana State University	43,800	44,897	46,205	5.5%
Marshall University	44,341	44,267	46,172	4.1%
University of South Alabama	43,699	45,270	45,436	4.0%
Georgia Southern University	40,919	42,169	43,027	5.2%
East Tennessee State University	38,647	39,947	39,947	3.4%
Peer Average	48,201	49,506	50,362	4.5%
Peer Median	48,217	49,327	50,242	4.3%



Peer Staff Salary Comparisons



Salary Improvements

- 2 percent across the board adjustment has been proposed to TBR
- 1 percent salary pool proposed for equity enhancement
 - The Market Salary Equity Committee will meet to review the total differences in salary and propose a floor and ceiling to ensure a balanced improvement
- Staff reviewed data from the 2013 equity distribution and found no areas of gender inequity, beyond the national gap by discipline; a review of 2015 data will be conducted this summer



ETSU Recommended Increases

	Main		
	<u>Campus</u>	<u>COM</u>	<u>FM</u>
Outcomes (Operating)	3,091,200	760,000	162,400
401(k) Match	91,400	22,600	5,900
Insurance Increase	<u>638,700</u>	<u>133,400</u>	<u>23,900</u>
 Total Increases	<u><u>3,821,300</u></u>	<u><u>916,000</u></u>	<u><u>192,200</u></u>

Capital

Storm Water Drainage	2,000,000
Lamb Hall Renovation	
(Local Funding)	5,750,000



ETSU Budget Increase Summary 16-17

Function	Salaries and Benefits	Travel	Operating Expenses	Total
Instruction	2,554,360	11,000	84,820	2,650,180
Research	23,200	-	1,290	24,490
Public Service	21,660	-	580	22,240
Academic Support	229,230	-	11,020	240,250
Student Support	214,750	-	59,600	274,350
Institutional Support	702,710	-	76,000	778,710
Operation and Maintenance	533,200	-	110	533,310
Scholarships			181,760	181,760
Total Expenditures	4,279,110	11,000	415,180	4,705,290
Revenue				
State Appropriation Increase				3,091,200
Fee Increase (1.2%)				1,308,370
Enrollment Growth for New Health Science Programs				305,720
Total Revenue				4,705,290
Expenditures Over Revenue				-



Available Reserves

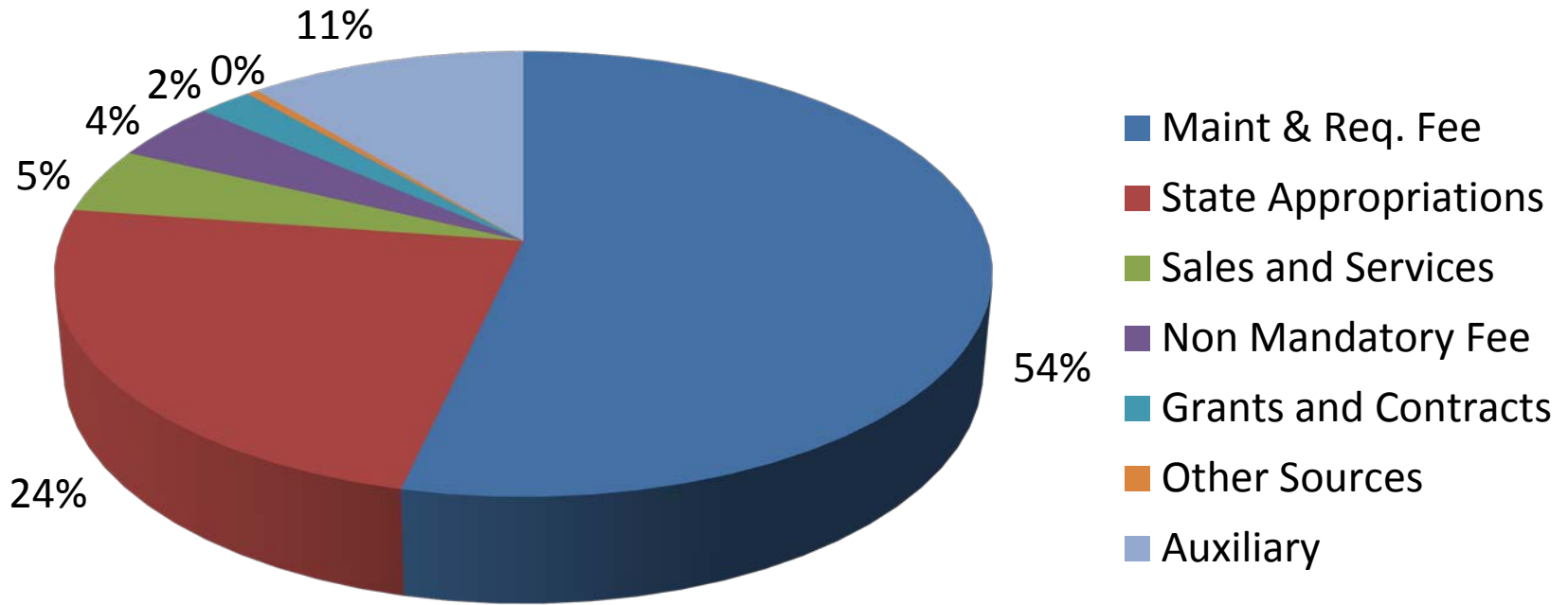
Master Plan Land Acquisition	1,595,944	Purchase of Land per Master Plan
Physical Plant Equipment	692,163	Utility Reserve - More likely to be needed due to freeze
Facilities and Maintenance	<u>2,436,435</u>	
Total Available Reserve	<u>4,724,542</u>	
16-17 Proposed E & G Budget	<u>207,440,000</u>	
% of October E & G Budget	<u>2.28%</u>	
Other Potential Reserves		
Insurance Loss Pool	280,805	Used for uncovered insurance losses - deductibles
Administrative Systems	224,710	New software for administrative systems Potential Change in 2017
Stormy Day Fund	<u>2,457,350</u> *	
Total Other Potential Reserves	<u>2,962,865</u>	
% of October E & G Budget	<u>1.43%</u>	
Total Reserves	<u>7,687,407</u>	
% of October E & G Budget	<u>3.71%</u>	

* It is recommended that the Stormy Day Fund be a minimum of 5% of the E & G Budget or \$10,372,000



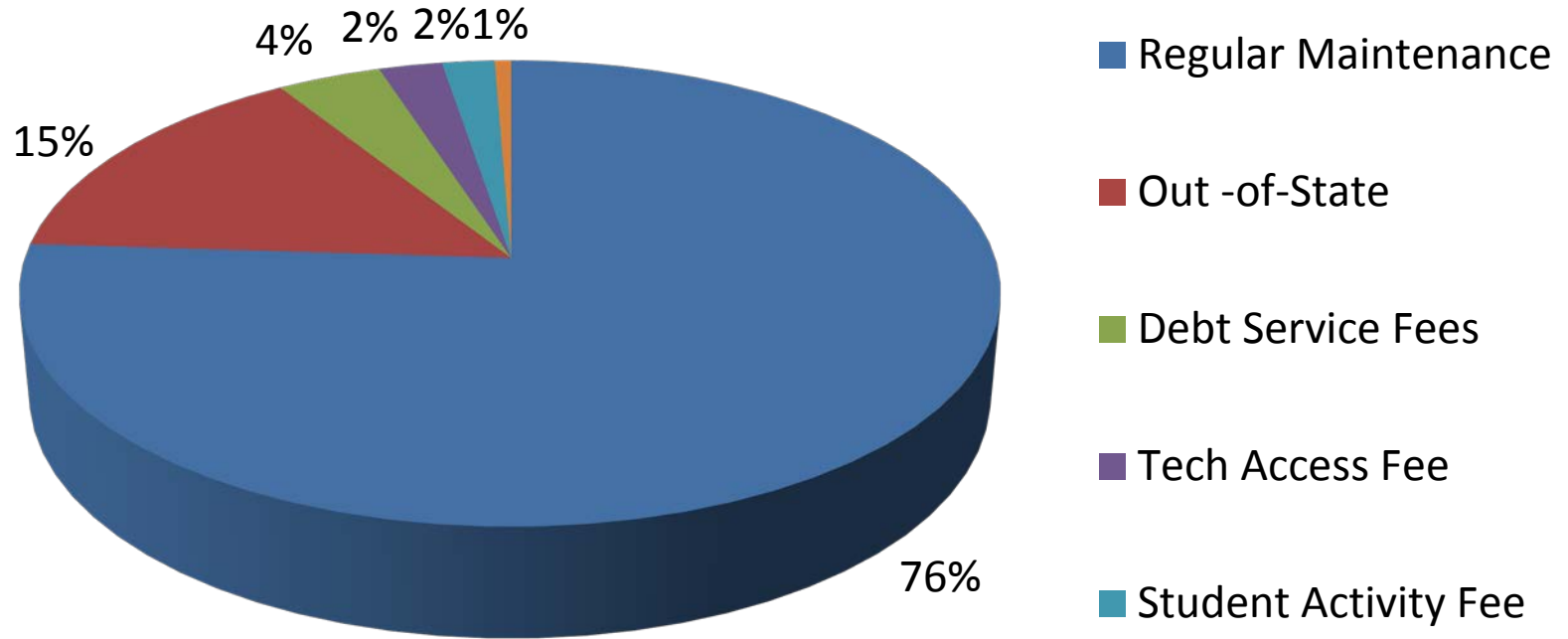
FY 15-16 Revenue Budget

Revenue



FY 16-17 Revenue Budget

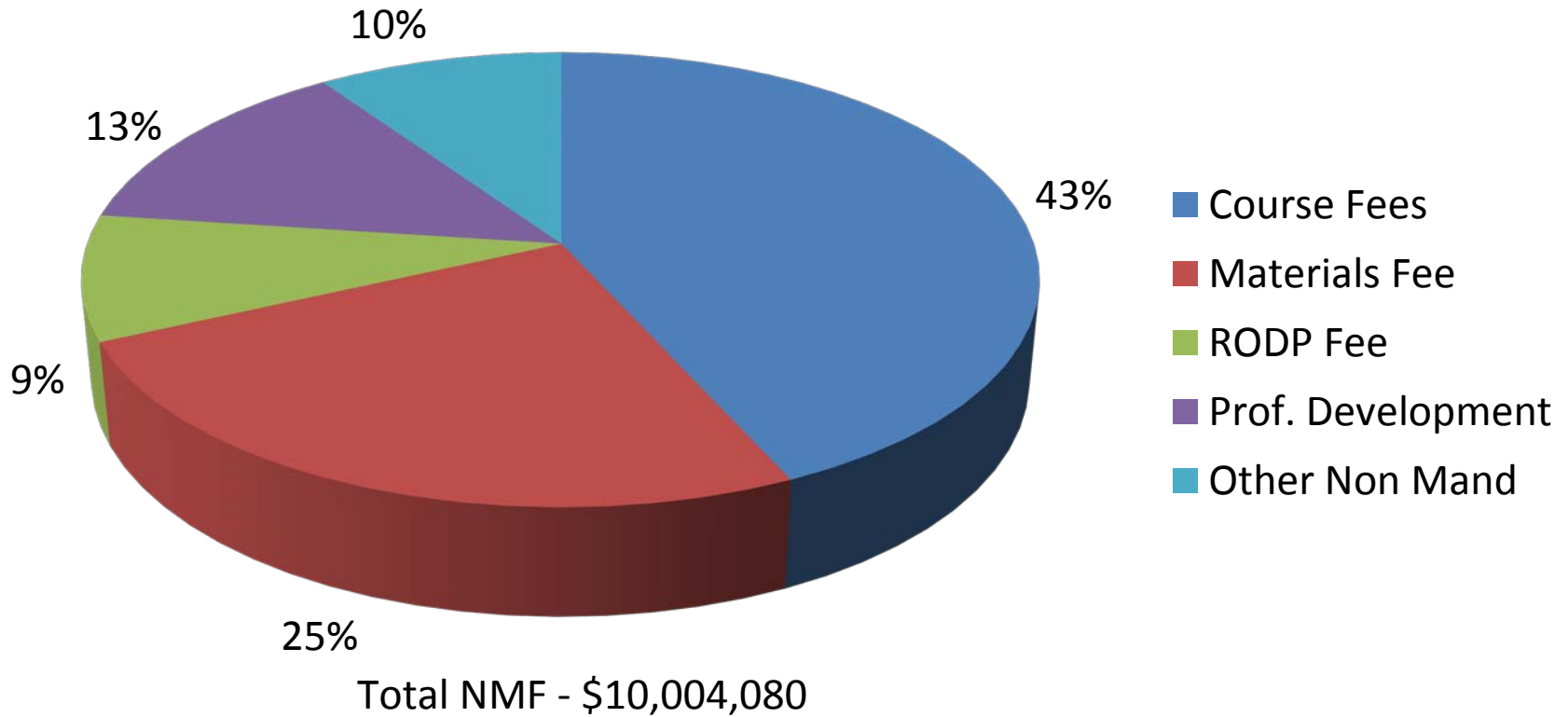
Maintenance and Required Fees (54%)



Total M & RF - \$125,048,390

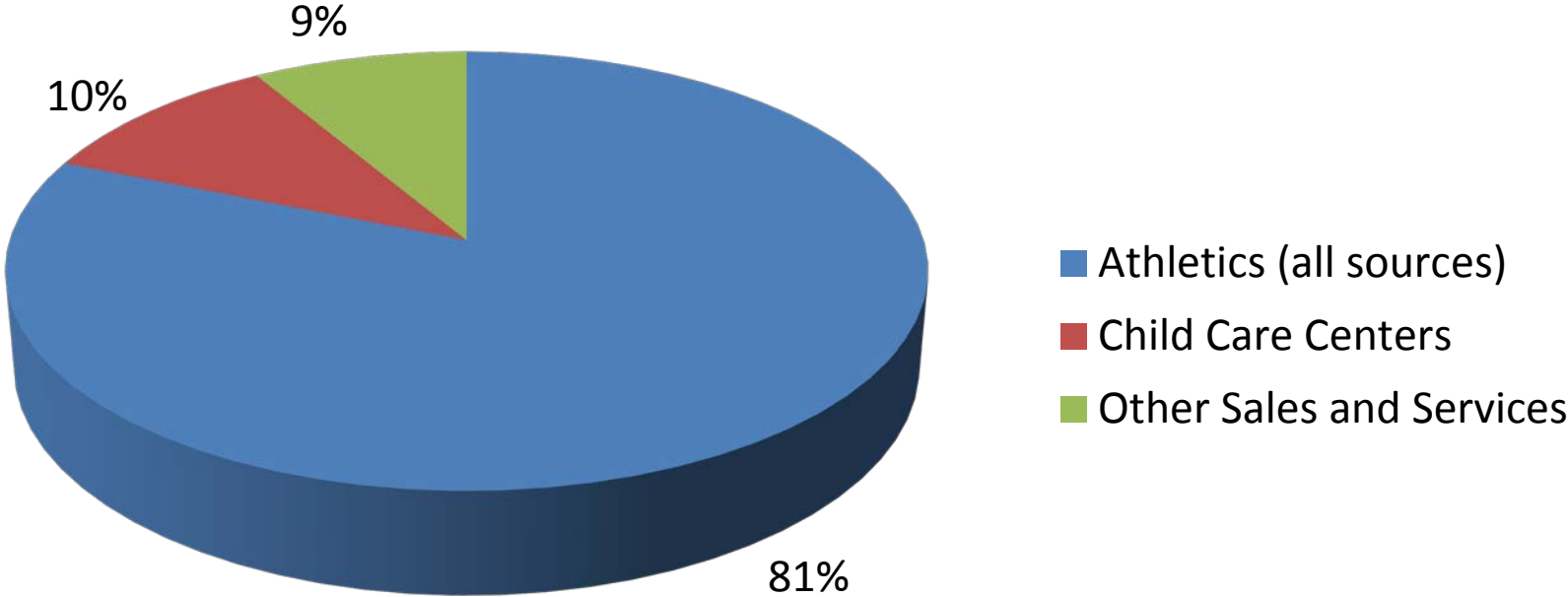
FY 16-17 Revenue Budget

Non Mandatory Fees (4%)



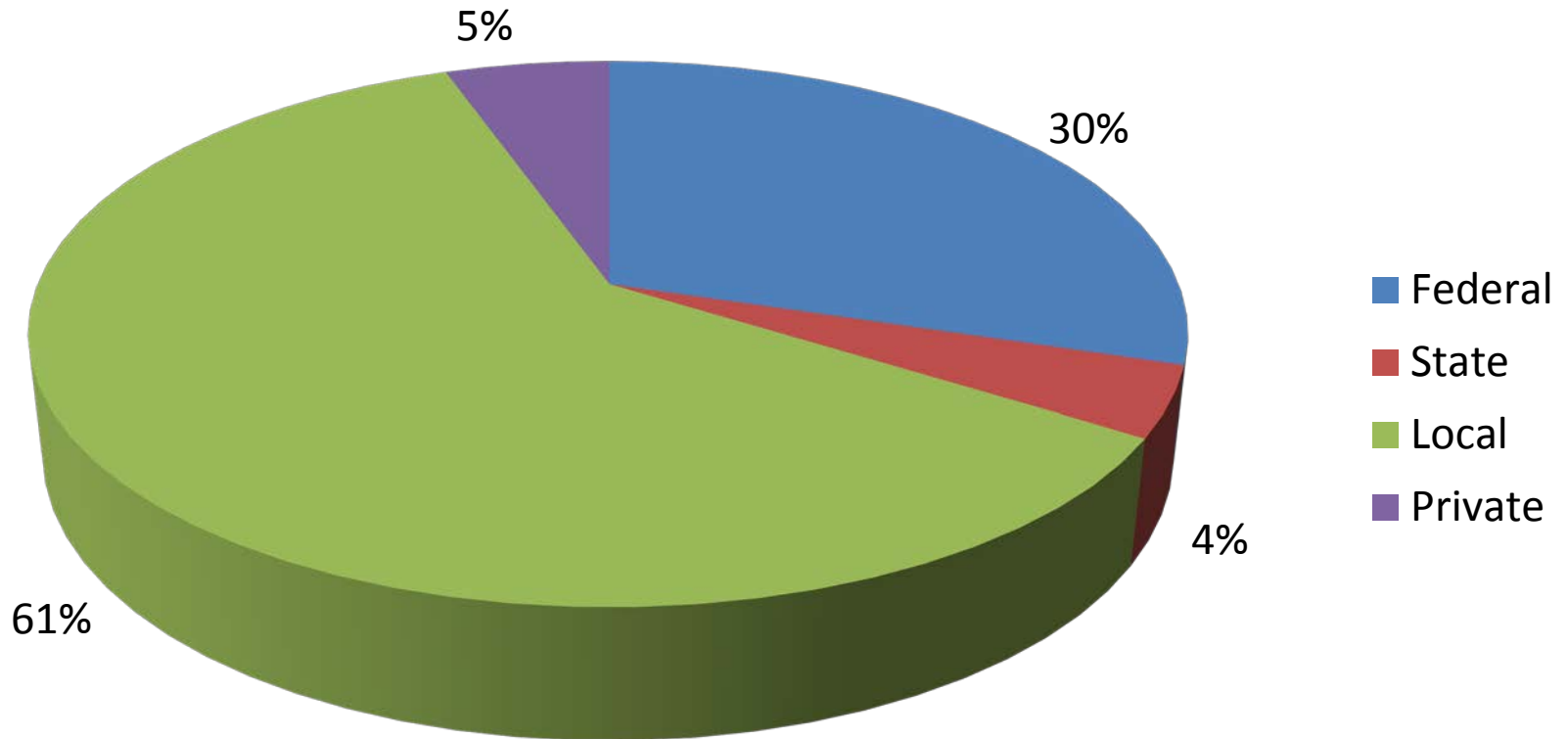
FY 16-17 Revenue Budget

Sales and Services (5%)



FY 16-17 Revenue Budget

Grants and Contracts (2%)

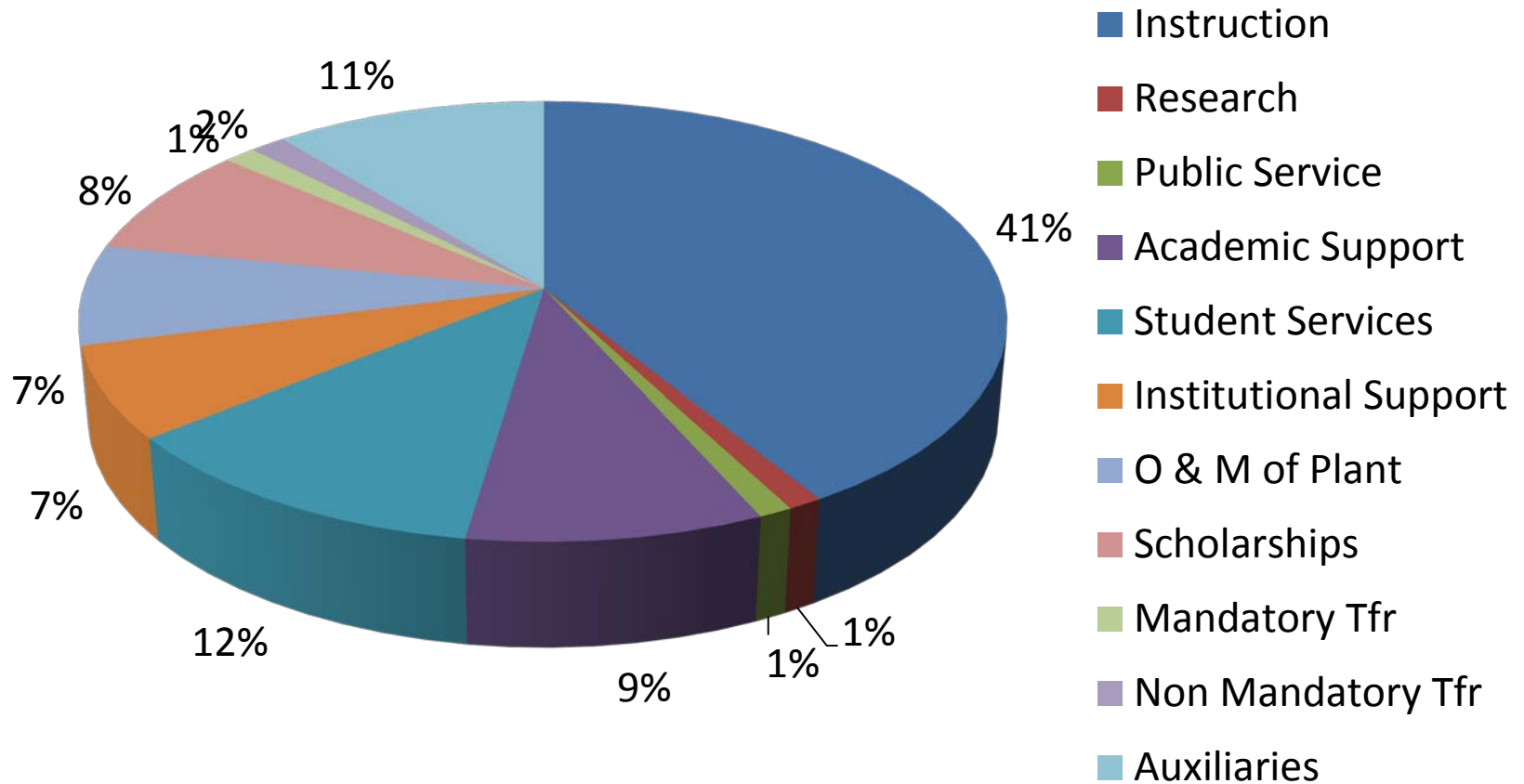


Total Grants and Contracts - \$5,050,000



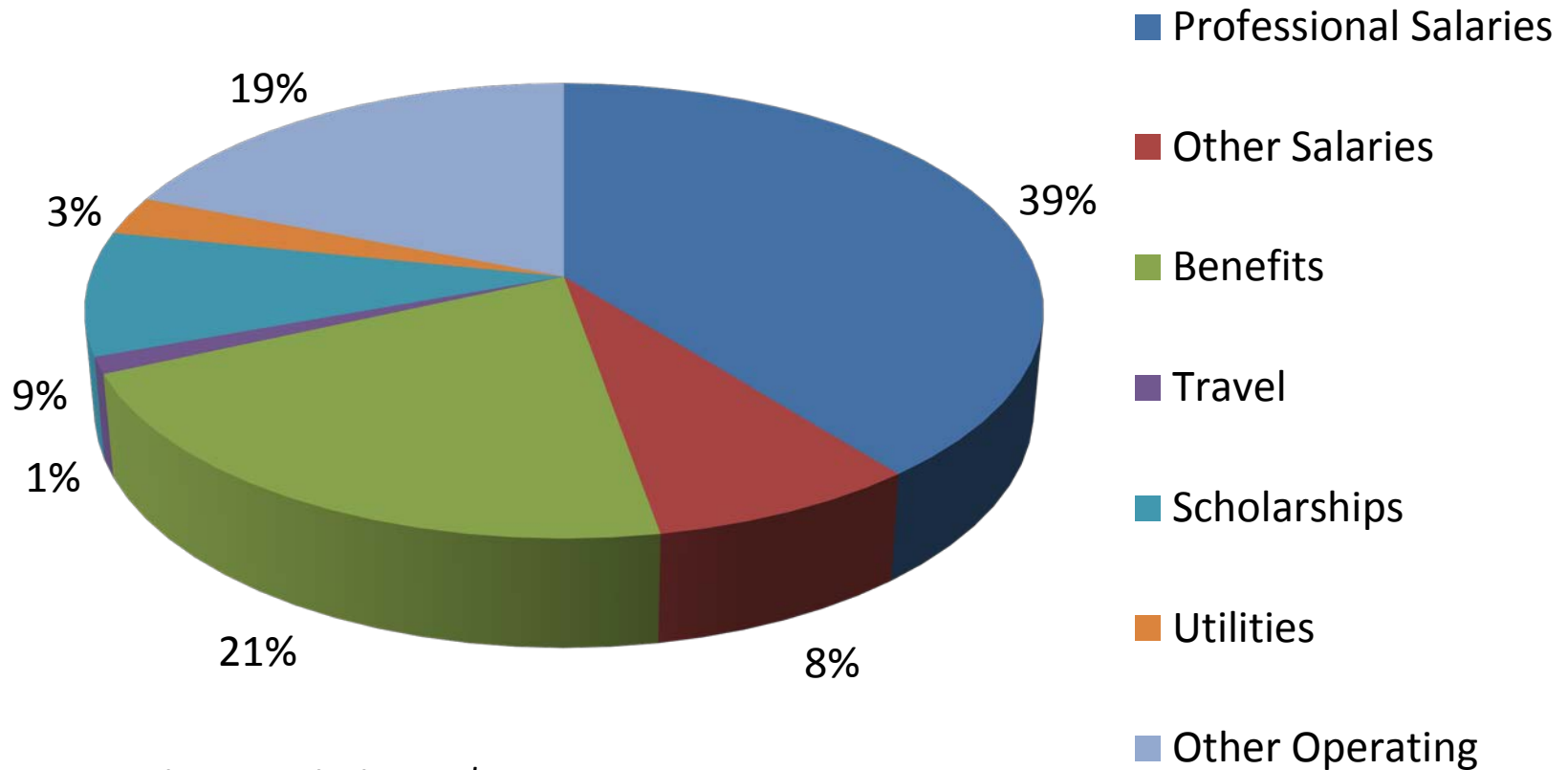
FY 16-17 Expenditure Budget

Function



FY 16-17 Expenditure Budget

Natural Class



Total Natural Class - \$214,914,200





EAST TENNESSEE STATE
UNIVERSITY



Quillen College of Medicine
Proposed Budget
2016-17

EAST TENNESSEE STATE UNIVERSITY - MEDICINE
PROPOSED BUDGET SUMMARY
FY 2016-17

3% Fee Increase Gross												270,000
New State Appropriations												864,200
Anticipated vacant positions savings												1,000,260
Total Revenue												2,134,460
Unit	Item	New Positions	Instruction	Research	Public Service Service	Academic Support	Student Services	Institutional Support	Operation & Maintenance	Scholarship	Total	
Salaries and Benefits												
Salary Increase	Create 2% Salary Pool		632,720	7,460	-	97,490	16,830	20,080	21,460			796,040
Information Research Tech 1	80% to 100%		4,230									4,230
Office Coordinator		1				33,490						33,490
Temporary	40% to 60%					20,000						20,000
Assistant Professor	Summer Research		14,580									14,580
Pediatrics	2 Residents		61,570									61,570
												-
												-
												-
Total Salaries and Benefits		1	713,100	7,460	-	150,980	16,830	20,080	21,460	-		929,910
Travel												
Development								3,500				3,500
												-
												-
Total Travel			-	-	-	-	-	3,500	-	-		3,500
Operating												
Development								30,300				30,300
Medical Library	Alma & Primo system					25,750						25,750
New Faculty	Research Startup		30,000	1,115,000								1,145,000
												-
												-
												-
Total Operating			30,000	1,115,000	-	25,750	-	30,300	-	-		1,201,050
Total Expenditure			743,100	1,122,460	-	176,730	16,830	53,880	21,460	-		2,134,460
Total Revenue Over Expenditures												0



East Tennessee State University

Quillen College of Medicine

Proposed Budget 2016-17

	2016-17	
	%	Amount
Revenues		
Tuition and Fees	16.96%	\$ 9,549,300
State Appropriation	55.22%	31,082,900
Grants and Contracts Indirect Cost	2.56%	1,440,000
Sales & Services of Educ Activities (Resident Part)	25.22%	14,195,100
Gifts	0.00%	-
Other Revenue	0.04%	25,000
Total	100%	\$ 56,292,300



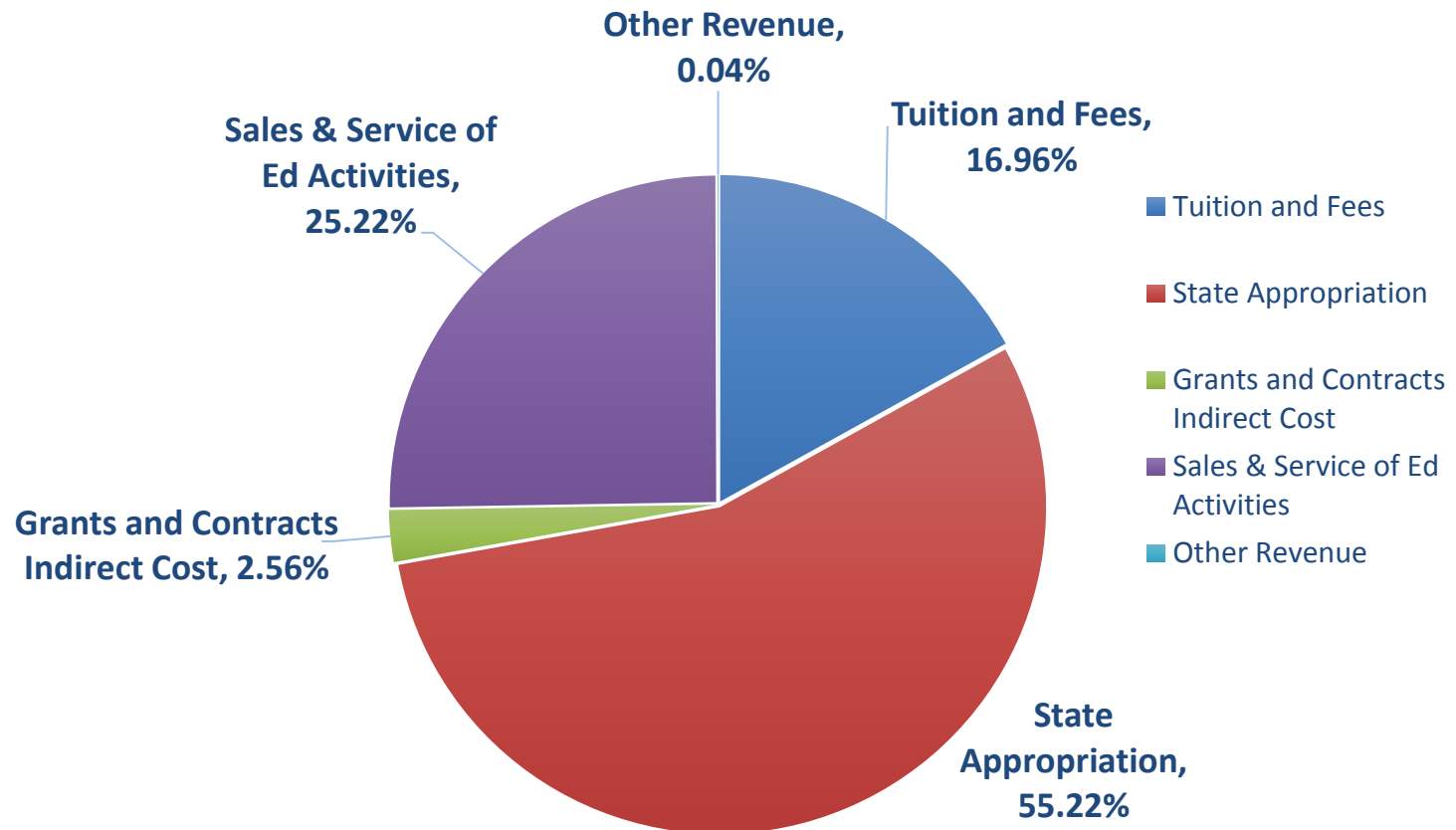
**East Tennessee State University
Quillen College of Medicine
Proposed Budget 2016-17**

	2016-17	
	%	Amount
Expenditures by Classification		
Faculty Salaries	29.2%	\$ 18,729,870
Support Salaries	12.3%	7,924,310
Students & Residents	17.2%	11,019,200
Total Salaries	58.7%	37,673,380
Benefits	18.2%	11,684,500
Total Salaries & Benefits	76.8%	49,357,880
Operating Expenses	22.7%	14,611,120
Scholarships	0.4%	260,000
Total Expenditures	100%	\$ 64,229,000
Expenditures by Function		
Instruction	66.2%	\$ 42,530,300
Research	7.0%	4,468,700
Academic Support	9.2%	5,933,800
Student Services	2.5%	1,575,800
Institutional Support	4.7%	3,012,200
Operation & Maintenance of Plant	10.0%	6,448,200
Scholarship & Fellowship	0.4%	260,000
	100%	\$ 64,229,000



Quillen College of Medicine Revenue

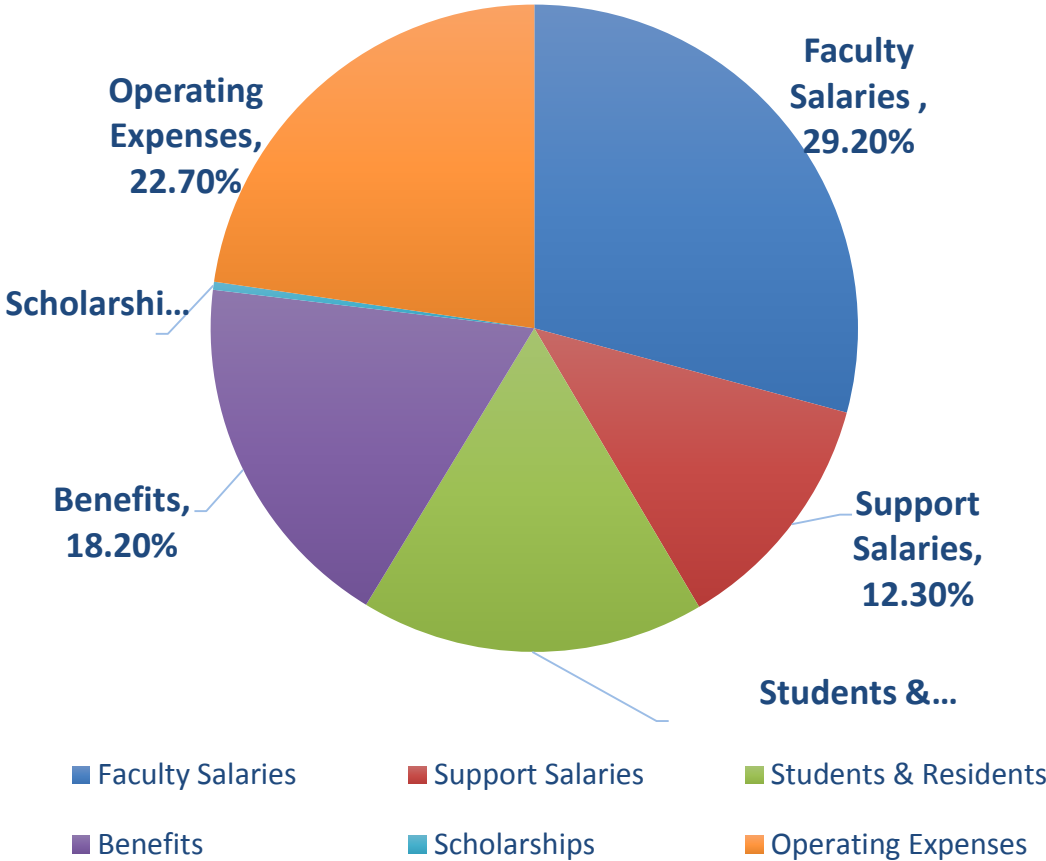
By Source



Quillen College of Medicine

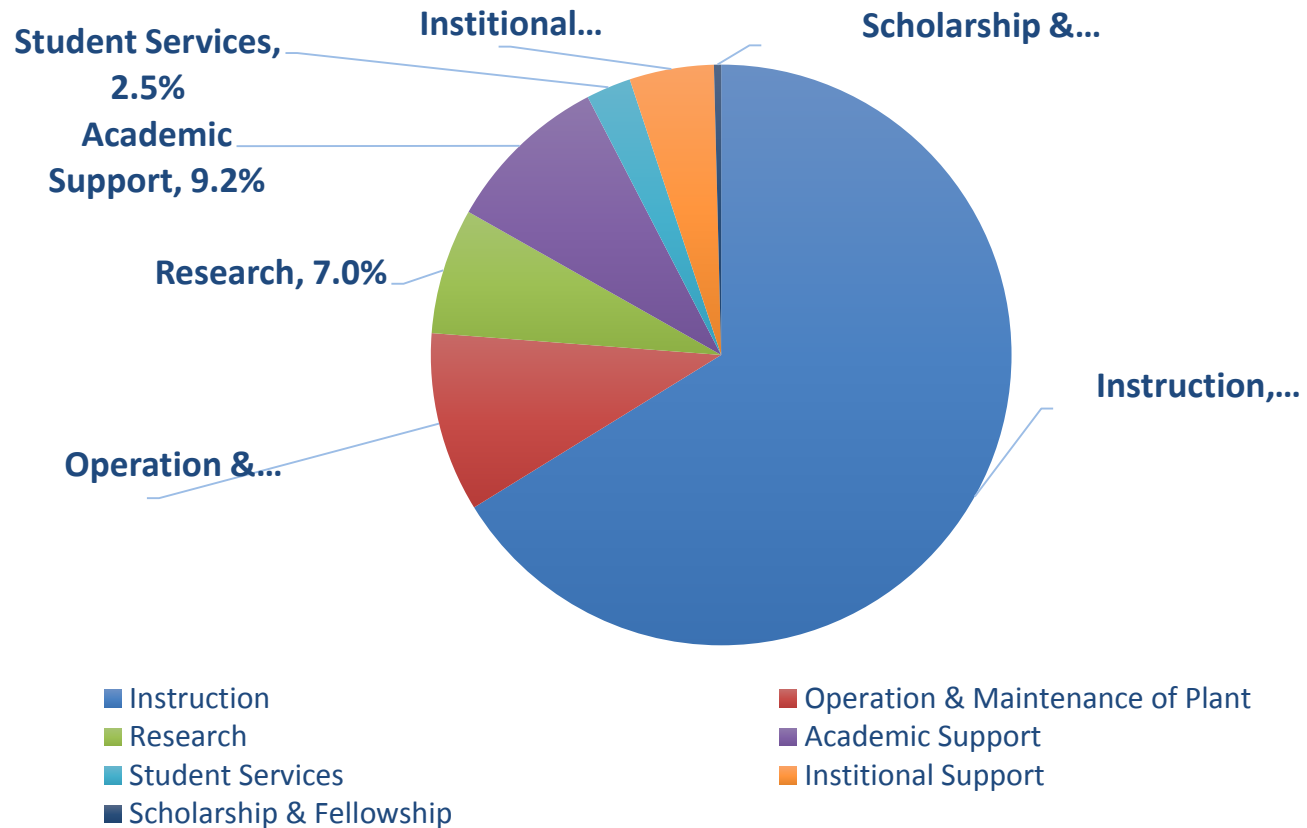
Expenditures

By Classification



Quillen College of Medicine Expenditures

By Function





EAST TENNESSEE STATE
UNIVERSITY



ETSU Family Medicine Residency
Proposed Budget
2016-17

EAST TENNESSEE STATE UNIVERSITY

PROPOSED BUDGET SUMMARY

FY 2016-17

Clinical Revenue Increase												20,000
New State Appropriations												183,700
												(15,000)
Total Revenue												188,700
Unit	Item	New Positions	Instruction	Research	Public Service Service	Academic Support	Student Services	Institutional Support	Operation & Maintenance	Scholarship		Total
Salaries and Benefits												
Salary Increase	Create 2% Salary Pool		82,190	4,080	-	36,550	-	11,870	-			134,690
Benefits Pool	Upgraded positions		51,000									51,000
Total Salaries and Benefits		0	133,190	4,080	-	36,550	-	11,870	-	-		185,690
Travel												
Advancement												-
Total Travel			-	-	-	-	-	-	-	-		-
Operating												
Total Operating			-	-	-	-	-	-	-	-		-
Total Expenditure			133,190	4,080	-	36,550	-	11,870	-	-		185,690
Total Revenue Over Expenditures												3,010



ETSU Family Medicine Residency

Proposed Budget 2016-17

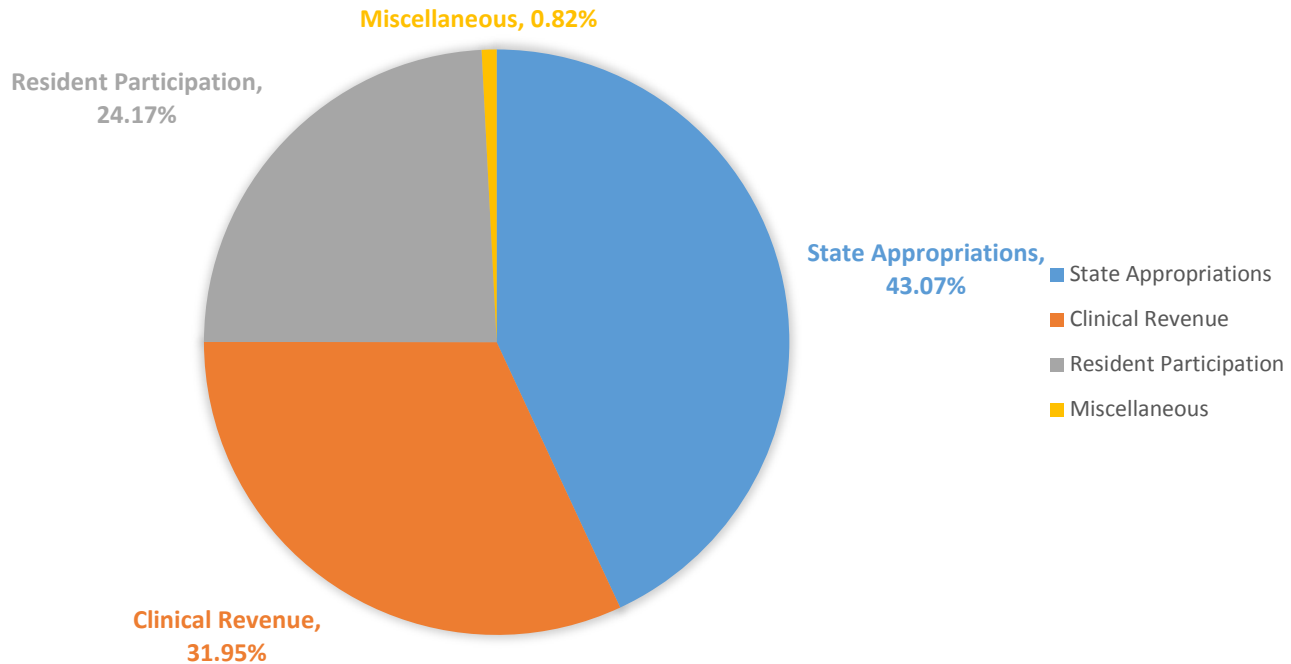
	2016-17	
Revenues:	%	Amount
State Appropriations	43.07%	\$6,639,200.00
Clinical Revenue	31.95%	\$4,925,000.00
Resident Participation	24.17%	\$3,725,500.00
Miscellaneous	0.82%	\$126,500.00
Total	100.00%	\$15,416,200.00



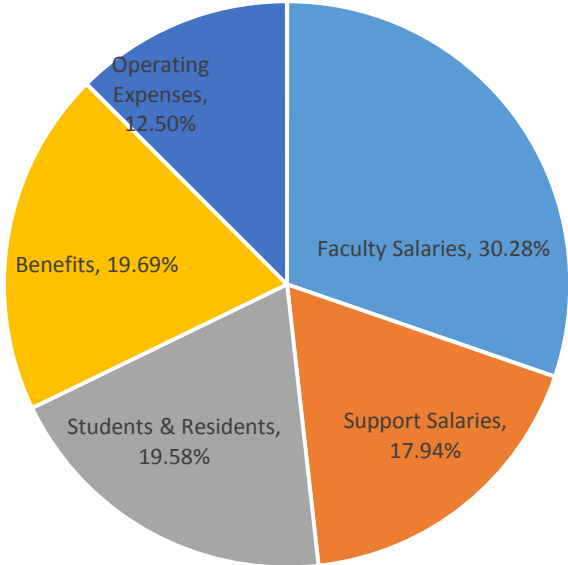
ETSU Family Medicine Residency		
Proposed Budget 2016-17		
Expenditure by Classification		
	2016-17	
Faculty Salaries	30.28%	\$4,586,700.00
Support Salaries	17.94%	\$2,717,400.00
Students & Residents	19.58%	\$2,965,800.00
Total Salaries	67.80%	\$10,269,900.00
Benefits	19.69%	\$2,983,100.00
Total Salaries and Benefits	87.50%	\$13,253,000.00
Operating Expenses	12.50%	\$1,893,800.00
Total Expenditures	100.00%	\$15,146,800.00
Expenditures by Function		
Instruction	67.24%	\$10,184,400.00
Research	1.97%	\$299,100.00
Academic Support	19.26%	\$2,917,400.00
Institutional Support	10.06%	\$1,523,900.00
Operation & Maintenance of Plant	1.47%	\$222,000.00
Total Expenditures	100.00%	\$15,146,800.00



Revenue Percentage by Source ETSU Family Medicine Residency Proposed Budget 2016-17

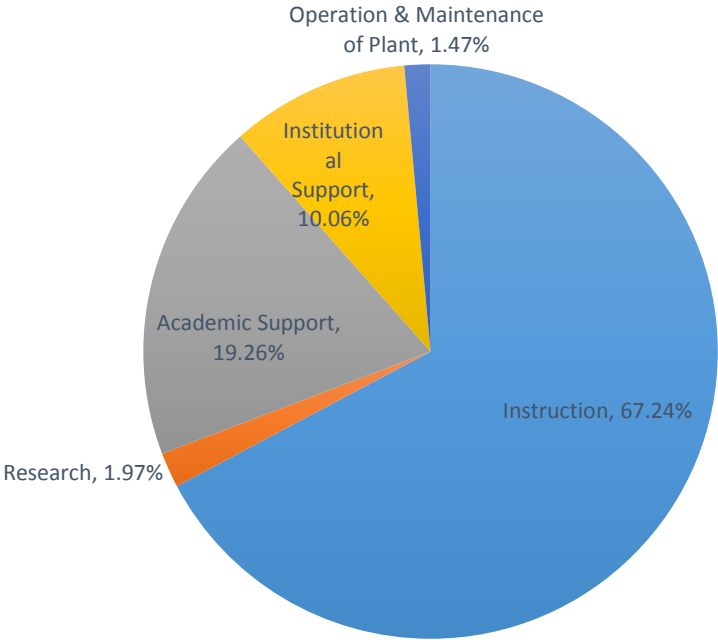


ETSU Family Medicine Residency Expenditures by Classification Proposed Budget 2016-17



■ Faculty Salaries ■ Support Salaries ■ Students & Residents ■ Benefits ■ Operating Expenses

ETSU Family Medicine Residency Expenditures by Function Proposed 2016-17



■ Instruction ■ Research ■ Academic Support ■ Institutional Support ■ Operation & Maintenance of Plant



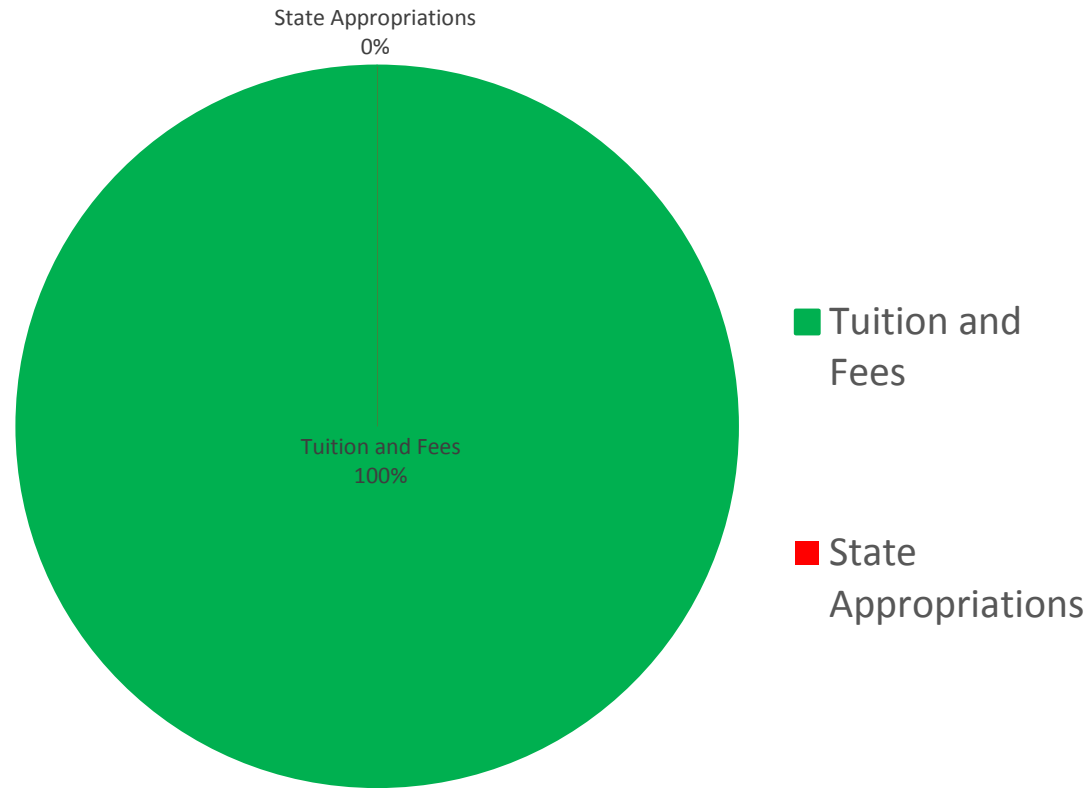


EAST TENNESSEE STATE
UNIVERSITY



Bill Gatton College of Pharmacy
Proposed Budget
2016-17

Gatton College of Pharmacy Revenue by Source



EAST TENNESSEE STATE UNIVERSITY											
PROPOSED BUDGET SUMMARY											
FY 2016-17											
3% Fee Increase Gross											219,412
Misc. Revenue											35,000
Vacant Positions Savings											139,920
Total Revenue											394,332
Unit	Item	New Positions	Instruction	Research	Public Service Service	Academic Support	Student Services	Institutional Support	Operation & Maintenance	Scholarship	Total
Salaries and Benefits											
Salary Increase	Create 2% Salary Pool		83,500	-	-	15,440	6,330	-	1,120		106,390
Total Salaries and Benefits		0	83,500	-	-	15,440	6,330	-	1,120	-	106,390
Travel											
Dean's Office	Development					4,000					4,000
Total Travel			-	-	-	4,000	-	-	-	-	4,000
Operating											
Dean's Office	Development					10,000					10,000
Dean's Office	Dean's					10,000					10,000
Academic Affairs	RX Prep					30,248					30,248
Maintenance	Operational Support		1,800								1,800
Institutional Support	COP Graduation Expense		2,600								2,600
Scholarships	Tuition Scholarship						190,200				190,200
Total Operating			4,400	-	-	50,248	190,200	-	-	-	244,848
Total Expenditure			87,900	-	-	69,688	196,530	-	1,120	-	355,238
Total Revenue Over Expenditures											39,094



East Tennessee State University
Gatton College of Pharmacy
Proposed Budget Revenue 2016-17

Revenues	2016-17	
	%	Amount
Tuition and Fees	99.69%	11,255,400
State Appropriation	0.00%	0
Grants and Contracts Direct Cost	0.00%	0
Sales & Services of Educ Activities (Resident Part)	0.00%	0
Gifts	0.00%	0
Other Revenue	0.31%	35,000
Total	100.00%	11,290,400



Gatton College of Pharmacy Proposed Budget 2016-17

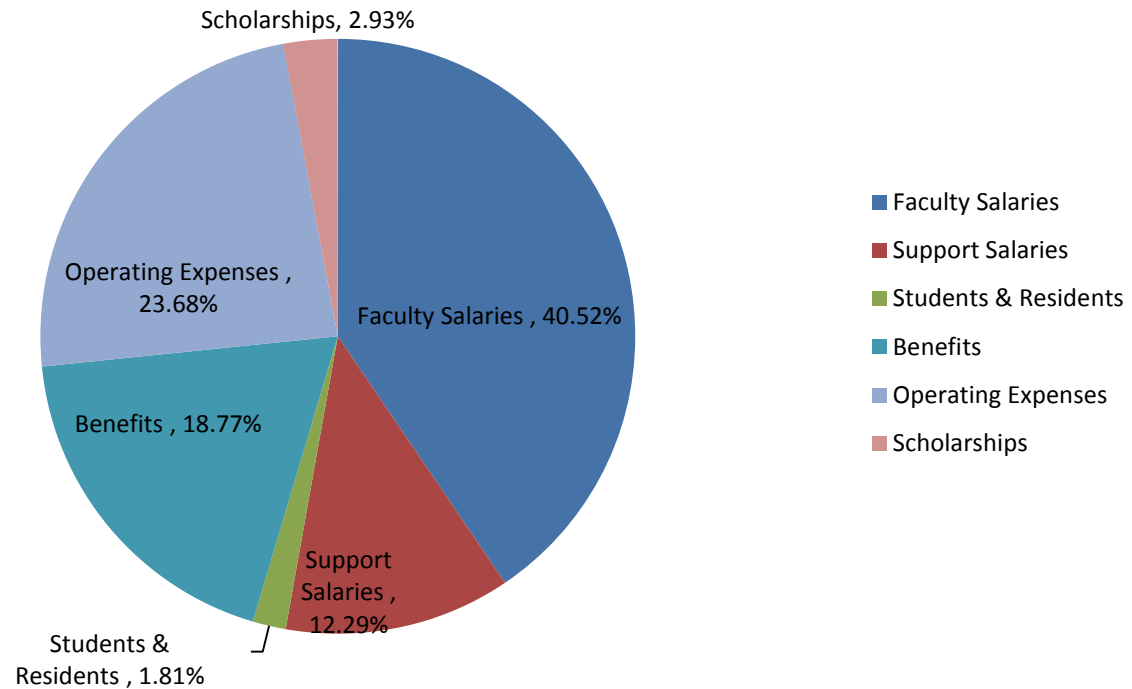
<u>Expenditures by Classification</u>	2016-17	
	%	Amount
Faculty Salaries	40.5%	4,172,550.00
Support Salaries	12.3%	1,265,160.00
Students & Residents	1.8%	186,000.00
Total Salaries		5,623,710.00
Benefits	18.8%	1,932,900.00
Total Salaries& Benefits		7,556,610.00
Operating Expenses	23.7%	2,438,890.00
Scholarships	2.9%	302,100.00
Total Expenditures	100.0%	10,297,600.00

Expenditures by Function

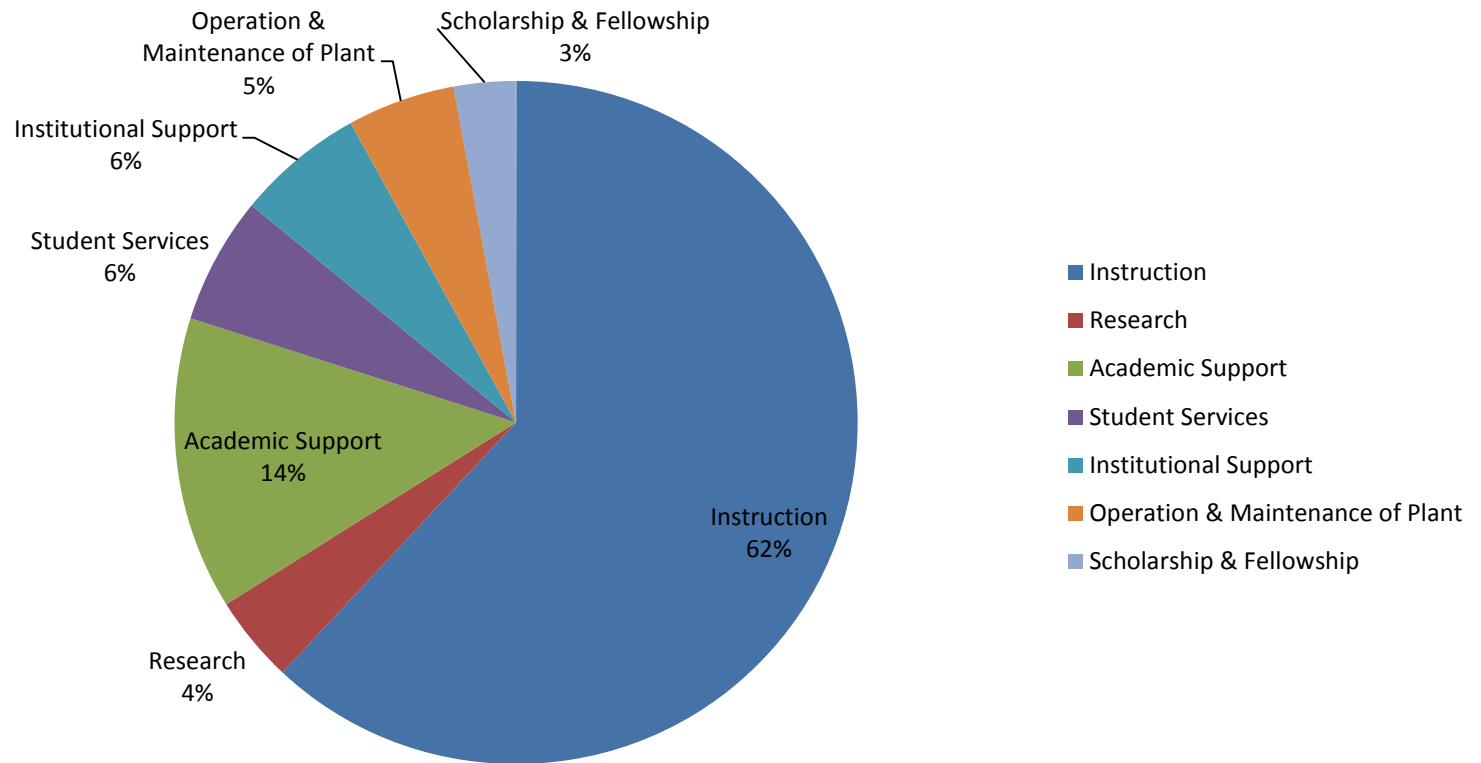
Instruction	62.0%	6,380,700.00
Research	4.1%	423,800.00
Academic Support	13.9%	1,426,300.00
Student Services	6.0%	619,700.00
Institutional Support	6.0%	621,100.00
Operation & Maintenance of Plant	5.1%	523,900.00
Scholarship & Fellowship	2.9%	302,100.00
Total Expenditures by Function	100.0%	10,297,600.00



Gatton College of Pharmacy Expenditures by Classification



Gatton College of Pharmacy Expenditures by Function





EAST TENNESSEE STATE
UNIVERSITY



Summary

Summary

- Stable tuition and state appropriation revenue
- This budget proposal invests significant resources in our people, particularly in areas central to our mission
- The proposal also ensures our ability to handle unforeseen changes in revenue and expenses
- In short, this budget prepares ETSU to operate in a more independent environment and sets the foundation for strategic change in the years to come





Questions

